February 2014 Union Financial Results

Presenter: Nathan Johnston

Summary of Consolidated Income Statement:

In February 2014, the UQ Union reported an operating deficit of \$42,510 compared with a budgeted deficit of \$80,378, which translates into a favourable variance of \$37,869. This was primarily the result of positive variances in permanent wages (\$30,083), commission on books (\$17,384), student promotions (\$16,964) and printing (\$9,975). These variances were able to offset shortfalls in casual wages (-\$27,636) and Market Day Sponsorships (-\$25,099).

A summary of the consolidated income statement is given below:

	2014 Actual	2014 Budget	Variance (with Budget)
Sales Income	\$876,954.39	\$869,243.08	\$7,711.31
Cost of Sales	-\$416,426.43	-\$412,591.90	-\$3,834.53
Gross Profit	\$460,527.96	\$456,651.18	\$3,876.78
Sale On Commission	\$20.00	\$0.00	\$20.00
Cost of Sale on Commission	-\$516.85	\$0.00	-\$516.85
Other Income	\$351,746.67	\$382,036.24	-\$30,289.57
Gross Profit Before Expenses	\$811,777.78	\$838,687.42	-\$26,909.64
Wages	-\$553,267.03	-\$554,828.35	\$1,561.32
Other Labour Costs	-\$17,785.72	-\$19,134.27	\$1,348.55
Operating Expenses	-\$283,234.55	-\$345,103.12	\$61,868.57
Net Profit	-\$42,509.52	-\$80,378.32	\$37,868.80



Department Report for Business Trading:

The Business Trading arm recorded a net profit of \$37,587 for February compared with a budgeted net profit of \$48,202. A negative variance of \$10,618. This was primarily the result of a disappointing month for the Food Services area.

The Food Services area of Business Trading recorded a net loss of \$9,878 for February compared with a budgeted surplus of \$31,977. A negative variance of \$41,855 against the 2014 budget. This variance was driven by shortfalls occurred in costs of goods and wages.

The Hospitality and Entertainment area of Business Trading recorded a net loss of \$24,752 compared with a budgeted loss of \$32,787. A positive variance of \$30,433 against the 2014 budget.

The Retail area of Business Trading recorded a net profit of \$55,488 compared with a budgeted profit of \$21,213. A positive variance of \$34,234,350 against the 2014 budget.

A summary of the Business Trading arm is given below:

	2014 Actual	2014 Budget	Variance (with Budget)
Sales Income	\$876,954.39	\$869,243.08	\$7,711.31
Cost of Sales	-\$416,426.43	-\$412,591.90	-\$3,834.53
Gross Profit	\$460,527.96	\$456,651.18	\$3,876.78
Sale On Commission	\$20.00	\$0.00	\$20.00
Cost of Sale on Commission	-\$516.85	\$0.00	-\$516.85
Other Income	\$213,235.81	\$240,000.06	-\$26,764.25
Gross Profit Before Expenses	\$673,266.92	\$696,651.24	-\$23,384.32
Wages	-\$491,619.01	-\$492,273.92	\$654.91
Other Labour Costs	-\$15,181.47	-\$15,924.27	\$742.80
Operating Expenses	-\$128,882.75	-\$140,250.68	\$11,367.93
Net Profit	\$37,583.69	\$48,202.37	-\$10,618.68



Department Report for Student Services and Support:

The Student Services and Support arm recorded a net loss of \$80,093 for February compared with a budgeted loss of \$48,487. A positive variance of \$48,487. This result was primarily driven by a significant reduction in operating expenses.

Individually the portfolios of the Student Services and Support arm performed exceptionally well in February with only the Gender & Sexuality, Campus Bus, Goorie Berrimpa and Building Expenses portfolios overspending.

A summary of the individual portfolio results for the Student Services and Support arm is given below:

	February 2014 Actual	February 2014 Budget	Variance (with Budget)
Gender & Sexuality	-\$6,107.57	-\$3,730.70	-\$2,376.87
Student Rights	-\$3,475.04	-\$13,180.70	\$9,705.66
Campus Culture	-\$42,703.68	-\$61,861.70	\$19,158.02
Campus Bus	-\$2,252.39	-\$2,016.75	-\$235.64
Clubs & Societies	-\$19,916.81	-\$20,601.74	\$684.93
College Area	-\$2,272.73	-\$7,500.00	\$5,227.27
Environment	\$0.00	-\$650.00	\$650.00
Executive	-\$16,278.14	-\$17,031.13	\$752.99
Elections & Referendums	\$0.00	-\$1,200.00	\$1,200.00
Goorie Berrimpa	-\$86.10	-\$24.00	-\$62.10
International	-\$27.00	-\$2,024.00	\$1,997.00
Postgraduate	\$3,393.28	-\$24.00	\$3,417.