## TREASURER'S REPORT

Presenter: Samuel Ngugi

## Summary of consolidated income statement:

For the month ending on the 25th of March 2018, UQU reported a trading profit of \$179,604 compared to the budgeted surplus of \$228,711, an unfavourable variance of \$49,105.

A summary of the consolidated income statement for March is shown below:

	2018 Actual	2018 Budget	2018 Variance	2017 Actual	2017 Variance
Sales income	\$1,444,734	\$1,598,179	-\$153,444	\$1,487,858	-\$43,124
Cost of Sales	-\$596,875	-\$693,119	\$96,244	-\$633,311	\$36,437
Gross profit	\$847,860	\$905,060	-\$57,200	\$854,547	-\$6,687
Other Income	\$475,901	\$495,620	-\$19,719	\$400,067	\$75,834
GP before expenses	\$1,325,762	\$1,400,680	-\$74,918	\$1,254,614	\$69,147
Wages	-\$753,959	-\$771,871	\$17,912	-\$715,444	-\$38,515
Operating Expenses	-\$392,197	-\$400,098	\$7,901	-\$381,774	-\$10,423
Net Surplus	\$179,604	\$228,711	-\$49,105	\$157,395	\$20,209

## **Department Report for Business Trading:**

The Business Trading arm recorded a net profit of \$155,442 for the month ending 25th March 2018 compared to a budgeted profit of \$266,434, an unfavourable variance of \$110,992.

Specific Business Trading area results for March 2018 are noted below:

The Food Services area recorded a net profit of \$\$224,367.82.

The Hospitality & Entertainment area recorded a net profit of \$26,830.82.

The Retail area recorded a net loss of \$26,347.40.

A summary of the Business Trading arm for March is given below:

	2018 Actual	2018 Budget	2018 Variance	2017 Actual	2017 Variance
Sales income	\$1,444,734	\$1,598,179	-\$153,444	\$1,478,416	-\$33,682
Cost of Sales	-\$596,873	-\$693,119	\$96,246	-\$633,305	\$36,433
Gross profit	\$847,862	\$905,060	-\$57,198	\$845,111	\$2,751
Other Income	\$183,085	\$241,652	-\$58,566	\$147,065	\$36,021
GP before expenses	\$1,032,947	\$1,146,711	-\$113,764	\$992,175	\$40,772
Wages	-\$670,443	-\$691,535	\$21,092	-\$636,345	-\$34,098
Operating Expenses	-\$207,062	-\$188,742	-\$18,320	-\$197,298	-\$9,764
Net Surplus	\$155,442	\$266,434	-\$110,992	\$158,532	\$3,090

## **Department Report for Student Services and Support:**

The Student Services and Support arm for the month ending 25th March 2018 recorded a net profit of \$24,164 compared to the budgeted loss of \$37,723, yielding a favourable variance of \$61,888.

Overall, spending in Student Services is relatively on track but the favourable variance in the Net Surplus is because spending in student services is often hard to predict, but will smooth out as the year progresses.

A summary of the Student Services and Support arm for March is provided below:

	2018 Actual	2018 Budget	2018 Variance	2017 Actual	2017 Variance
Sales income	\$0	\$10,000	-\$10,000	\$9,442	-\$9,442
Cost of Sales	-\$2	\$0	-\$2	-\$6	\$393
Gross profit	-\$2	\$10,000	-\$10,002	\$9,436	-\$9,049
GP before expenses	\$292,815	\$253,969	\$38,846	\$262,438	\$30,377
Wages	-\$83,516	-\$80,336	-\$3,180	-\$79,099	-\$4,417
Operating Expenses	-\$185,135	-\$211,356	\$26,221	-\$184,477	-\$659
Net Surplus	\$24,164	-\$37,723	\$61,888	-\$1,137	\$25,302

A summary of the Student Services portfolio expenditure for March is provided below:

	2018 Actual	2018 Budget	2018 Variance	2017 Actual	2017 Variance
Advocacy	-\$46,187	-\$48,187	\$2,000	-\$55,993	\$9,807
Gender and sexuality	-\$5,045	-\$7,162	\$2,117	-\$5,932	\$6,065
Student Rights	-\$8,869	-\$10,904	\$2,035	-\$14,889	\$10,804
Campus Culture	-\$15,371	-\$10,084	-\$5,287	-\$11,476	-\$11,455
Campus Bus	-\$400	\$1,438	-\$1,838	-\$538	-\$279
Clubs & Societies	-\$26,314	-\$40,393	\$14,079	-\$17,818	-\$26,816
College Areas	\$949	-\$5,550	\$6,499	-\$1,140	\$10,822
Environment	\$0	\$0	\$0	-\$550	\$1,935
Executive	-\$9,890	-\$9,792	-\$98	-\$16,030	\$17,310
Elections &	\$0	\$0	\$0	\$0	\$0
Referendums	·	·	·	·	·
Gorrie Berrimpa	-\$1,000	-\$140	-\$860	-\$818	-\$935
International	-\$10	-\$12,210	\$12,200	-\$361	\$4,065
Postgraduate	-\$1,000	-\$2,501	\$1,501	-\$409	\$793
Abilities	-\$23	-\$225	\$202	-\$179	\$954
Semper Floreat	-\$6,739	-\$9,080	\$2,341	-\$4,704	-\$536
Building Expenses	-\$62,503	-\$60,709	-\$1,794	-\$60,223	-\$1,492
Professional Expenses	-\$522	-\$525	\$3	-\$522	\$0
Student Services Overhead	-\$48,276	-\$53,963	\$5,687	-\$47,335	\$3,894
Gatton	-\$2,491	-\$4,818	\$2,327	-\$2,406	\$3,862
Herston	\$0	-\$1,550	\$1,550	-\$196	\$196
Total	-\$233,691	-\$276,355	\$42,664	-\$241,519	\$28,994

The following documents are attached for consideration:

- (a) The Consolidated Profit & Loss Summary for March 2018
- (b) The Business Trading Profit & Loss Summary for March 2018
- (c) The Student Services and Support Profit & Loss Summary for March 2018

Please direct all requests for further documentation to the Treasurer - treasurer@uqu.com.au

	Monthly Profit And	Loss for Qu	eensland U	Iniversity U	nion - Depar	Consolidated Business					
Current Period:	26-Feb-2018	25-Mar-2018				Previou	s Period:	27-Feb-2017	26-Mar-2017		
		Current Year Actual Month Mar-18	Current Year Budget Month Mar-18	Current Year Variance Mar-18	Current Year Actual YTD Mar-18	Current Year Budget YTD Mar-18	Current Year Variance Mar-18	Last Year Actual Month Mar-17	Last Year Actual YTD Mar-17	Last Year Var Month Mar-17	Last Year Var YTD Mar-17
Account Number	Description										
Sales Income	Cala Datail (CCT Inclusiva)	6127.264.64	¢0.00	¢127.264.64	¢224 040 24	ć0.00	ć224 040 24	6472.254.55	¢225 444 00	¢24.000.04	¢c 27c 22
40310 40320	Sale Retail (GST Inclusive) Sale Retail (GST Free)	\$137,264.64 \$475.10	\$0.00 \$0.00	\$137,264.64 \$475.10	\$231,818.31 \$634.20	\$0.00 \$0.00	\$231,818.31 \$634.20	\$172,254.55 \$340.00	\$225,441.99 \$752.60	\$135.10	\$6,376.32 -\$118.40
40400	Sale Food (GST Inclusive)	\$811,799.63	\$0.00	\$811,799.63	\$1,426,546.93	\$0.00	\$1,426,546.93	\$809,728.97	\$1,380,063.05	\$2,070.66	\$46,483.88
40410	Sale Food (GST Free)	\$13,119.87	\$0.00	\$13,119.87	\$26,219.87	\$0.00	\$26,219.87	\$12,125.52	\$25,752.75	\$2,070.00	\$467.12
40450	Sale Beverage (GST Inclusive)	\$264,787.67	\$0.00	\$264,787.67	\$497,990.18	\$0.00	\$497,990.18	\$273,985.83	\$497,600.50	-\$9,198.16	\$389.68
40460	Sale Beverage (GST free)	\$39,870.54	\$0.00	\$39,870.54	\$73,209.51	\$0.00	\$73,209.51	\$42,820.33	\$76,859.91	-\$2,949.79	-\$3,650.40
40400	sale beverage (donnee)	<i>433,670.34</i>	φ0.00	<i>433,670.34</i>	<i>\$73,203.31</i>	70.00	<i>\$73,203.31</i>	Ţ+Z,0Z0.33	<i>\$70,033.31</i>	Q2,543.73	Ç3,030.40
40500	Sales Liquor (GST Inclusive)	\$171,563.07	\$0.00	\$171,563.07	\$286,836.29	\$0.00	\$286,836.29	\$168,237.14	\$251,211.17	\$3,325.93	\$35,625.12
40600	Sales Internal Food	\$3,014.55	\$0.00	\$3,014.55	\$10,014.32	\$0.00	\$10,014.32	\$5,604.64	\$12,151.91	-\$2,590.09	-\$2,137.59
40605	Sales Internal Beverage	\$828.12	\$0.00	\$828.12	\$1,562.22	\$0.00	\$1,562.22	\$1,131.33	\$2,520.07	-\$303.21	-\$957.85
40610	Sales Internal Liquor	\$1,280.41	\$0.00	\$1,280.41	\$11,876.72	\$0.00	\$11,876.72	\$1,027.28	\$5,210.27	\$253.13	\$6,666.45
40620	Sales Internal Retail	\$730.46	\$0.00	\$730.46	\$2,832.03	\$0.00	\$2,832.03	\$602.19	\$3,198.24	\$128.27	-\$366.21
Sales Income Total		\$1,444,734.06	\$0.00	\$1,444,734.06	\$2,569,540.58	\$0.00	\$2,569,540.58	\$1,487,857.78	\$2,480,762.46	-\$43,123.72	\$88,778.12
Cost of Sales											
41310	Purchases Retail GST Inclu	-\$60,401.41	\$0.00	-\$60,401.41	-\$122,026.38	\$0.00	-\$122,026.38	-\$52,910.87	-\$159,991.69	-\$7,490.54	\$37,965.31
41320	Purchases Retail GST Free	-\$534.24	\$0.00	-\$534.24	-\$722.54	\$0.00	-\$722.54	-\$505.80	-\$751.02	-\$28.44	\$28.48
41330	Opening Stock Retail	-\$134,111.81	\$0.00	-\$134,111.81	-\$393,083.48	\$0.00	-\$393,083.48	-\$199,591.73	-\$442,967.69		\$49,884.21
41340	Closing Stock Retail Purchases Food GST Inclusive	\$116,768.47	\$0.00	\$116,768.47	\$381,767.35 -\$148,050.13	\$0.00	\$381,767.35 -\$148,050.13	\$156,621.98	\$478,383.56	-\$39,853.51 \$3,360.54	-\$96,616.21 -\$5,726.66
41400 41410	Purchases Food GST Inclusive Purchases Food GST Free	-\$75,533.14 -\$269,484.05	\$0.00 \$0.00	-\$75,533.14 -\$269,484.05	-\$513,943.53	\$0.00 \$0.00	-\$148,050.13 -\$513,943.53	-\$78,893.68 -\$283,313.40	-\$142,323.47 -\$528,902.00		\$14,958.47
41420	Opening Stock Food	-\$62,702.22	\$0.00	-\$62,702.22	-\$140,859.56	\$0.00	-\$140,859.56	-\$80,099.16	-\$177,907.28		\$37,047.72
41430	Closing Stock Food	\$62,408.87	\$0.00	\$62,408.87	\$170,381.63	\$0.00	\$170,381.63	\$80,992.92	\$215,995.14		-\$45,613.51
41450	Purchases Beverage GST Inclus	-\$48,246.26	\$0.00	-\$48,246.26	-\$107,169.45	\$0.00	-\$107,169.45	-\$56,600.88	-\$112,833.24	\$8,354.62	\$5,663.79
41460	Purchases Beverage GST Free	-\$51,091.76	\$0.00	-\$51,091.76	-\$109,455.24	\$0.00	-\$109,455.24	-\$49,372.50	-\$97,155.09	-\$1,719.26	-\$12,300.15
41470	Opening Stock Bevera	-\$40,347.01	\$0.00	-\$40,347.01	-\$75,467.00	\$0.00	-\$75,467.00	-\$40,976.70	-\$95,213.72	\$629.69	\$19,746.72
41480	Closing Stock Bevera	\$35,742.64	\$0.00	\$35,742.64	\$97,613.95	\$0.00	\$97,613.95	\$38,522.86	\$110,825.61	-\$2,780.22	-\$13,211.66
41500	Purchases Liquor	-\$68,063.41	\$0.00	-\$68,063.41	-\$139,063.72	\$0.00	-\$139,063.72	-\$59,490.19	-\$122,997.81	-\$8,573.22	-\$16,065.91
41510	Opening Stock Liquor	-\$54,656.25	\$0.00	-\$54,656.25	-\$125,696.28	\$0.00	-\$125,696.28	-\$51,661.80	-\$96,279.77	-\$2,994.45	-\$29,416.51
41520	Closing Stock Liquor	\$47,825.95	\$0.00	\$47,825.95	\$143,724.07	\$0.00	\$143,724.07	\$48,253.00	\$121,610.59	-\$427.05	\$22,113.48
41800	Point of Sale Unders/Overs	-\$323.36	\$0.00	-\$323.36	-\$337.53	\$0.00	-\$337.53	\$291.30	\$289.05	-\$614.66	-\$626.58
41850	Wastage Food	\$0.00	\$0.00	\$0.00	-\$5,824.99	\$0.00	-\$5,824.99	-\$1,927.67	-\$5,664.84	\$1,927.67	-\$160.15
41855	Wastage Drinks	\$0.00	\$0.00	\$0.00	-\$1,208.19	\$0.00	-\$1,208.19	-\$227.21	-\$936.46	\$227.21	-\$271.73
41860	Wastage Alcohol	\$0.00	\$0.00	\$0.00	\$23.83	\$0.00	\$23.83	-\$815.97	-\$1,459.50	\$815.97	\$1,483.33
41865	Wastage Retail	\$0.00	\$0.00	\$0.00	\$476.18	\$0.00	\$476.18	-\$98.28	-\$73.03	\$98.28	\$549.21
41880	Freight	-\$765.78	\$0.00	-\$765.78	-\$1,794.14	\$0.00	-\$1,794.14	-\$764.00	-\$1,624.81	-\$1.78	-\$169.33
41900	Stocktake Variance Food	\$6,806.19	\$0.00	\$6,806.19	\$7,128.40	\$0.00	\$7,128.40	-\$1,595.76	-\$4,388.78		\$11,517.18
41905	Stocktake Variance Drinks	-\$452.23	\$0.00	-\$452.23	-\$234.55	\$0.00	-\$234.55	\$932.69	\$530.48		-\$765.03
41910 41915	Stocktake Variance Alcohol Stocktake Variance Retail	\$93.61 - <b>\$196.31</b>	\$0.00 \$0.00	\$93.61 - <b>\$196.31</b>	-\$87.32 -\$548.79	\$0.00 \$0.00	-\$87.32 -\$548.79	-\$30.56 -\$49.83	-\$394.46 -\$17.61	\$124.17 - <b>\$146</b> .48	\$307.14 -\$531.18
Total Cost of Sales		-\$597,263.51	\$0.00	-\$597,263.51	-\$1,084,457.41	\$0.00	-\$1,084,457.41	-\$633,311.24	-\$1,064,247.84	\$36,047.73	-\$20,209.57
41990	Gross Profit	\$849,887.53	\$0.00	\$849,887.53	\$1,488,767.79	\$0.00	\$1,488,767.79	\$854,546.54	\$1,416,514.62	-\$4,659.01	\$72,253.17
	Gross Profit % Total Sales	58.8%	#DIV/0!	#DIV/0!	57.9%	#DIV/0!	#DIV/0!	57.4%	57.1%	1.4%	0.8%
	Gross Profit % Total Sales - Books	33.3%	27.5%	5.9%	33.3%	27.5%	5.9%	33.3%	27.5%	0.0%	5.9%

Current Period:   Current Pe		Monthly Profit And	Loss for Qu	eensland L	Iniversity U	nion - Depai	rtment			Consolidated Business		
Persistant   Per	Current Period:	26-Feb-2018	25-Mar-2018				Previou	s Period:	27-Feb-2017	26-Mar-2017		
Control Front   Control Fron	Account Number	Description	<b>Actual Month</b>	<b>Budget Month</b>	Variance	Actual YTD	<b>Budget YTD</b>	Variance	<b>Actual Month</b>	Actual YTD	Var Month	Var YTD
Second			59.1%	#DIV/0!	#DIV/0!	56.9%	#DIV/0!	#DIV/0!	55.9%	54.6%	3.2%	2.2%
Sale Cash Bools		Gross Profit % Total Sales - Drinks				65.8%			66.1%	66.2%	-0.3%	
Page		Gross Profit % Total Sales - Liquor	56.7%	#DIV/0!	#DIV/0!	59.5%	#DIV/0!	#DIV/0!	62.3%	61.2%	-5.6%	-1.7%
Section   Sect	Sale on Commission											
Second Scale on Commission		Sale Cash Books	\$4,832.23	\$0.00	\$4,832.23	\$21,546.94	\$0.00	\$21,546.94	\$9,687.45	\$17,742.36	-\$4,855.22	\$3,804.58
1390   Cot of Sale Inchine   589712   S000   598712   S40,004.17   S102.71   S500.55   5814.44   \$3,000.00   \$4,												
1390   Cot of Sale Tokie Online   58712   5000   548712   54,004.17   522.27   550.15   541.44   33,002.05   34500   540.05   5	Cost of Calo on Commission											
	•	Cook of Colo Outing	6027.42	ć0.00	6027.42	Ć4 004 47	¢0.00	Ć4 004 17	6222.74	ć504.55	¢614.44	¢2 502 62
Total Card Sale on Commission  Chief Income  William Company  Advertising Diary  So.00												
## Order Income  ## Advertising: Website		COST OF CASIF BOOKS										
47000   Advertising Plary   \$0.00   \$0.00   \$9.00   \$9.00   \$9.00   \$9.00   \$9.00   \$9.00   \$0.00   \$74.960, \$0.00   \$0.00   \$1.960, \$0.00	,		70,012.00	70.00	40,0 12.00	+==/555555	7	<del>+</del>		7-2,-0-100	<del>+ -,</del>	70,
Advantating - Website   \$0,000   \$0,000   \$1,300,000   \$1,300,000   \$1,300,000   \$1,500,000   \$5,000	Other Income											
47830   Advertising-Other   \$125.00   \$0.00   \$1525.00   \$15,725.00   \$0.00   \$51,725.00   \$1,400.00   \$1,425.0	47000			\$0.00			\$0.00	\$49,100.00				
47100 Commission-Vending/Others 97,989.72 \$0.00 \$7,989.72 \$20,161.54 \$0.00 \$20,161.54 \$11,485.06 \$30,467.43 \$33,495.34 \$30,056.82 \$471700 \$10,000 \$10,	47020	Advertising - Website	\$0.00	\$0.00	\$0.00	\$1,900.00	\$0.00	\$1,900.00	\$0.00		\$0.00	
47110 Commission-Books		•										
47120 Commission-Pool Table \$1,322.90 \$0.00 \$1,222.90 \$1,833.81 \$0.00 \$1,853.81 \$50.00 \$14,853.81 \$50.00 \$4,477.7 \$50.63 \$51,032.84 \$19.00 \$44,747.00 \$40.00		•				. ,						
47150   Membership - Gatton   \$145.45   \$0.00   \$145.45   \$1.00   \$1.45.45   \$1.45.45												
47190 Grants \$217,80.2.17 \$0.00 \$217,80.2.17 \$0.00 \$217,80.2.17 \$0.00 \$563,406.51 \$0.00 \$653,306.5.1 \$1,99,609.1 \$599,00.73 \$18,132.2.6 \$54,396.78 \$17250 Hire of Venue \$66,267.31 \$0.00 \$66,267.31 \$0.00 \$66,267.31 \$0.00 \$524,865.23 \$0.00 \$24,865.23 \$44,87.67 \$11,426.88 \$9,792.72 \$13,438.85 \$47350 Rebates \$10,0585.8.6 \$0.00 \$10,858.3.6 \$0.00 \$10,858.3.6 \$0.00 \$20,766.04 \$0.00 \$20,766.04 \$6,470.70 \$21,466.87 \$2,205.46 \$694.33 \$47350 Rebates \$40,720.18 \$10,0585.8.6 \$0.00 \$10,858.3.6 \$0.00 \$14,850.0 \$10,858.3.6 \$0.00 \$10,858.3.6 \$0.00 \$14,850.0 \$10,859.3.8 \$0.00 \$10,858.3.8 \$0.00 \$10,859.3.8 \$0.00 \$10,859.3.8 \$0.00 \$10,859.3.8 \$0.00 \$10,859.3.8 \$0.00 \$10,859.3.8 \$0.00 \$10,859.3.8 \$0.00 \$10,859.3.8 \$0.00 \$11,859.0.0 \$11,8570.0 \$0.00 \$11,8570.												
47240 Hire of Venue \$66,267.31 \$0.00 \$66,267.31 \$89,554.77 \$0.00 \$85,554.77 \$16,57.99 \$29,993.67 \$49,516.36 \$55,561.10 \$47250 Hire of Equipment \$14,250.39 \$0.00 \$14,250.39 \$24,865.23 \$0.00 \$24,865.23 \$4,457.67 \$11,426.38 \$9,792.72 \$13,438.85 \$47350 Rebates \$10,658.36 \$0.00 \$10,858.36 \$20,766.04 \$0.00 \$24,865.23 \$4,457.67 \$11,426.38 \$9,792.72 \$13,438.85 \$47350 Rebates \$10,658.36 \$0.00 \$40,720.18 \$122,160.54 \$0.00 \$22,766.04 \$8,652.90 \$21,460.57 \$2,205.46 \$694.33 \$47360 Rents \$40,720.18 \$0.00 \$40,720.18 \$122,160.54 \$0.00 \$122,160.54 \$40,720.18 \$122,160.54 \$0.00 \$0.00 \$10,470.00 \$122,160.54 \$0.00 \$122,160.54 \$0.00 \$122,160.54 \$0.00 \$10,470.55 \$13,438.85 \$17,4750 \$0.00 \$10,470.		· ·										
47250 Hire of Equipment \$14,250.39 \$0.00 \$14,250.39 \$24,865.23 \$0.00 \$24,865.23 \$4,457.67 \$11,146.38 \$97,927.2 \$13,1438.54 \$7350 Rebates \$10,858.36 \$0.00 \$10,858.36 \$20,766.04 \$0.00 \$20,766.04 \$8,652.90 \$21,460.57 \$2,205.46 \$0.00 \$0.00 \$122,160.54 \$0.00 \$122,160.54 \$0.00 \$122,160.54 \$0.00 \$0.0												
47350 Rebates \$10,888.36 \$0.00 \$10,888.36 \$20,766.04 \$0.00 \$20,766.04 \$40,20.18 \$12,160.57 \$2,205.46 \$504.53 \$47360 Rents \$40,720.18 \$0.00 \$40,720.18 \$122,160.54 \$0.00 \$122,160.54 \$40,720.18 \$122,160.54 \$0.00 \$122,160.54 \$40,720.18 \$122,160.54 \$0.00 \$0.00 \$122,160.54 \$40,720.18 \$122,160.54 \$0.00 \$0.00 \$122,160.54 \$40,720.18 \$122,160.54 \$0.00 \$0.00 \$10,740.50 \$1.00 \$10,740.54 \$1.00 \$1.00 \$10,740.54 \$1.00 \$												
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47985         Revenue Business Partners         \$0.00         \$0.00         \$19,375.00         \$0.00         \$19,375.00         \$0.00         \$19,375.00         \$0.00         \$19,375.00         \$0.00         \$0.00         \$19,375.00         \$479.60         \$19,785.28         \$19,785.28         \$19,785.28         \$97,226.65         \$0.00         \$97,226.65         \$0.00         \$0.00         \$19,785.28         \$97,226.65         \$0.00         \$97,226.65         \$0.00         \$0.00         \$19,785.28         \$97,226.65         \$0.00         \$97,226.65         \$0.00         \$1,278,416.28         \$78,696.74         \$393,841.28         \$0.00         \$1,672,257.56         \$0.00         \$1,672,257.56         \$0.00         \$1,278,416.28         \$78,696.74         \$393,841.28         \$0.00         \$0.00         \$52.78         \$0.00         \$52.78         \$0.00         \$52.78         \$0.00         \$52.78         \$0.00         \$52.78         \$0.00         \$52.78         \$0.00         \$52.78         \$0.00         \$52.78         \$0.00         \$52.78         \$0.00         \$52.78         \$0.00         \$52.78         \$0.00         \$52.78         \$0.00         \$0.00         \$52.78         \$0.00         \$0.00         \$11,00         \$0.00         \$11,00         \$0.00         \$0.00         \$0.00												
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Expenditure  Wages & Oncosts  60030 Wages - permanent -\$279,387.02 \$0.00 -\$279,387.02 -\$816,833.81 \$0.00 -\$816,833.81 -\$294,106.07 -\$890,533.70 \$14,719.05 \$73,699.89 60040 Allowance -\$2,307.72 \$0.00 -\$2,307.72 -\$8,690.60 \$0.00 -\$8,690.60 -\$435.60 -\$1,962.86 -\$1,872.12 -\$6,727.74 60070 Annual Leave Provision -\$29,067.19 \$0.00 -\$29,067.19 -\$90,536.43 \$0.00 -\$90,536.43 -\$29,468.69 -\$85,796.00 \$401.50 -\$4,740.43 60090 Long Service Leave Provision -\$1,733.95 \$0.00 -\$1,733.95 -\$14,284.73 \$0.00 -\$14,284.73 -\$7,940.12 -\$22,589.42 \$6,206.17 \$8,304.69 60100 Income Protection Insurance -\$4,561.20 \$0.00 -\$4,561.20 -\$14,823.90 \$0.00 -\$97.21 \$0.00		•										
Wages & Oncosts         Wages - permanent         -\$279,387.02         \$0.00         -\$279,387.02         -\$816,833.81         \$0.00         -\$816,833.81         -\$294,106.07         -\$890,533.70         \$14,719.05         \$73,699.89           60040         Allowance         -\$2,307.72         \$0.00         -\$2,307.72         -\$8,690.60         \$0.00         -\$86,690.60         -\$435.60         -\$1,962.86         -\$1,872.12         -\$6,727.74           60070         Annual Leave Provision         -\$29,067.19         \$0.00         -\$90,536.43         \$0.00         -\$99,536.43         -\$29,468.69         -\$85,796.00         \$401.50         -\$4,740.43           60090         Long Service Leave Provision         -\$1,733.95         \$0.00         -\$14,284.73         \$0.00         -\$14,284.73         -\$7,940.12         -\$22,589.42         \$6,206.17         \$8,304.69           60100         Income Protection Insurance         -\$4,561.20         \$0.00         -\$14,823.90         \$0.00         -\$14,823.90         \$0.00         -\$14,823.90         \$0.00         -\$14,823.90         \$0.00         \$0.00         \$97.21         \$0.00         \$0.00         \$0.00         \$97.21	Gross Profit Before Expenses		\$1,325,788.25	\$0.00	\$1,325,788.25	\$3,165,508.74	\$0.00	\$3,165,508.74	\$1,254,613.26	\$2,700,916.93	\$71,174.99	\$464,591.81
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60070 Annual Leave Provision -\$29,067.19 \$0.00 -\$29,067.19 -\$90,536.43 \$0.00 -\$90,536.43 -\$29,468.69 -\$85,796.00 \$401.50 -\$4,740.43 60090 Long Service Leave Provision -\$1,733.95 \$0.00 -\$1,733.95 -\$14,284.73 \$0.00 -\$14,284.73 -\$7,940.12 -\$22,589.42 \$6,206.17 \$8,304.69 60100 Income Protection Insurance -\$4,561.20 \$0.00 -\$4,561.20 -\$14,823.90 \$0.00 -\$14,823.90 -\$4,561.20 -\$14,823.90 \$0.00		<b>o</b> ,										
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60110 Paid Trial \$0.00 \$0.00 \$0.00 -\$97.21 \$0.00 -\$97.21 \$0.00 \$0.00 \$0.00 \$0.00		_										
		Paid Trial										
		Wages - casual										

Current Period:	26-Feb-2018	25-Mar-2018		,	- <b>- - - - - - - - - -</b>	Previou	s Period:	27-Feb-2017	26-Mar-2017		
		Current Year Actual Month Mar-18	Current Year Budget Month Mar-18	Current Year Variance Mar-18	Current Year Actual YTD Mar-18	Current Year Budget YTD Mar-18	Current Year Variance Mar-18	Last Year Actual Month Mar-17	Last Year Actual YTD Mar-17	Last Year Var Month Mar-17	Last Year Var YTD Mar-17
Account Number	Description										
60140	Superannuation Guarantee	-\$76,312.16	\$0.00	-\$76,312.16	-\$197,508.76	\$0.00	-\$197,508.76	-\$72,780.65	-\$198,718.27	-\$3,531.51	\$1,209.51
60150	Other Leave	-\$11,984.58	\$0.00	-\$11,984.58	-\$42,828.01	\$0.00	-\$42,828.01	-\$14,183.61	-\$39,505.58	\$2,199.03	-\$3,322.43
60155	TOIL	-\$2,287.89	\$0.00	-\$2,287.89	-\$22,616.25	\$0.00	-\$22,616.25	-\$2,234.26	-\$25,794.52	-\$53.63	\$3,178.27
60160	Workers Compensation	-\$4,713.57	\$0.00	-\$4,713.57	-\$12,244.12	\$0.00	-\$12,244.12	-\$4,530.49	-\$11,977.91	-\$183.08	-\$266.21
60170	Wages & Oncosts - Agency Staff	-\$14,145.18	\$0.00	-\$14,145.18	-\$18,555.43	\$0.00	-\$18,555.43	-\$105.00	-\$105.00	-\$14,040.18	-\$18,450.43
	Total Wages	-\$737,886.54	\$0.00	-\$737,886.54	-\$1,858,624.08	\$0.00	-\$1,858,624.08	-\$704,326.07	-\$1,840,037.36	-\$33,560.47	-\$18,586.72
	Wages % of Sales	51.07%	#DIV/0!	#DIV/0!	72.33%	#DIV/0!	#DIV/0!	47.34%	74.17%	-77.82%	20.94%
	Other Labour Cost										
60510	Staff Rewards & Recognition	\$0.00	\$0.00	\$0.00	-\$350.00	\$0.00	-\$350.00	-\$1,400.00	-\$4,105.60	\$1,400.00	\$3,755.60
60520	Staff Gifts	\$0.00	\$0.00	\$0.00	-\$288.90	\$0.00	-\$288.90	-\$99.82	-\$329.19	\$99.82	\$40.29
60550	Recruitment	-\$6,570.00	\$0.00	-\$6,570.00	-\$10,763.63	\$0.00	-\$10,763.63	\$0.00	-\$2,640.00	-\$6,570.00	-\$8,123.63
60600	Staff Amenities	-\$144.84	\$0.00	-\$144.84	-\$1,897.49	\$0.00	-\$1,897.49	-\$895.30	-\$3,140.70	\$750.46	\$1,243.21
60630	First Aid	\$0.00	\$0.00	\$0.00	-\$1,002.85	\$0.00	-\$1,002.85	-\$419.70	-\$419.70	\$419.70	-\$583.15
60750	Staff Training - External	-\$3,610.72	\$0.00	-\$3,610.72	-\$9,079.29	\$0.00	-\$9,079.29	-\$3,491.70	-\$7,101.59	-\$119.02	-\$1,977.70
60760	Staff Training - Internal	-\$4,599.47	\$0.00	-\$4,599.47	-\$19,918.66	\$0.00	-\$19,918.66	-\$3,215.62	-\$9,712.48	-\$1,383.85	-\$10,206.18
60800	Staff Uniforms	-\$1,147.40	\$0.00	-\$1,147.40	-\$3,375.82	\$0.00	-\$3,375.82	-\$1,595.91	-\$4,175.20	\$448.51	\$799.38
	Other Labour Cost Total	-\$16,072.43	\$0.00	-\$16,072.43	-\$46,676.64	\$0.00	-\$46,676.64	-\$11,118.05	-\$31,624.46	-\$4,954.38	-\$15,052.18
Operating Expenses											
	Advertising										
61010	Advertising / Publicity	-\$4,598.34	\$0.00	-\$4,598.34	-\$27,680.05	\$0.00	-\$27,680.05	-\$29,869.81	-\$62,664.01	\$25,271.47	\$34,983.96
61050	Graphic Designing Costs	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$2,425.00	\$0.00	\$2,425.00
61100	Promotional Merchandise	-\$19,706.66	\$0.00	-\$19,706.66	-\$35,672.11	\$0.00	-\$35,672.11	-\$2,150.00	-\$44,125.90	-\$17,556.66	\$8,453.79
	Advertising-Total	-\$24,305.00	\$0.00	-\$24,305.00	-\$63,352.16	\$0.00	-\$63,352.16	-\$32,019.81	-\$109,214.91	\$7,714.81	\$45,862.75
	Events & Projects										
61510	Campaigns	\$0.00	\$0.00	\$0.00	-\$5.00	\$0.00	-\$5.00	\$0.00	\$0.00	\$0.00	-\$5.00
61600	Concerts/Performances	-\$4,967.50	\$0.00	-\$4,967.50	-\$10,612.50	\$0.00	-\$10,612.50	-\$8,459.65	-\$18,289.55	\$3,492.15	\$7,677.05
61700	Grants	-\$11,161.90	\$0.00	-\$11,161.90	-\$11,236.90	\$0.00	-\$11,236.90	-\$4,913.64	-\$13,958.64	-\$6,248.26	\$2,721.74
61800	Special Projects	-\$1,053.90	\$0.00	-\$1,053.90	\$455.24	\$0.00	\$455.24	-\$2,264.41	-\$3,273.23	\$1,210.51	\$3,728.47
61900	Student Promotions	-\$19,803.88	\$0.00	-\$19,803.88	-\$209,588.59	\$0.00	-\$209,588.59	-\$29,600.45	-\$53,362.95		-\$156,225.64
	Events & Projects - Total	-\$36,987.18	\$0.00	-\$36,987.18	-\$230,987.75	\$0.00	-\$230,987.75	-\$45,238.15	-\$88,884.37	\$8,250.97	-\$142,103.38
	Property	44	4	440	4		400		A.c	40 5	40.0
62710	Cleaning Materials	-\$10,053.97	\$0.00	-\$10,053.97	-\$20,194.16	\$0.00	-\$20,194.16	-\$6,237.74	-\$16,857.47	-\$3,816.23	-\$3,336.69
62720	Cleaning Charges	-\$44,103.39	\$0.00	-\$44,103.39	-\$126,234.61	\$0.00	-\$126,234.61	-\$44,103.39	-\$125,383.62	\$0.00	-\$850.99
62730	Cleaning Garbage Disposal	-\$7,428.49	\$0.00	-\$7,428.49	-\$18,853.70	\$0.00	-\$18,853.70	-\$7,341.97	-\$10,846.61	-\$86.52	-\$8,007.09
62740	Cleaning Equipment	-\$834.00	\$0.00	-\$834.00	-\$8,042.65	\$0.00	-\$8,042.65	-\$4,395.00	-\$13,232.72	\$3,561.00	\$5,190.07
62850	Pest Control	-\$916.65	\$0.00	-\$916.65	-\$2,756.67	\$0.00	-\$2,756.67	-\$914.74	-\$1,867.66	-\$1.91	-\$889.01
62900	Security	-\$1,871.95	\$0.00	-\$1,871.95	-\$5,324.97	\$0.00	-\$5,324.97	-\$2,400.00	-\$5,646.66	\$528.05	\$321.69
62910	Security - Providers	-\$12,750.55	\$0.00	-\$12,750.55	-\$21,282.87	\$0.00	-\$21,282.87	-\$17,420.30	-\$27,521.55	\$4,669.75	\$6,238.68
62920	Security - Property	-\$230.13		-\$230.13	-\$435.22	\$0.00	-\$435.22	-\$691.71	-\$897.99	\$461.58	\$462.77
	Property-Total	-\$78,189.13	\$0.00	-\$78,189.13	-\$203,124.85	\$0.00	-\$203,124.85	-\$83,504.85	-\$202,254.28	\$5,315.72	-\$870.57
52040	Utilities	404 545 01	40.00	604 547 61	402 72 : -	40.00	400 704 :-	424 562 21	466 760 00	46.070	446.060.10
63010	Electricity	-\$31,547.81	\$0.00	-\$31,547.81	-\$83,724.47	\$0.00	-\$83,724.47	-\$24,569.24	-\$66,762.28	-\$6,978.57	-\$16,962.19
63050	Gas	-\$10,000.36		-\$10,000.36	-\$19,697.06	\$0.00	-\$19,697.06	-\$6,724.66	-\$20,295.56	-\$3,275.70	\$598.50
63100	Water	-\$7,990.00	\$0.00	-\$7,990.00	-\$20,730.00	\$0.00	-\$20,730.00	-\$7,990.00	-\$20,730.00	\$0.00	\$0.00
63150	Telephone	-\$2,891.19	\$0.00	-\$2,891.19	-\$8,771.98	\$0.00	-\$8,771.98	-\$3,612.76	-\$10,812.80	\$721.57	\$2,040.82
	Utilities-Total	-\$52,429.36	\$0.00	-\$52,429.36	-\$132,923.51	\$0.00	-\$132,923.51	-\$42,896.66	-\$118,600.64	-\$9,532.70	-\$14,322.87

**Consolidated Business** 

Current Period:	26-Feb-2018	25-Mar-2018			Previou	s Period:	27-Feb-2017				
		Current Year Actual Month Mar-18	Current Year Budget Month Mar-18	Current Year Variance Mar-18	Current Year Actual YTD Mar-18	Current Year Budget YTD Mar-18	Current Year Variance Mar-18	Last Year Actual Month Mar-17	Last Year Actual YTD Mar-17	Last Year Var Month Mar-17	Last Year Var YTD Mar-17
Account Number	Description										
	Motor Vehicles										
64010	Motor Vehicles R&M	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$1,038.81	-\$1,038.81	\$1,038.81	\$1,038.81
64050	Motor Vehicle Rego & Ins	\$0.00	\$0.00	\$0.00	-\$978.26	\$0.00	-\$978.26	\$0.00	-\$975.05	\$0.00	-\$3.21
64100	Motor Vehicle Fuel and Oil	-\$660.97	\$0.00	-\$660.97	-\$1,660.81	\$0.00	-\$1,660.81	-\$114.17	-\$1,647.94	-\$546.80	-\$12.87
64150	Motor Vehicle Parking & Tolls	-\$107.92	\$0.00	-\$107.92	-\$1,525.58	\$0.00	-\$1,525.58	-\$373.23	-\$1,032.19	\$265.31	-\$493.39
	Motor Vehices - Total	-\$768.89	\$0.00	-\$768.89	-\$4,164.65	\$0.00	-\$4,164.65	-\$1,526.21	-\$4,693.99	\$757.32	\$529.34
	Maintenance										
65050	R&M - Building	-\$15,774.42	\$0.00	-\$15,774.42	-\$47,551.36		-\$47,551.36	-\$16,541.39	-\$49,782.92	\$766.97	\$2,231.56
65100	R&M - Furniture	\$0.00	\$0.00	\$0.00	-\$320.00	\$0.00	-\$320.00	\$0.00	-\$4.14	\$0.00	-\$315.86
65150	R&M - Equipment	-\$2,015.43	\$0.00	-\$2,015.43	-\$14,792.64	\$0.00	-\$14,792.64	-\$2,720.85	-\$7,825.80	\$705.42	-\$6,966.84
65250	R&M - Refrigeration	-\$3,113.00	\$0.00	-\$3,113.00	-\$4,995.00	\$0.00	-\$4,995.00	-\$3,737.33	-\$7,575.33	\$624.33	\$2,580.33
65300	Replacements / Minor capital	-\$7,423.09	\$0.00	-\$7,423.09	-\$25,771.69	\$0.00	-\$25,771.69	-\$7,865.73	-\$21,950.56	\$442.64	-\$3,821.13
	Maintenance-Total	-\$28,325.94	\$0.00	-\$28,325.94	-\$93,430.69	\$0.00	-\$93,430.69	-\$30,865.30	-\$87,138.75	\$2,539.36	-\$6,291.94
	Other Operating Costs										
66010	Consumables	-\$4,127.30	\$0.00	-\$4,127.30	-\$7,919.81	\$0.00	-\$7,919.81	-\$4,196.83	-\$8,785.08	\$69.53	\$865.27
66050	Conf & Seminar Registration	\$0.00	\$0.00	\$0.00	-\$933.64	\$0.00	-\$933.64	\$0.00	-\$20,577.57	\$0.00	\$19,643.93
66100	Conf & Seminar Travel & Accom	\$0.00	\$0.00	\$0.00	-\$42,628.10	\$0.00	-\$42,628.10	\$0.00	-\$3,444.45	\$0.00	-\$39,183.65
66150	Depreciation	-\$72,541.61	\$0.00	-\$72,541.61	-\$218,157.75	\$0.00	-\$218,157.75	-\$71,355.71	-\$219,423.72	-\$1,185.90	\$1,265.97
66300	Equipment Leases	\$0.00	\$0.00	\$0.00	-\$18.39	\$0.00	-\$18.39	\$0.00	\$0.00	\$0.00	-\$18.39
66350	Equipment Rent	-\$1,786.76	\$0.00	-\$1,786.76	-\$7,968.64	\$0.00	-\$7,968.64	-\$1,108.03	-\$2,369.50	-\$678.73	-\$5,599.14
66400	Film Hire	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$2,097.39	-\$6,367.36	\$2,097.39	\$6,367.36
66450	Insurance	-\$7,607.38	\$0.00	-\$7,607.38	-\$22,822.14	\$0.00	-\$22,822.14	-\$6,261.76	-\$18,785.28	-\$1,345.62	-\$4,036.86
66500	Laundry	-\$1,027.86	\$0.00	-\$1,027.86	-\$1,368.39	\$0.00	-\$1,368.39	-\$942.50	-\$942.50	-\$85.36	-\$425.89
66550	Library / Resources	-\$358.18	\$0.00	-\$358.18	-\$358.18	\$0.00	-\$358.18	\$0.00	\$0.00	-\$358.18	-\$358.18
66600	Licence Fees / Certificates	-\$6,834.34	\$0.00	-\$6,834.34	-\$37,453.71	\$0.00	-\$37,453.71	-\$12,074.15	-\$27,782.58	\$5,239.81	-\$9,671.13
66700	Meetings	-\$373.18	\$0.00	-\$373.18	-\$1,829.20	\$0.00	-\$1,829.20	-\$161.54	-\$682.03	-\$211.64	-\$1,147.17
66750	Newspapers & Periodicals	-\$8.33	\$0.00	-\$8.33	-\$24.99	\$0.00	-\$24.99	\$0.00	\$0.00	-\$8.33	-\$24.99
66800	Packaging	-\$44,757.10	\$0.00	-\$44,757.10	-\$71,256.44	\$0.00	-\$71,256.44	-\$25,252.80	-\$43,112.69		-\$28,143.75
66850	Subscriptions	-\$4,142.12	\$0.00	-\$4,142.12	-\$13,439.81	\$0.00	-\$13,439.81	-\$5,527.98	-\$10,114.83		-\$3,324.98
66900	Travel (local)	-\$224.81	\$0.00	-\$224.81	-\$220.24	\$0.00	-\$220.24	-\$210.06	-\$531.01	-\$14.75	\$310.77
66950	Workplace Health & Safety	-\$1,097.56	\$0.00	-\$1,097.56	-\$2,002.23	\$0.00	-\$2,002.23	-\$526.71	-\$1,669.10	-	-\$333.13
	Other Operating Costs-Total	-\$144,886.53	\$0.00	-\$144,886.53	-\$428,401.66	\$0.00	-\$428,401.66	-\$129,715.46	-\$364,587.70	-\$15,171.07	-\$63,813.96
	Administration Expenses										
67010	Bad Debts	\$0.00	\$0.00	\$0.00	-\$236.36	\$0.00	-\$236.36	\$0.00	\$0.00	\$0.00	-\$236.36
67100	Photocopying	-\$6,003.42	\$0.00	-\$6,003.42	-\$12,793.68	\$0.00	-\$12,793.68	-\$4,122.44	-\$10,374.34	-\$1,880.98	-\$2,419.34
67400	Postage & Freight	\$0.00	\$0.00	\$0.00	-\$22.27	\$0.00	-\$22.27	-\$50.45	-\$128.41	\$50.45	\$106.14
67500	Printing	-\$2,440.29	\$0.00	-\$2,440.29	-\$9,386.65	\$0.00	-\$9,386.65	-\$1,626.50	-\$2,715.00	-\$813.79	-\$6,671.65
67600	Stationery	-\$768.78	\$0.00	-\$768.78	-\$4,867.57	\$0.00	-\$4,867.57	-\$2,023.28	-\$3,807.96	\$1,254.50	-\$1,059.61
67700	Audit Fees	-\$2,250.00	\$0.00	-\$2,250.00	-\$6,750.00	\$0.00	-\$6,750.00	-\$2,250.00	-\$6,750.00	\$0.00	\$0.00
67900	Legal Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$5,036.02	\$0.00	\$5,036.02
68100	Professional Fees	-\$19,243.36	\$0.00	-\$19,243.36	-\$52,103.58	\$0.00	-\$52,103.58	-\$15,431.59	-\$57,309.61		\$5,206.03
68200	Bank Charges	-\$38,411.77	\$0.00	-\$38,411.77	-\$70,349.69	\$0.00	-\$70,349.69	-\$33,316.11	-\$54,551.17		-\$15,798.52
68300	Interest	\$0.00	\$0.00	\$0.00	\$152.26	\$0.00	\$152.26	\$0.00	\$0.00	\$0.00	\$152.26
	Administration Expenses Total	-\$69,117.62	\$0.00	-\$69,117.62	-\$156,357.54	\$0.00	-\$156,357.54	-\$58,820.37	-\$140,672.51	-\$10,297.25	-\$15,685.03
	Recharges										
68990	Re-charge	\$90,169.54	\$0.00	\$90,169.54	\$263,567.77	\$0.00	\$263,567.77	\$87,626.53	\$244.712.27	\$2,543.01	\$18.855.50
	6	Ç30,103.34	Ç0.00	Ç30,103.34	Q203,307.77	Ç0.00	Q200,001.11	707,020.33	Ψ= . τ,/ 12.2/	Ç2,545.01	Ç20,000.00

**Consolidated Business** 

	Consolidated Business										
Current Period:	26-Feb-2018	25-Mar-2018				Previou	s Period:	27-Feb-2017	26-Mar-2017		
		Current Year Actual Month Mar-18	Current Year Budget Month Mar-18	Current Year Variance Mar-18	Current Year Actual YTD Mar-18	Current Year Budget YTD Mar-18	Current Year Variance Mar-18	Last Year Actual Month Mar-17	Last Year Actual YTD Mar-17	Last Year Var Month Mar-17	Last Year Var YTD Mar-17
Account Number	Description										
69020	BTOH Recharge	-\$9,300.00	\$0.00	-\$9,300.00	-\$18,600.00	\$0.00	-\$18,600.00	-\$9,300.00	-\$18,600.00	\$0.00	\$0.00
69030	Human Resources Recharge	-\$3,197.70	\$0.00	-\$3,197.70	-\$11,942.22	\$0.00	-\$11,942.22	-\$4,196.17	-\$14,130.70	\$998.47	\$2,188.48
69040	IT Recharge	-\$2,661.98	\$0.00	-\$2,661.98	-\$7,903.87	\$0.00	-\$7,903.87	-\$2,385.37	-\$7,007.93	-\$276.61	-\$895.94
69050	Financial Services Recharge	-\$8,660.78	\$0.00	-\$8,660.78	-\$26,559.54	\$0.00	-\$26,559.54	-\$9,055.45	-\$27,326.45	\$394.67	\$766.91
69060	Marketing Recharge	-\$23,536.69	\$0.00	-\$23,536.69	-\$76,200.53	\$0.00	-\$76,200.53	-\$19,877.15	-\$55,285.57	-\$3,659.54	-\$20,914.96
	Recharges-Total	\$42,812.39	\$0.00	\$42,812.39	\$122,361.61	\$0.00	\$122,361.61	\$42,812.39	\$122,361.62	\$0.00	-\$0.01
Total Operating Expenses		-\$392,197.26	\$0.00	-\$392,197.26	-\$1,190,381.20	\$0.00	-\$1,190,381.20	-\$381,774.42	-\$993,685.53	-\$10,422.84	-\$196,695.67
Total Expenses		-\$1,146,156.23	\$0.00	-\$1,146,156.23	-\$3,095,681.92	\$0.00	-\$3,095,681.92	-\$1,097,218.54	-\$2,865,347.35	-\$48,937.69	-\$230,334.57
99999	Net Profit	\$179,632.02	\$0.00	\$179,632.02	\$69,826.82	\$0.00	\$69,826.82	\$157,394.72	-\$164,430.42	\$22,237.30	\$234,257.24

	Monthly Pro	ofit And Loss f	or Queenslar	nd University	Union - Depart	ment		Business Trading				
Current Period:	26-Feb-2018	25-Mar-2018				Previous I	Period:	27-Feb-2017	26-Mar-2017			
		Current Year Actual Month Mar-18	Current Year Budget Month Mar-18	Current Year Variance Mar-18	Current Year Actual YTD Mar-18	Current Year Budget YTD Mar-18	Current Year Variance Mar-18	Last Year Actual Month Mar-17	Last Year Actual YTD Mar-17	Last Year Var Month Mar-17	Last Year Var YTD Mar-17	
Account Number Sales Income	Description											
40310	Sale Retail (GST Inclusive)	\$137,264.64	\$0.00	\$137,264.64	\$231,818.31	\$0.00	\$231,818.31	\$172,254.55	\$225,441.99	-\$34,989.91	\$6,376.32	
40320	Sale Retail (GST Free)	\$475.10	\$0.00	\$475.10	\$634.20	\$0.00	\$634.20	\$340.00	\$752.60	\$135.10	-\$118.40	
40400	Sale Food (GST Inclusive)	\$811,799.63	\$0.00	\$811,799.63	\$1,426,546.93	\$0.00	\$1,426,546.93	\$809,728.97	\$1,380,063.05	\$2,070.66	\$46,483.88	
40410	Sale Food (GST Free)	\$13,119.87	\$0.00	\$13,119.87	\$26,219.87	\$0.00	\$26,219.87	\$12,125.52	\$25,752.75	\$994.35	\$467.12	
40450	Sale Beverage (GST Inclusive)	\$264,787.67	\$0.00	\$264,787.67	\$497,840.18	\$0.00	\$497,840.18	\$273,878.56	\$497,493.23	-\$9,090.89	\$346.95	
40460	Sale Beverage (GST free)	\$39,870.54	\$0.00	\$39,870.54	\$73,209.51	\$0.00	\$73,209.51	\$42,820.33	\$76,859.91	-\$2,949.79	-\$3,650.40	
40500	Sales Liquor (GST Inclusive)	\$171,563.07	\$0.00	\$171,563.07	\$274,938.11	\$0.00	\$274,938.11	\$158,902.60	\$241,876.63	\$12,660.47	\$33,061.48	
40600	Sales Internal Food	\$3,014.55	\$0.00	\$3,014.55	\$10,014.32	\$0.00	\$10,014.32	\$5,604.64	\$12,151.91	-\$2,590.09	-\$2,137.59	
40605	Sales Internal Beverage	\$828.12	\$0.00	\$828.12	\$1,505.85	\$0.00	\$1,505.85	\$1,131.33	\$2,520.07	-\$303.21	-\$1,014.22	
40610	Sales Internal Liquor	\$1,280.41	\$0.00	\$1,280.41	\$4,733.96	\$0.00	\$4,733.96	\$1,027.28	\$5,210.27	\$253.13	-\$476.31	
40620	Sales Internal Retail	\$730.46	\$0.00	\$730.46	\$2,832.03	\$0.00	\$2,832.03	\$602.19	\$3,198.24	\$128.27	-\$366.21	
Sales Income Total		\$1,444,734.06	\$0.00	\$1,444,734.06	\$2,550,293.27	\$0.00	\$2,550,293.27	\$1,478,415.97	\$2,471,320.65	-\$33,681.91	\$78,972.62	
Cost of Sales												
41310	Purchases Retail GST Inclu	-\$60,401.41	\$0.00	-\$60,401.41	-\$122,026.38	\$0.00	-\$122,026.38	-\$52,910.87	-\$159,991.69	-\$7,490.54	\$37,965.31	
41320	Purchases Retail GST Free	-\$534.24	\$0.00	-\$534.24	-\$722.54	\$0.00	-\$722.54	-\$505.80	-\$751.02	-\$28.44	\$28.48	
41330	Opening Stock Retail	-\$134,111.81	\$0.00	-\$134,111.81	-\$393,083.48	\$0.00	-\$393,083.48	-\$199,591.73	-\$442,967.69	\$65,479.92	\$49,884.21	
41340	Closing Stock Retail	\$116,768.47	\$0.00	\$116,768.47	\$381,767.35	\$0.00	\$381,767.35	\$156,621.98	\$478,383.56	-\$39,853.51	-\$96,616.21	
41400	Purchases Food GST Inclusive	-\$75,533.14	\$0.00	-\$75,533.14	-\$148,050.13	\$0.00	-\$148,050.13	-\$78,893.68	-\$142,323.47	\$3,360.54	-\$5,726.66	
41410 41420	Purchases Food GST Free Opening Stock Food	-\$269,484.05 -\$62,702.22	\$0.00 \$0.00	-\$269,484.05 -\$62,702.22	-\$513,943.53 -\$140,859.56	\$0.00 \$0.00	-\$513,943.53 -\$140,859.56	-\$283,313.40 -\$80,099.16	-\$528,902.00 -\$177,907.28	\$13,829.35 \$17,396.94	\$14,958.47 \$37,047.72	
41430	Closing Stock Food	\$62,408.87	\$0.00	\$62,408.87	\$170,381.63	\$0.00	\$170,381.63	\$80,992.92	\$215,995.14	-\$18,584.05	-\$45,613.51	
41450	Purchases Beverage GST Inclus	-\$48,246.26	\$0.00	-\$48,246.26	-\$107,169.45	\$0.00	-\$107,169.45	-\$56,600.88	-\$112,238.71	\$8,354.62	\$5,069.26	
41460	Purchases Beverage GST Free	-\$51,091.76	\$0.00	-\$51,091.76	-\$109,455.24	\$0.00	-\$109,455.24	-\$49,372.50	-\$97,147.93	-\$1,719.26	-\$12,307.31	
41470	Opening Stock Bevera	-\$40,347.01	\$0.00	-\$40,347.01	-\$75,467.00	\$0.00	-\$75,467.00	-\$40,976.70	-\$95,213.72	\$629.69	\$19,746.72	
41480	Closing Stock Bevera	\$35,742.64	\$0.00	\$35,742.64	\$97,613.95	\$0.00	\$97,613.95	\$38,522.86	\$110,825.61	-\$2,780.22	-\$13,211.66	
41500	Purchases Liquor	-\$68,063.41	\$0.00	-\$68,063.41	-\$128,863.75	\$0.00	-\$128,863.75	-\$59,490.19	-\$120,667.48	-\$8,573.22	-\$8,196.27	
41510	Opening Stock Liquor	-\$54,656.25	\$0.00	-\$54,656.25	-\$125,696.28	\$0.00	-\$125,696.28	-\$51,661.80	-\$96,279.77	-\$2,994.45	-\$29,416.51	
41520	Closing Stock Liquor	\$47,825.95	\$0.00	\$47,825.95	\$143,724.07	\$0.00	\$143,724.07	\$48,253.00	\$121,610.59	-\$427.05	\$22,113.48	
41800 41850	Point of Sale Unders/Overs Wastage Food	-\$323.36 \$0.00	\$0.00 \$0.00	-\$323.36 \$0.00	-\$359.73 -\$5,824.99	\$0.00 \$0.00	-\$359.73 -\$5,824.99	\$291.30 - <b>\$1,927.6</b> 7	\$289.05 -\$5,664.84	- <mark>\$614.66</mark> \$1,927.67	-\$648.78 -\$160.15	
41855	Wastage Food Wastage Drinks	\$0.00	\$0.00	\$0.00	-\$1,208.19	\$0.00	-\$1,208.19	-\$227.21	-\$936.46	\$227.21	-\$271.73	
41860	Wastage Alcohol	\$0.00	\$0.00	\$0.00	\$23.83	\$0.00	\$23.83	-\$815.97	-\$1,459.50	\$815.97	\$1,483.33	
41865	Wastage Retail	\$0.00	\$0.00	\$0.00	\$476.18	\$0.00	\$476.18	-\$98.28	-\$73.03	\$98.28	\$549.21	
41880	Freight	-\$763.83	\$0.00	-\$763.83	-\$1,788.29	\$0.00	-\$1,788.29	-\$758.15	-\$1,616.51	-\$5.68	-\$171.78	
41900	Stocktake Variance Food	\$6,806.19	\$0.00	\$6,806.19	\$7,128.40	\$0.00	\$7,128.40	-\$1,595.76	-\$4,388.78	\$8,401.95	\$11,517.18	
41905	Stocktake Variance Drinks	-\$452.23	\$0.00	-\$452.23	-\$234.55	\$0.00	-\$234.55	\$932.69	\$530.48	-\$1,384.92	-\$765.03	
41910 41915	Stocktake Variance Alcohol Stocktake Variance Retail	\$93.61 -\$196.31	\$0.00 \$0.00	\$93.61 -\$196.31	-\$87.32 -\$548.79	\$0.00 \$0.00	-\$87.32 -\$548.79	-\$30.56 -\$49.83	-\$394.46 -\$17.61	\$124.17 -\$146.48	\$307.14 -\$531.18	
Total Cost of Sales		-\$597,261.56	\$0.00	-\$597,261.56	-\$1,074,273.79	\$0.00	-\$1,074,273.79	-\$633,305.39	-\$1,061,307.52	\$36,043.83	-\$12,966.27	
41990	Gross Profit	\$849,889.48	\$0.00	\$849,889.48	\$1,479,704.10	\$0.00	\$1,479,704.10	\$845,110.58	\$1,410,013.13	\$4,778.90	\$69,690.97	
11550				·		·						
	Gross Profit % Total Sales Gross Profit % Total Sales - Books	58.8% 33.3%	#DIV/0! 27.5%	#DIV/0! 5.9%	58.0% 33.3%	#DIV/0! 27.5%	#DIV/0! 5.9%	57.2% 33.3%	57.1% 27.5%	1.7% 0.0%	1.0% 5.9%	
	Gross Profit % Total Sales - Food	59.1%	#DIV/0!	#DIV/0!	56.9%	#DIV/0!	#DIV/0!	55.9%	54.6%	3.2%	2.2%	
	Gross Profit % Total Sales - Drinks Gross Profit % Total Sales - Liquor	65.8% 56.7%	#DIV/0! #DIV/0!	#DIV/0! #DIV/0!	65.8% 60.3%	#DIV/0! #DIV/0!	#DIV/0! #DIV/0!	66.1% 60.1%	66.3% 60.7%	-0.3% -3.4%	-0.6% -0.3%	
	Gross Front / Total sales - Liquor	30.7%	#DIV/0!	#DIV/0!	00.3%	#DIV/U!	#514/01	00.176	00.7%	-5.4/0	-0.5%	
Sale on Commission	Sala Cash Books	64 022 22	ć0.00	¢4 022 22	\$34 F46 04	ć0.00	¢21 F46 04	ć0 c07 45	617 740 00	¢4.0FF.33	63.004.50	
42600 Total Sale on Commission	Sale Cash Books	\$4,832.23 \$4,832.23	\$0.00 \$ <b>0.00</b>	\$4,832.23 <b>\$4,832.23</b>	\$21,546.94 <b>\$21,546.94</b>	\$0.00 <b>\$0.00</b>	\$21,546.94 <b>\$21,546.94</b>	\$9,687.45 <b>\$9,687.45</b>	\$17,742.36 <b>\$17,742.36</b>	-\$4,855.22 - <b>\$4,855.22</b>	\$3,804.58 <b>\$3,804.58</b>	
rotal sale on commission		<del>34,032.23</del>	ŞU.UU	₹4,032.23	\$21,540.94	ŞU.UU	341,340.34	25,007.45	317,742.36	-34,000.22	,0U4.38	
Cost of Sale on Commission 43300	Cost of Sale Online	-\$837.12	\$0.00	-\$837.12	-\$2,057.82	\$0.00	-\$2,057.82	-\$222.71	-\$501.55	-\$614.41	-\$1,556.27	

Current Period:	Wionthly Pro	Ofit And Loss t 25-Mar-2018	or Queensiai	na University (	Union - Depart	ment Previous	Period:	Business Trading 27-Feb-2017 26-Mar-2017				
		Current Year Actual Month Mar-18	Current Year Budget Month Mar-18	Current Year Variance Mar-18	Current Year Actual YTD Mar-18	Current Year Budget YTD Mar-18	Current Year Variance Mar-18	Last Year Actual Month Mar-17	Last Year Actual YTD Mar-17	Last Year Var Month Mar-17	Last Year Var YTD Mar-17	
Account Number	Description											
43600	Cost of Cash Books	-\$3,038.00	\$0.00	-\$3,038.00	-\$13,567.30	\$0.00	-\$13,567.30	-\$5,623.64	-\$10,733.27	\$2,585.64	-\$2,834.03	
Total Cost of Sale on Commission		-\$3,875.12	\$0.00	-\$3,875.12	-\$15,625.12	\$0.00	-\$15,625.12	-\$5,846.35	-\$11,234.82	\$1,971.23	-\$4,390.30	
Other Income												
47000	Advertising Diary	\$0.00	\$0.00	\$0.00	\$49,100.00	\$0.00	\$49,100.00	\$0.00	\$74,496,00	\$0.00	-\$25.396.00	
47020	Advertising - Website	\$0.00	\$0.00	\$0.00	\$1,900.00	\$0.00	\$1,900.00	\$0.00	\$60.00	\$0.00	\$1,840.00	
47030	Advertising - Other	-\$125.00	\$0.00	-\$125.00	\$15,725.00	\$0.00	\$15,725.00	\$1,400.00	\$1,400.00	-\$1,525.00	\$14,325.00	
47100	Commission-Vending / Others	\$7,989.72	\$0.00	\$7,989.72	\$20,161.54	\$0.00	\$20,161.54	\$11,485.06	\$30,467.43	-\$3,495.34	-\$10,305.89	
47110	Commission-Books	\$5,322.18	\$0.00	\$5,322.18	\$21,758.50	\$0.00	\$21,758.50	\$10,933.59	\$28,182.77	-\$5,611.41	-\$6,424.27	
47120	Commission-Pool Table	\$1,322.90	\$0.00	\$1,322.90	\$1,853.81	\$0.00	\$1,853.81	\$821.27	\$821.27	\$501.63	\$1,032.54	
47150	Membership - Gatton	\$145.45	\$0.00	\$145.45	\$145.45	\$0.00	\$145.45	\$500.00	\$4,477.27	-\$354.55	-\$4,331.82	
47240	Hire of Venue	\$65,994.59	\$0.00	\$65,994.59	\$85,009.33	\$0.00	\$85,009.33	\$16,750.95	\$29,993.67	\$49,243.64	\$55,015.66	
47250	Hire of Equipment	\$3,203.30	\$0.00	\$3,203.30	\$13,818.14	\$0.00	\$13,818.14	\$4,457.67	\$11,426.38	-\$1,254.37	\$2,391.76	
47350	Rebates	\$10,858.36	\$0.00	\$10,858.36	\$20,766.04	\$0.00	\$20,766.04	\$8,652.90	\$21,460.57	\$2,205.46	-\$694.53	
47370	Revenue	\$60,016.51	\$0.00	\$60,016.51	\$143,318.67	\$0.00	\$143,318.67	\$73,004.20	\$142,509.05	-\$12,987.69	\$809.62	
47550	Sponsorships	\$2,250.00	\$0.00	\$2,250.00	\$8,250.00	\$0.00	\$8,250.00	\$2,250.00	\$8,525.00	\$0.00	-\$275.00	
47570	Sponsorships - Market Day	-\$185.30	\$0.00	-\$185.30	\$169,924.12	\$0.00	\$169,924.12	\$0.00	\$116,870.00	-\$185.30	\$53,054.12	
47700	Ticket Sales	\$36.36	\$0.00	\$36.36	\$36.36	\$0.00	\$36.36	\$8,678.85	\$17,106.46	-\$8,642.49	-\$17,070.10	
47900	Interest Received	\$2,306.73	\$0.00	\$2,306.73	\$7,779.42	\$0.00	\$7,779.42	\$2,562.35	\$7,864.10	-\$255.62	-\$84.68	
47980	Staff Labour Recoveries Revenue Business Partners	\$2,926.15	\$0.00 \$0.00	\$2,926.15	\$6,053.74	\$0.00	\$6,053.74	\$1,492.90	\$2,317.90	\$1,433.25	\$3,735.84	
47985 47986	UQU Membership card Sales	\$0.00 \$19,785.28	\$0.00	\$0.00 \$19,785.28	\$19,375.00 \$97,253.93	\$0.00 \$0.00	\$19,375.00 \$97,253.93	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$19,785.28	\$19,375.00 \$97,253.93	
Total Other Income	OQO Membership card sales	\$19,765.26	\$0.00	\$19,785.28	\$682,229.05	\$0.00	\$682,229.05	\$142,989.74	\$497,977.87	\$38,857.49	\$184,251.18	
rotar other meanic		<u> </u>	<del></del>	<del>7101,047.23</del>	<del></del>	<del> </del>	<del>7002,223.03</del>	<del></del>	Ş431,311.01	<del></del>	710-,231.10	
49500	Sundry Income	\$29.12	\$0.00	\$29.12	\$52.78	\$0.00	\$52.78	\$0.00	\$0.00	\$29.12	\$52.78	
49600	Cost of Sales others	\$252.00	\$0.00	\$252.00	\$522.00	\$0.00	\$522.00	\$234.00	\$396.00	\$18.00	\$126.00	
Gross Profit Before Expenses		\$1,032,974.94	\$0.00	\$1,032,974.94	\$2,168,429.75	\$0.00	\$2,168,429.75	\$992,175.42	\$1,914,894.54	\$40,799.52	\$253,535.21	
Expenditure												
Wages & Oncosts												
60030	Wages - permanent	-\$228,979.40	\$0.00	-\$228,979.40	-\$665,591.70	\$0.00	-\$665,591.70	-\$243,665.67	-\$721,086.90	\$14,686.27	\$55,495.20	
60040	Allowance	-\$2,307.72	\$0.00	-\$2,307.72	-\$8,072.18	\$0.00	-\$8,072.18	-\$435.60	-\$1,549.65	-\$1,872.12	-\$6,522.53	
60070	Annual Leave Provision	-\$23,926.08	\$0.00	-\$23,926.08	-\$74,731.79	\$0.00	-\$74,731.79	-\$24,443.36	-\$70,199.56	\$517.28	-\$4,532.23	
60090	Long Service Leave Provision	-\$1,427.26	\$0.00	-\$1,427.26	-\$11,754.18	\$0.00	-\$11,754.18	-\$6,586.07	-\$18,493.34	\$5,158.81	\$6,739.16	
60100	Income Protection Insurance	-\$4,028.42	\$0.00	-\$4,028.42	-\$13,092.38	\$0.00	-\$13,092.38	-\$4,028.42	-\$13,092.38	\$0.00	\$0.00	
60110	Paid Trial	\$0.00	\$0.00	\$0.00	-\$97.21	\$0.00	-\$97.21	\$0.00	\$0.00	\$0.00	-\$97.21	
60130 60140	Wages - casual Superannuation Guarantee	-\$297,412.65 -\$68,037.24	\$0.00 \$0.00	-\$297,412.65 -\$68,037.24	-\$578,797.67 -\$171,840.57	\$0.00 \$0.00	-\$578,797.67 -\$171,840.57	-\$262,694.15 -\$65,333.91	-\$520,724.47 -\$174,167.89	-\$34,718.50 -\$2,703.33	-\$58,073.20 \$2,327.32	
60150	Other Leave	-\$10,767.58	\$0.00	-\$10,767.58	-\$36,408.29	\$0.00	-\$171,840.37	-\$11,928.05	-\$32,871.05	\$1,160.47	-\$3,537.24	
60155	TOIL	-\$2,287.89	\$0.00	-\$2,287.89	-\$18,195.21	\$0.00	-\$18,195.21	-\$2,092.56	-\$21,347.61	-\$195.33	\$3,152.40	
60160	Workers Compensation	-\$4,201.88	\$0.00	-\$4,201.88	-\$10,659.69	\$0.00	-\$10,659.69	-\$4,041.15	-\$10,423.86	-\$160.73	-\$235.83	
60170	Wages & Oncosts - Agency Staff	-\$14,145.18	\$0.00	-\$14,145.18	-\$18,555.43	\$0.00	-\$18,555.43	-\$105.00	-\$105.00	-\$14,040.18	-\$18,450.43	
55175	Total Wages	-\$657,521.30	\$0.00	-\$657,521.30	-\$1,607,796.30	\$0.00	-\$1,607,796.30	-\$625,353.94	-\$1,584,061.71	-\$32,167.36	-\$23,734.59	
	Wages % of Sales	45.51%	#DIV/0!	#DIV/0!	63.04%	#DIV/0!	#DIV/0!	42.30%	64.10%	-95.50%	30.05%	
	Other Labour Cost											
60510	Staff Rewards & Recognition	\$0.00	\$0.00	\$0.00	-\$350.00	\$0.00	-\$350.00	-\$1,400.00	-\$4,105.60	\$1,400.00	\$3,755.60	
60520	Staff Gifts	\$0.00	\$0.00	\$0.00	-\$288.90	\$0.00	-\$288.90	-\$99.82	-\$301.05	\$99.82	\$12.15	
60550	Recruitment	-\$6,570.00	\$0.00	-\$6,570.00	-\$10,763.63	\$0.00	-\$10,763.63	\$0.00	-\$2,640.00	-\$6,570.00	-\$8,123.63	
60600	Staff Amenities	-\$64.34	\$0.00	-\$64.34	-\$1,690.49	\$0.00	-\$1,690.49	-\$768.80	-\$2,864.70	\$704.46	\$1,174.21	
60630	First Aid	\$0.00	\$0.00	\$0.00	-\$929.00	\$0.00	-\$929.00	-\$419.70	-\$419.70	\$419.70	-\$509.30	
60750 60760	Staff Training - External Staff Training - Internal	-\$540.72 -\$4,599.47	\$0.00 \$0.00	-\$540.72 -\$4,599.47	-\$6,009.29 -\$18,348.66	\$0.00 \$0.00	-\$6,009.29 -\$18,348.66	-\$3,491.70 -\$3,215.62	-\$7,085.59 -\$9,712.48	\$2,950.98 - <b>\$1,383.85</b>	\$1,076.30 -\$8,636.18	
60800	Staff Uniforms	-\$4,599.47 -\$1,147.40	\$0.00	-\$4,599.47 -\$1,147.40	-\$18,348.80 -\$3,375.82	\$0.00	-\$18,346.66 -\$3,375.82	-\$3,213.62 -\$1,595.91	-\$3,115.83	\$448.51	-\$8,636.16 -\$259.99	
00300	Other Labour Cost Total	-\$12,921.93	\$0.00	-\$12,921.93	-\$41,755.79	\$0.00	-\$41,755.79	-\$10,991.55	-\$30,244.95	-\$1,930.38	-\$11,510.84	
Operating Expenses												
	Advertising											
		44.444					and the second second	400 456 44	444 444		Ć12 F00 1F	
61010	Advertising / Publicity	-\$3,672.35	\$0.00	-\$3,672.35	-\$14,328.50	\$0.00	-\$14,328.50	-\$23,156.11	-\$27,917.65	\$19,483.76	\$13,589.15	
61010 61100	Advertising / Publicity Promotional Merchandise Advertising-Total	-\$3,672.35 \$0.00 - <b>\$3,672.35</b>	\$0.00 \$0.00 <b>\$0.00</b>	-\$3,672.35 \$0.00 - <b>\$3,672.35</b>	-\$14,328.50 -\$5,763.64 - <b>\$20,092.14</b>	\$0.00 \$0.00 <b>\$0.00</b>	-\$14,328.50 -\$5,763.64 - <b>\$20,092.14</b>	-\$23,156.11 -\$1,750.00 - <b>\$24,906.11</b>	-\$27,917.65 -\$5,550.00 - <b>\$33,467.65</b>	\$19,483.76 \$1,750.00 <b>\$21,233.76</b>	-\$213.64 \$13,375.51	

	Monthly Pr	ofit And Loss f	Business Trading								
Current Period:	26-Feb-2018	25-Mar-2018				Previous	Period:	27-Feb-2017	26-Mar-2017		
		Current Year Actual Month Mar-18	Current Year Budget Month Mar-18	Current Year Variance Mar-18	Current Year Actual YTD Mar-18	Current Year Budget YTD Mar-18	Current Year Variance Mar-18	Last Year Actual Month Mar-17	Last Year Actual YTD Mar-17	Last Year Var Month Mar-17	Last Year Var YTD Mar-17
Account Number	Description										
	Events & Projects										
61600 61800	Concerts/Performances Special Projects	-\$4,667.50 -\$1,053.90	\$0.00 \$0.00	-\$4,667.50 -\$1,053.90	-\$8,982.50 \$455.24	\$0.00 \$0.00	-\$8,982.50 \$455.24	-\$7,350.00 -\$2,184.41	-\$7,350.00 -\$2,188.68	\$2,682.50 \$1,130.51	-\$1,632.50 \$2,643.92
61900	Student Promotions	-\$174.09	\$0.00	-\$1,033.90 -\$174.09	-\$3,058.22	\$0.00	-\$3,058.22	-\$2,000.00	-\$2,970.91	\$1,825.91	-\$87.31
	Events & Projects - Total	-\$5,895.49	\$0.00	-\$5,895.49	-\$11,585.48	\$0.00	-\$11,585.48	-\$11,534.41	-\$12,509.59	\$5,638.92	\$924.11
	Property										
62710	Cleaning Materials	-\$8,682.79	\$0.00	-\$8,682.79	-\$17,697.67	\$0.00	-\$17,697.67	-\$4,458.94	-\$14,485.56	-\$4,223.85	-\$3,212.11
62720	Cleaning Charges	-\$19,904.44	\$0.00	-\$19,904.44	-\$58,401.31	\$0.00	-\$58,401.31	-\$19,846.49	-\$54,170.25	-\$57.95	-\$4,231.06
62730 62740	Cleaning Garbage Disposal	-\$7,428.49 -\$834.00	\$0.00 \$0.00	-\$7,428.49 -\$834.00	-\$18,259.35 -\$7,679.01	\$0.00 \$0.00	-\$18,259.35 -\$7,679.01	-\$6,623.47 -\$4,212.50	-\$10,128.11 -\$13,050.22	-\$805.02 \$3,378.50	-\$8,131.24 \$5,371.21
62850	Cleaning Equipment Pest Control	-\$854.00 -\$768.51	\$0.00	-\$854.00 -\$768.51	-\$7,679.01 -\$2,312.25	\$0.00	-\$2,312.25	-\$4,212.30 -\$760.74	-\$15,050.22 -\$1,559.66	\$3,378.50 -\$7.77	\$5,371.21 -\$752.59
62900	Security	-\$1,871.95	\$0.00	-\$1,871.95	-\$5,324.97	\$0.00	-\$5,324.97	-\$2,400.00	-\$5,646.66	\$528.05	\$321.69
62910	Security - Providers	-\$12,750.55	\$0.00	-\$12,750.55	-\$21,282.87	\$0.00	-\$21,282.87	-\$10,723.05	-\$20,824.30	-\$2,027.50	-\$458.57
62920	Security - Property	\$0.00	\$0.00	\$0.00	-\$61.06	\$0.00	-\$61.06	-\$588.57	-\$670.24	\$588.57	\$609.18
	Property-Total	-\$52,240.73	\$0.00	-\$52,240.73	-\$131,018.49	\$0.00	-\$131,018.49	-\$49,613.76	-\$120,535.00	-\$2,626.97	-\$10,483.49
	Utilities										
63010	Electricity	-\$24,878.59	\$0.00	-\$24,878.59	-\$64,170.73	\$0.00	-\$64,170.73	-\$19,288.91	-\$50,918.25	-\$5,589.68	-\$13,252.48
63050	Gas	-\$9,792.36	\$0.00	-\$9,792.36	-\$19,385.66	\$0.00	-\$19,385.66	-\$6,655.98	-\$20,123.47	-\$3,136.38	\$737.81
63100	Water	-\$4,490.00	\$0.00	-\$4,490.00	-\$11,730.00	\$0.00	-\$11,730.00	-\$4,490.00	-\$11,730.00	\$0.00	\$0.00
63150	Telephone Utilities-Total	-\$2,596.33 - <b>\$41,757.28</b>	\$0.00 \$0.00	-\$2,596.33 - <b>\$41,757.28</b>	-\$7,605.85 - <b>\$102,892.24</b>	\$0.00 \$ <b>0.00</b>	-\$7,605.85 - <b>\$102,892.24</b>	-\$3,331.63 - <b>\$33,766.52</b>	-\$9,903.04 - <b>\$92,674.76</b>	\$735.30 - <b>\$7,990.76</b>	\$2,297.19 - <b>\$10,217.48</b>
64010	Motor Vehicles Motor Vehicles R&M	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$348.18	-\$348.18	\$348.18	\$348.18
64100	Motor Vehicle Fuel and Oil	-\$249.66	\$0.00	-\$249.66	-\$499.23	\$0.00	-\$499.23	-\$114.17	-\$511.04	-\$135.49	\$11.81
64150	Motor Vehicle Parking & Tolls	-\$107.92	\$0.00	-\$107.92	-\$1,525.58	\$0.00	-\$1,525.58	-\$373.23	-\$1,009.73	\$265.31	-\$515.85
	Motor Vehices - Total	-\$357.58	\$0.00	-\$357.58	-\$2,024.81	\$0.00	-\$2,024.81	-\$835.58	-\$1,868.95	\$478.00	-\$155.86
	Maintenance										
65050	R&M - Building	-\$11,351.00	\$0.00	-\$11,351.00	-\$34,308.00	\$0.00	-\$34,308.00	-\$12,073.49	-\$36,328.71	\$722.49	\$2,020.71
65100	R&M - Furniture	\$0.00	\$0.00	\$0.00	-\$320.00	\$0.00	-\$320.00	\$0.00	\$0.00	\$0.00	-\$320.00
65150	R&M - Equipment	-\$2,123.43	\$0.00	-\$2,123.43	-\$14,900.64	\$0.00	-\$14,900.64	-\$2,649.85	-\$7,743.53	\$526.42	-\$7,157.11
65250 65300	R&M - Refrigeration Replacements / Minor capital	-\$3,113.00 -\$5,237.91	\$0.00 \$0.00	-\$3,113.00 -\$5,237.91	-\$4,995.00 -\$21,708.31	\$0.00 \$0.00	-\$4,995.00 -\$21,708.31	-\$3,584.33 -\$6,068.49	-\$7,422.33 -\$15,123.65	\$471.33 \$830.58	\$2,427.33 -\$6,584.66
03300	Maintenance-Total	-\$21,825.34	\$0.00	-\$3,257.91 - <b>\$21,825.34</b>	-\$21,708.31 - <b>\$76,231.95</b>	\$0.00	-\$76,231.95	-\$24,376.16	-\$66,618.22	\$2,550.82	-\$9,613.73
	Other Operating Costs										
66010	Consumables	-\$4,127.30	\$0.00	-\$4,127.30	-\$7,797.75	\$0.00	-\$7,797.75	-\$4,196.83	-\$8,785.08	\$69.53	\$987.33
66100	Conf & Seminar Travel & Accom	\$0.00	\$0.00	\$0.00	-\$250.37	\$0.00	-\$250.37	\$0.00	\$0.00	\$0.00	-\$250.37
66150	Depreciation	-\$48,347.61	\$0.00	-\$48,347.61	-\$144,790.70	\$0.00	-\$144,790.70	-\$47,935.71	-\$148,307.22	-\$411.90	\$3,516.52
66300	Equipment Leases	\$0.00	\$0.00	\$0.00	-\$18.39	\$0.00	-\$18.39	\$0.00	\$0.00	\$0.00	-\$18.39
66350	Equipment Rent	-\$1,487.76	\$0.00	-\$1,487.76	-\$7,071.64	\$0.00	-\$7,071.64	-\$1,108.03	-\$2,369.50	-\$379.73	-\$4,702.14
66400	Film Hire	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$2,097.39	-\$4,681.29	\$2,097.39	\$4,681.29
66450	Insurance	-\$5,496.34	\$0.00	-\$5,496.34	-\$16,489.02	\$0.00	-\$16,489.02	-\$4,221.30	-\$12,663.90	-\$1,275.04	-\$3,825.12
66500 66550	Laundry Library / Resources	-\$1,027.86 -\$358.18	\$0.00 \$0.00	-\$1,027.86 -\$358.18	-\$1,368.39 -\$358.18	\$0.00 \$0.00	-\$1,368.39 -\$358.18	-\$942.50 \$0.00	-\$942.50 \$0.00	-\$85.36 -\$358.18	-\$425.89 -\$358.18
66600	Licence Fees / Certificates	-\$6,698.08	\$0.00	-\$6,698.08	-\$22,489.22	\$0.00	-\$22,489.22	-\$5,907.53	-\$18,631.44	-\$790.55	-\$3,857.78
66700	Meetings	-\$186.82	\$0.00	-\$186.82	-\$1,211.95	\$0.00	-\$1,211.95	-\$137.00	-\$488.67	-\$49.82	-\$723.28
66750	Newspapers & Periodicals	-\$8.33	\$0.00	-\$8.33	-\$24.99	\$0.00	-\$24.99	\$0.00	\$0.00	-\$8.33	-\$24.99
66800	Packaging	-\$44,757.10	\$0.00	-\$44,757.10	-\$71,256.44	\$0.00	-\$71,256.44	-\$25,252.80	-\$43,112.69	-\$19,504.30	-\$28,143.75
66850	Subscriptions	-\$4,105.76	\$0.00	-\$4,105.76	-\$13,246.11	\$0.00	-\$13,246.11	-\$4,340.39	-\$8,178.56	\$234.63	-\$5,067.55
66900	Travel (local)	-\$224.81	\$0.00	-\$224.81	-\$220.24	\$0.00	-\$220.24	-\$210.06	-\$510.11	-\$14.75	\$289.87
66950	Workplace Health & Safety Other Operating Costs-Total	-\$1,097.56 - <b>\$117,923.51</b>	\$0.00 <b>\$0.00</b>	-\$1,097.56 - <b>\$117,923.51</b>	-\$1,934.73 - <b>\$288,528.12</b>	\$0.00 \$ <b>0.00</b>	-\$1,934.73 - <b>\$288,528.12</b>	-\$446.71 - <b>\$96,796.25</b>	-\$1,589.10 - <b>\$250,260.06</b>	-\$650.85 <b>-\$21,127.26</b>	-\$345.63 <b>-\$38,268.0</b> 6
	-								,		,
67010	Administration Expenses	ć0.00	ć0.00	¢0.00	éane ne	¢0.00	éanc ac	ć0.00	ć0.00	¢0.00	éane ne
67010 67100	Bad Debts	\$0.00 -\$1,460.21	\$0.00 \$0.00	\$0.00 -\$1,460.21	-\$236.36 -\$6,774.71	\$0.00 \$0.00	-\$236.36 -\$6,774.71	\$0.00 - <b>\$2,18</b> 0.00	\$0.00 -\$6,491.83	\$0.00 \$719.79	-\$236.36 -\$282.88
67400	Photocopying Postage & Freight	-\$1,460.21 \$0.00	\$0.00	\$0.00	-\$6,774.71 -\$22.27	\$0.00	-\$6,774.71 -\$22.27	-\$2,180.00 -\$50.45	-\$6,491.83 -\$106.50	\$719.79 \$50.45	\$84.23
U7 <del>4</del> UU	rostage & rieigiit	ŞU.UU	ŞU.UÜ	\$0.00	-\$22.27	ŞU.UÜ	-\$22.27	-\$50.45	-\$100.50	\$30.45	\$64.Z3

	Bu	Business Trading									
Current Period:	26-Feb-2018	6-Feb-2018 25-Mar-2018				Previous	Period:	27-Feb-2017	26-Mar-2017		
		Current Year Actual Month Mar-18	Current Year Budget Month Mar-18	Current Year Variance Mar-18	Current Year Actual YTD Mar-18	Current Year Budget YTD Mar-18	Current Year Variance Mar-18	Last Year Actual Month Mar-17	Last Year Actual YTD Mar-17	Last Year Var Month Mar-17	Last Year Var YTD Mar-17
Account Number	Description										
67500	Printing	\$68.51	\$0.00	\$68.51	-\$4,001.49	\$0.00	-\$4,001.49	-\$59.50	-\$798.05	\$128.01	-\$3,203.44
67600	Stationery	-\$288.37	\$0.00	-\$288.37	-\$3,563.93	\$0.00	-\$3,563.93	-\$1,878.57	-\$2,476.65	\$1,590.20	-\$1,087.28
67700	Audit Fees	-\$2,250.00	\$0.00	-\$2,250.00	-\$6,750.00	\$0.00	-\$6,750.00	-\$2,250.00	-\$6,750.00	\$0.00	\$0.00
68100	Professional Fees	-\$10,550.00	\$0.00	-\$10,550.00	-\$25,783.50	\$0.00	-\$25,783.50	-\$4,490.52	-\$13,110.00	-\$6,059.48	-\$12,673.50
68200	Bank Charges	-\$39,079.30	\$0.00	-\$39,079.30	-\$69,944.44	\$0.00	-\$69,944.44	-\$32,186.55	-\$52,793.15	-\$6,892.75	-\$17,151.29
68300	Interest	\$0.00	\$0.00	\$0.00	\$152.26	\$0.00	\$152.26	\$0.00	\$0.00	\$0.00	\$152.26
	Administration Expenses Total	-\$53,559.37	\$0.00	-\$53,559.37	-\$116,924.44	\$0.00	-\$116,924.44	-\$43,095.59	-\$82,526.18	-\$10,463.78	-\$34,398.26
	Recharges										
68990	Re-charge	\$90,169.54	\$0.00	\$90,169.54	\$263,567.77	\$0.00	\$263,567.77	\$87,626.53	\$244,712.27	\$2,543.01	\$18,855.50
	Recharges-Total	\$90,169.54	\$0.00	\$90,169.54	\$263,567.77	\$0.00	\$263,567.77	\$87,626.53	\$244,712.27	\$2,543.01	\$18,855.50
Total Operating Expenses		-\$207,062.11	\$0.00	-\$207,062.11	-\$485,729.90	\$0.00	-\$485,729.90	-\$197,297.85	-\$415,748.14	-\$9,764.26	-\$69,981.76
Total Expenses		-\$877,505.34	\$0.00	-\$877,505.34	-\$2,135,281.99	\$0.00	-\$2,135,281.99	-\$833,643.34	-\$2,030,054.80	-\$43,862.00	-\$105,227.19
99999	Net Profit	\$155,469.60	\$0.00	\$155,469.60	\$33,147.76	\$0.00	\$33,147.76	\$158,532.08	-\$115,160.26	-\$3,062.48	\$148,308.02

	<b>Monthly Profit And</b>	iversity Ur	Jnion - Department Student Support Total								
Current Period:	26-Feb-2018	25-Mar-2018				Previous	Period:	27-Feb-2017	26-Mar-2017		
Account Number	Description	Current Year Actual Month Mar-18	Current Year Budget Month Mar-18	Current Year Variance Mar-18	Current Year Actual YTD Mar-18	Current Year Budget YTD Mar-18	Current Year Variance Mar-18	Last Year Actual Month Mar-17	Last Year Actual YTD Mar-17	Last Year Var Month Mar-17	Last Year Var YTD Mar-17
Sales Income	·										
40450	Sale Beverage (GST Inclusive)	\$0.00	\$0.00	\$0.00	\$150.00	\$0.00	\$150.00	\$107.27	\$107.27	-\$107.27	\$42.73
40500	Sales Liquor (GST Inclusive)	\$0.00	\$10,000.00	-\$10,000.00	\$11,898.18	\$10,000.00	\$1,898.18	\$9,334.54	\$9,334.54	-\$9,334.54	\$2,563.64
40610	Sales Internal Liquor	\$0.00	\$0.00	\$0.00	\$7,142.76	\$0.00	\$7,142.76	\$0.00	\$0.00	\$0.00	\$7,142.76
Sales Income Total		\$0.00	\$10,000.00	-\$10,000.00	\$19,190.94	\$10,000.00	\$9,190.94	\$9,441.81	\$9,441.81	-\$9,441.81	\$9,749.13
Cost of Sales											
41450	Purchases Beverage GST Inclus	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$594.53	\$0.00	\$594.53
41460	Purchases Beverage GST Free	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$7.16	\$0.00	\$7.16
41500 41800	Purchases Liquor Point of Sale Unders/Overs	\$0.00 \$0.00	\$0.00 \$0.00	\$0.00 \$0.00	-\$10,199.97 \$22.20	-\$4,000.00 \$0.00	-\$6,199.97 \$22.20	\$0.00 \$0.00	-\$2,330.33 \$0.00	\$0.00 \$0.00	-\$7,869.64 \$22.20
41000	Point of Sale Officers/Overs	\$0.00	\$0.00	\$0.00	\$22.20	\$0.00	322.20	\$0.00	\$0.00	\$0.00	\$22.20
Total Cost of Sales		\$0.00	\$0.00	\$0.00	-\$10,177.77	-\$4,000.00	-\$6,177.77	\$0.00	-\$2,932.02	\$0.00	-\$7,245.75
41990	Gross Profit	-\$1.95	\$0.00	-\$1.95	\$9,063.69	\$6,000.00	\$3,063.69	\$9,435.96	\$6,501.49	-\$9,437.91	\$2,562.20
	Gross Profit % Total Sales - Books Gross Profit % Total Sales - Food Gross Profit % Total Sales - Liquor										
Sale on Commission											
Cost of Sale on Commission											
43300	Cost of Sale Online	\$0.00	-\$500.00	\$500.00	-\$1,946.35	-\$1,000.00	-\$946.35	\$0.00	\$0.00	\$0.00	-\$1,946.35
43500	Cost of Sale Tickets	-\$66.86 - <b>\$66.8</b> 6	\$0.00	-\$66.86 \$433.14	-\$66.86	\$0.00	-\$66.86	-\$40.99 <b>-\$40.99</b>	-\$917.51	-\$25.87 - <b>\$25.87</b>	\$850.65
Total Cost of Sale on Commission		-\$60.86	-\$500.00	\$433.14	-\$2,013.21	-\$1,000.00	-\$1,013.21	-540.99	-\$917.51	-\$25.87	-\$1,095.70
Other Income											
47010	Advertising - Semper	\$0.00	\$100.00	-\$100.00	\$0.00	\$200.00	-\$200.00	\$0.00	\$0.00	\$0.00	\$0.00
47190 47340	Grants	\$217,802.17	\$201,048.15	\$16,754.02	\$653,406.51	\$653,406.49	\$0.02	\$199,669.91	\$599,009.73	\$18,132.26	\$54,396.78
47240 47250	Hire of Venue Hire of Equipment	\$272.72 \$11,047.09	\$0.00 \$0.00	\$272.72 \$11,047.09	\$545.44 \$11,047.09	\$0.00 \$0.00	\$545.44 \$11,047.09	\$0.00 \$0.00	\$0.00 \$0.00	\$272.72 \$11,047.09	\$545.44 \$11,047.09
47360	Rents	\$40,720.18	\$37,587.85	\$3,132.33	\$122,160.54	\$122,160.51	\$0.03	\$40,720.18	\$122,160.54	\$0.00	\$0.00
47370	Revenue	\$14,952.65	\$15,732.77	-\$780.12	\$159,241.14	\$160,344.00	-\$1,102.86	\$6,074.50	\$10,574.24	\$8,878.15	\$148,666.90
47550	Sponsorships	\$0.00	\$0.00	\$0.00	\$90.91	\$0.00	\$90.91	\$0.00	\$0.00	\$0.00	\$90.91
47570	Sponsorships - Market Day	\$6,558.22	\$0.00	\$6,558.22	\$6,558.22	\$0.00	\$6,558.22	\$0.00	\$0.00	\$6,558.22	\$6,558.22
47700	Ticket Sales	\$727.27	\$0.00	\$727.27	\$36,204.12	\$25,000.00	\$11,204.12	\$6,578.28	\$48,693.90	-\$5,851.01	-\$12,489.78
47980	Staff Labour Recoveries	\$801.82	\$0.00	\$801.82	\$801.82	\$0.00	\$801.82	\$0.00	\$0.00	\$801.82	\$801.82
47986	UQU Membership card Sales	\$0.00	\$0.00	\$0.00	-\$27.28	\$0.00	-\$27.28	\$0.00	\$0.00	\$0.00	-\$27.28
Total Other Income		\$292,882.12	\$254,468.77	\$38,413.35	\$990,028.51	\$961,111.00	\$28,917.51	\$253,042.87	\$780,438.41	\$39,839.25	\$209,590.10
Gross Profit Before Expenses		\$292,813.31	\$253,968.77	\$38,844.54	\$997,078.99	\$966,111.00	\$30,967.99	\$262,437.84	\$786,022.39	\$30,375.47	\$211,056.60
Expenditure											
Wages & Oncosts 60030	Wages - permanent	-\$50,407.62	-\$54,219.01	\$3,811.39	-\$151 2/2 11	-\$171,655.06	\$20,412.95	-\$50,440.40	-\$169,446.80	\$32.78	\$18,204.69
60040	Allowance	\$0.00	\$0.00	\$0.00	-\$618.42	\$0.00	-\$618.42	\$0.00	-\$109,440.80	\$0.00	-\$205.21
60070	Annual Leave Provision	-\$5,141.11	-\$5,055.00	-\$86.11	-\$15,804.64	-\$16,432.00	\$627.36	-\$5,025.33	-\$15,596.44	-\$115.78	-\$208.20
60090	Long Service Leave Provision	-\$306.69	-\$1,194.72	\$888.03	-\$2,530.55	-\$3,792.30	\$1,261.75	-\$1,354.05	-\$4,096.08	\$1,047.36	\$1,565.53
60100	Income Protection Insurance	-\$532.78	-\$897.53	\$364.75	-\$1,731.52	-\$2,917.25	\$1,185.73	-\$532.78	-\$1,731.52	\$0.00	\$0.00

Current Period:	26-Feb-2018	25-Mar-2018		•	•	Previous	Period:	27-Feb-2017	26-Mar-2017	• •	
		Current Year Actual Month Mar-18	Current Year Budget Month Mar-18	Current Year Variance Mar-18	Current Year Actual YTD Mar-18	Current Year Budget YTD Mar-18	Current Year Variance Mar-18	Last Year Actual Month Mar-17	Last Year Actual YTD Mar-17	Last Year Var Month Mar-17	Last Year Var YTD Mar-17
Account Number	Description										
60130	Wages - casual	-\$13,973.43	-\$9,354.57	-\$4,618.86	-\$40,807.16	-\$26,930.53	-\$13,876.63	-\$11,286.23	-\$27,505.73	-\$2,687.20	-\$13,301.43
60140	Superannuation Guarantee	-\$8,274.92	-\$7,910.58	-\$364.34	-\$25,668.19	-\$25,205.09	-\$463.10	-\$7,446.74	-\$24,550.38	-\$828.18	-\$1,117.81
60150	Other Leave	-\$1,217.00	-\$672.71	-\$544.29	-\$6,419.72	-\$2,187.23	-\$4,232.49	-\$2,255.56	-\$6,634.53	\$1,038.56	\$214.81
60155	TOIL	\$0.00	\$0.00	\$0.00	-\$4,421.04	\$0.00	-\$4,421.04	-\$141.70	-\$4,446.91	\$141.70	\$25.87
60160	Workers Compensation	-\$511.69	-\$455.79	-\$55.90	-\$1,584.43	-\$1,454.61	-\$129.82	-\$489.34	-\$1,554.05	-\$22.35	-\$30.38
	Total Wages Wages % of Sales	-\$ <b>80,365.24</b> #DIV/0!	- <b>\$79,759.91</b> 797.60%	-\$605.33 #DIV/0!	-\$ <b>250,827.78</b> 1307.01%	- <b>\$250,574.07</b> 2505.74%	- <b>\$253.71</b> -1198.73%	-\$ <b>78,972.13</b> 836.41%	- <b>\$255,975.65</b> 2711.09%	-\$ <b>1,393.11</b> -14.75%	\$ <b>5,147.87</b> -52.80%
	reages % of Suics	<i>11514</i> 70.	737.0070	noiv/o.	1307.0170	2303.7470	1130.7370	030.4170	2711.0370	14.7370	32.0070
	Other Labour Cost						4			4	4
60520	Staff Gifts	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$28.14	\$0.00	\$28.14
60600	Staff Amenities	-\$80.50	-\$46.00	-\$34.50	-\$207.00	-\$157.00	-\$50.00	-\$126.50	-\$276.00	\$46.00	\$69.00
60630	First Aid	\$0.00	\$0.00	\$0.00	-\$73.85	\$0.00	-\$73.85	\$0.00	\$0.00	\$0.00	-\$73.85
60750	Staff Training - External	-\$3,070.00	-\$500.00	-\$2,570.00	-\$3,070.00	-\$1,000.00	-\$2,070.00	\$0.00	-\$16.00	-\$3,070.00	-\$3,054.00
60760 60800	Staff Training - Internal Staff Uniforms	\$0.00 \$0.00	-\$20.00 -\$10.00	\$20.00 \$10.00	-\$1,570.00 \$0.00	-\$65.00 -\$282.50	- <b>\$1,505.00</b> <b>\$282.50</b>	\$0.00 \$0.00	\$0.00 -\$1,059.37	\$0.00 \$0.00	-\$1,570.00 \$1,059.37
80800	Other Labour Cost Total	-\$3,150.50	-\$10.00	-\$2,574.50	-\$4,920.85	-\$282.50 - <b>\$1,504.50</b>	-\$3,416.35	-\$126.50	-\$1,039.57 - <b>\$1,379.51</b>	-\$3,024.00	-\$3,541.34
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Operating Expenses	Advertising										
61010	Advertising / Publicity	-\$925.99	-\$1,325.00	\$399.01	-\$13,351.55	-\$20,545.00	\$7,193.45	-\$6,713.70	-\$34,746.36	\$5,787.71	\$21,394.81
61050	Graphic Designing Costs	\$0.00	\$0.00	\$0.00	\$0.00	-\$3,500.00	\$3,500.00	\$0.00	-\$2,425.00	\$0.00	\$2,425.00
61100	Promotional Merchandise	-\$19,706.66	-\$2,076.92	-\$17,629.74	-\$29,908.47	-\$2,923.07	-\$26,985.40	-\$400.00	-\$38,575.90	-\$19,306.66	\$8,667.43
	Advertising-Total	-\$20,632.65	-\$3,401.92	-\$17,230.73	-\$43,260.02	-\$26,968.07	-\$16,291.95	-\$7,113.70	-\$75,747.26		\$32,487.24
	Events & Projects										
61510	Campaigns	\$0.00	-\$725.00	\$725.00	-\$5.00	-\$11,380.00	\$11,375.00	\$0.00	\$0.00	\$0.00	-\$5.00
61600	Concerts/Performances	-\$300.00	-\$6,093.33	\$5,793.33	-\$1,630.00	-\$68,744.38	\$67,114.38	-\$1,109.65	-\$10,939.55	\$809.65	\$9,309.55
61700	Grants	-\$11,161.90	-\$46,155.00	\$34,993.10	-\$11,236.90	-\$50,285.00	\$39,048.10	-\$4,913.64	-\$13,958.64	-\$6,248.26	\$2,721.74
61800	Special Projects	\$0.00	-\$1,086.67	\$1,086.67	\$0.00	-\$2,340.01	\$2,340.01	-\$80.00	-\$1,084.55	\$80.00	\$1,084.55
61900	Student Promotions	-\$19,629.79	-\$15,582.00	-\$4,047.79	-\$206,530.37	-\$44,264.00	-\$162,266.37	-\$27,600.45	-\$50,392.04	\$7,970.66	-\$156,138.33
	Events & Projects - Total	-\$31,091.69	-\$69,642.00	\$38,550.31	-\$219,402.27	-\$177,013.39	-\$42,388.88	-\$33,703.74	-\$76,374.78	\$2,612.05	-\$143,027.49
	Property										
62710	Cleaning Materials	-\$1,371.18	-\$1,255.00	-\$116.18	-\$2,496.49	-\$3,385.00	\$888.51	-\$1,778.80	-\$2,371.91	\$407.62	-\$124.58
62720	Cleaning Charges	-\$24,198.95	-\$24,256.89	\$57.94	-\$67,833.30	-\$68,503.42	\$670.12	-\$24,256.90	-\$71,213.37	\$57.95	\$3,380.07
62730	Cleaning Garbage Disposal	\$0.00	-\$10.00	\$10.00	-\$594.35	-\$1,572.50	\$978.15	-\$718.50	-\$718.50	\$718.50	\$124.15
62740	Cleaning Equipment	\$0.00	-\$60.00	\$60.00	-\$363.64	-\$170.00	-\$193.64	-\$182.50	-\$182.50	\$182.50	-\$181.14
62850	Pest Control	-\$148.14	-\$145.30	-\$2.84	-\$444.42	-\$451.90	\$7.48	-\$154.00	-\$308.00	\$5.86	-\$136.42
62910	Security - Providers	\$0.00	\$0.00	\$0.00	\$0.00	-\$10,981.00		-\$6,697.25	-\$6,697.25	\$6,697.25	\$6,697.25
62920	Security - Property  Property-Total	-\$230.13 - <b>\$25,948.40</b>	-\$15.00 - <b>\$25,742.19</b>	-\$215.13 - <b>\$206.21</b>	-\$374.16 - <b>\$72,106.36</b>	-\$45.00 <b>-\$85,108.82</b>	-\$329.16 \$13,002.46	-\$103.14 - <b>\$33,891.09</b>	-\$227.75 - <b>\$81,719.28</b>	-\$126.99 \$7,942.69	-\$146.41 \$9,612.92
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52040	Utilities	40.000	A	44	A	A47 000 00	44 655 54	4= 222	A4P	44	40
63010	Electricity	-\$6,669.22	-\$5,540.00	-\$1,129.22	-\$19,553.74	-\$17,630.00	-\$1,923.74	-\$5,280.33	-\$15,844.03	-\$1,388.89	-\$3,709.71
63050	Gas	-\$208.00	-\$300.00	\$92.00	-\$311.40	-\$600.00	\$288.60	-\$68.68	-\$172.09	-\$139.32	-\$139.31
63100	Water	-\$3,500.00	-\$3,500.00	\$0.00	-\$9,000.00 \$1,166.13	-\$9,200.00	\$200.00	-\$3,500.00	-\$9,000.00	\$0.00	\$0.00
63150	Telephone Utilities-Total	-\$294.86 <b>-\$10,672.08</b>	-\$180.00 <b>-\$9,520.00</b>	-\$114.86 <b>-\$1,152.08</b>	-\$1,166.13 - <b>\$30,031.27</b>	-\$585.00 <b>-\$28,015.00</b>	-\$581.13 <b>-\$2,016.27</b>	-\$281.13 - <b>\$9,130.14</b>	-\$909.76 <b>-\$25,925.88</b>	-\$13.73 <b>-\$1,541.94</b>	-\$256.37 <b>-\$4,105.39</b>
64040	Motor Vehicles	40.00	4250 55	<b>6250.00</b>	40.00	ć250 C2	6252.00	4000 00	6000.00	¢c00.c=	¢
64010	Motor Vehicles R&M	\$0.00	-\$350.00	\$350.00	\$0.00	-\$350.00	\$350.00	-\$690.63	-\$690.63	\$690.63	\$690.63
64050	Motor Vehicle Rego & Ins	\$0.00	\$0.00	\$0.00	-\$978.26	-\$950.00	-\$28.26	\$0.00	-\$975.05	\$0.00	-\$3.21

**Student Support Total** 

Current Period:	26-Feb-2018	25-Mar-2018		•	•	Previous	Period:	27-Feb-2017	26-Mar-2017		
		Current Year Actual Month Mar-18	Current Year Budget Month Mar-18	Current Year Variance Mar-18	Current Year Actual YTD Mar-18	Current Year Budget YTD Mar-18	Current Year Variance Mar-18	Last Year Actual Month Mar-17	Last Year Actual YTD Mar-17	Last Year Var Month Mar-17	Last Year Var YTD Mar-17
Account Number	Description					4		4			
64100	Motor Vehicle Fuel and Oil	-\$411.31	-\$395.00	-\$16.31	-\$1,161.58	-\$1,102.50	-\$59.08	\$0.00	-\$1,136.90	-\$411.31	-\$24.68
64150	Motor Vehicle Parking & Tolls	\$0.00	-\$2.50	\$2.50	\$0.00	-\$5.00	\$5.00	\$0.00	-\$22.46	\$0.00	\$22.46
	Motor Vehices - Total	-\$411.31	-\$747.50	\$336.19	-\$2,139.84	-\$2,407.50	\$267.66	-\$690.63	-\$2,825.04	\$279.32	\$685.20
	Maintenance										
65050	R&M - Building	-\$4,423.42	-\$5,007.17	\$583.75	-\$13,243.36	-\$15,176.51	\$1,933.15	-\$4,467.90	-\$13,454.21	\$44.48	\$210.85
65100	R&M - Furniture	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$4.14	\$0.00	\$4.14
65150	R&M - Equipment	\$108.00	-\$40.00	\$148.00	\$108.00	-\$130.00	\$238.00	-\$71.00	-\$82.27	\$179.00	\$190.27
65250	R&M - Refrigeration	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$153.00	-\$153.00 -\$6,826.91	\$153.00	\$153.00
65300	Replacements / Minor capital  Maintenance-Total	-\$2,185.18 - <b>\$6,500.60</b>	-\$2,910.00 - <b>\$7,957.17</b>	\$724.82 <b>\$1,456.57</b>	-\$4,063.38 - <b>\$17,198.74</b>	-\$7,675.00 - <b>\$22,981.51</b>	\$3,611.62 \$5,782.77	-\$1,797.24 - <b>\$6,489.14</b>	-\$6,826.91 - <b>\$20,520.53</b>	-\$387.94 - <b>\$11.46</b>	\$2,763.53
	waintenance-Total	-\$6,500.60	-\$7,357.17	\$1,456.57	-\$17,198.74	-\$22,981.51	\$5,782.77	-\$6,489.14	-\$20,520.53	-\$11.46	\$3,321.79
	Other Operating Costs	40.00	4== ==	4== ==	4			40.00	40.00	4	****
66010	Consumables	\$0.00	-\$50.00	\$50.00	-\$122.06	-\$50.00	-\$72.06	\$0.00	\$0.00	\$0.00	-\$122.06
66050	Conf & Seminar Registration	\$0.00	\$0.00	\$0.00	-\$933.64	\$0.00	-\$933.64	\$0.00	-\$20,577.57	\$0.00	\$19,643.93
66100	Conf & Seminar Travel & Accom	\$0.00 -\$24,194.00	\$0.00	\$0.00	-\$42,377.73 -\$73,367.05	-\$48,000.00	\$5,622.27 \$143.20	\$0.00	-\$3,444.45	\$0.00	-\$38,933.28 -\$2,250.55
66150 66350	Depreciation Equipment Rent	-\$24,194.00	-\$22,622.00 \$0.00	-\$1,572.00 -\$299.00	-\$73,367.05	-\$73,510.25 \$0.00	-\$897.00	-\$23,420.00 \$0.00	-\$71,116.50 \$0.00	-\$774.00 -\$299.00	-\$2,250.55 -\$897.00
66400	Film Hire	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$1,686.07	\$0.00	\$1,686.07
66450	Insurance	-\$2,111.04	-\$2,020.00	-\$91.04	-\$6,333.12	-\$6,327.50	-\$5.62	-\$2,040.46	-\$6,121.38	-\$70.58	-\$211.74
66500	Laundry	\$0.00	\$0.00	\$0.00	\$0.00	-\$500.00	\$500.00	\$0.00	\$0.00	\$0.00	\$0.00
66600	Licence Fees / Certificates	-\$136.26	-\$1,681.67	\$1,545.41	-\$14,964.49	-\$5,045.01	-\$9,919.48	-\$6,166.62	-\$9,151.14	\$6,030.36	-\$5,813.35
66700	Meetings	-\$186.36	-\$298.00	\$111.64	-\$617.25	-\$1,584.00	\$966.75	-\$24.54	-\$193.36	-\$161.82	-\$423.89
66850	Subscriptions	-\$36.36	-\$1,261.96	\$1,225.60	-\$193.70	-\$3,085.88	\$2,892.18	-\$1,187.59	-\$1,936.27	\$1,151.23	\$1,742.57
66900	Travel (local)	\$0.00	-\$420.25	\$420.25	\$0.00	-\$840.50	\$840.50	\$0.00	-\$20.90	\$0.00	\$20.90
66950	Workplace Health & Safety	\$0.00	\$0.00	\$0.00	-\$67.50	\$0.00	-\$67.50	-\$80.00	-\$80.00	\$80.00	\$12.50
	Other Operating Costs-Total	-\$26,963.02	-\$28,353.88	\$1,390.86	-\$139,873.54	-\$138,943.14	-\$930.40	-\$32,919.21	-\$114,327.64	\$5,956.19	-\$25,545.90
	Administration Expenses										
67010	Bad Debts	\$0.00	-\$150.00	\$150.00	\$0.00	-\$300.00	\$300.00	\$0.00	\$0.00	\$0.00	\$0.00
67100	Photocopying	-\$4,543.21	-\$1,590.00	-\$2,953.21	-\$6,018.97	-\$3,855.00	-\$2,163.97	-\$1,942.44	-\$3,882.51	-\$2,600.77	-\$2,136.46
67400	Postage & Freight	\$0.00	-\$2.00	\$2.00	\$0.00	-\$6.50	\$6.50	\$0.00	-\$21.91	\$0.00	\$21.91
67500	Printing	-\$2,508.80	-\$2,696.00	\$187.20	-\$5,385.16	-\$5,465.50	\$80.34	-\$1,567.00	-\$1,916.95	-\$941.80	-\$3,468.21
67600	Stationery	-\$480.41	-\$282.00	-\$198.41	-\$1,303.64	-\$811.50	-\$492.14	-\$144.71	-\$1,331.31	-\$335.70	\$27.67
67900	Legal Fees	\$0.00	-\$5,000.00	\$5,000.00	\$0.00	-\$10,000.00	\$10,000.00	\$0.00	-\$5,036.02	\$0.00	\$5,036.02
68100	Professional Fees	-\$8,693.36	-\$8,653.36	-\$40.00	-\$26,320.08	-\$28,693.42	\$2,373.34	-\$10,941.07	-\$44,199.61	\$2,247.71	\$17,879.53
68200	Bank Charges	\$667.53	-\$261.00 <b>-\$18,634.36</b>	\$928.53 <b>\$3,076.11</b>	-\$405.25 <b>-\$39,433.10</b>	-\$984.50 <b>-\$50,116.42</b>	\$579.25 <b>\$10,683.32</b>	-\$1,129.56 - <b>\$15,724.78</b>	-\$1,758.02 - <b>\$58,146.33</b>	\$1,797.09 <b>\$166.53</b>	\$1,352.77
	Administration Expenses Total	-\$15,558.25	-\$18,034.30	\$3,076.11	-539,433.10	-\$50,116.42	\$10,683.32	-\$15,724.78	-\$58,146.33	\$100.53	\$18,713.23
	Recharges		4	4	4	4.6			4.0		4
69020	BTOH Recharge	-\$9,300.00	-\$9,300.00	\$0.00	-\$18,600.00	-\$18,600.00	\$0.00	-\$9,300.00	-\$18,600.00	\$0.00	\$0.00
69030	Human Resources Recharge	-\$3,197.70	-\$3,197.70	\$0.00	-\$11,942.22	-\$11,942.22	\$0.00	-\$4,196.17	-\$14,130.70	\$998.47	\$2,188.48
69040	IT Recharge	-\$2,661.98	-\$2,661.98	\$0.00	-\$7,903.87	-\$7,903.87	\$0.00	-\$2,385.37	-\$7,007.93	-\$276.61	-\$895.94
69050	Financial Services Recharge	-\$8,660.78	-\$8,660.78	\$0.00	-\$26,559.54		\$0.00 \$0.00	-\$9,055.45	-\$27,326.45	\$394.67	\$766.91
69060	Marketing Recharge Recharges-Total	-\$23,536.69 - <b>\$47,357.15</b>	-\$23,536.69 <b>-\$47,357.15</b>	\$0.00 <b>\$0.00</b>	-\$76,200.53 - <b>\$141,206.16</b>		\$0.00 <b>\$0.00</b>	-\$19,877.15 <b>-\$44,814.14</b>	-\$55,285.57 - <b>\$122,350.65</b>	-\$3,659.54 - <b>\$2,543.01</b>	-\$20,914.96 - <b>\$18,855.51</b>
Total Operating Expenses	-	-\$185,135.15	-\$211,356.17	\$26,221.02		-\$672,760.01	-\$31,891.29	-\$184,476.57	-\$577,937.39	-\$658.58	
Total Expenses		-\$268,650.89	-\$291,692.08	\$23,041.19	-\$960,399.93		-\$35,561.35	-\$263,575.20	-\$835,292.55		
•	Not Donate										
99999	Net Profit	\$24,162.42	-\$37,723.31	\$61,885.73	\$36,679.06	\$41,272.42	-\$4,593.36	-\$1,137.36	-\$49,270.16	\$25,299.78	\$85,949.22

**Student Support Total** 

	Monthly Profit And Loss for Queensland University Union - Department											
Current Period:	26-Feb-2018	25-Mar-2018		Previous Period:			27-Feb-2017 26-Mar-2017					
		Current Year Actual Month Mar-18	Current Year Budget Month Mar-18	Current Year Variance Mar-18	Current Year Actual YTD Mar-18	Current Year Budget YTD Mar-18	Current Year Variance Mar-18	Last Year Actual Month Mar-17	Last Year Actual YTD Mar-17	Last Year Var Month Mar-17	Last Year Var YTD Mar-17	
Account Number	Description											
Total Income Checker = 0		\$0.00	-\$0.00	\$0.00	-\$0.00	-\$0.00	\$0.00	-\$0.00	-\$0.00	\$0.00	\$0.00	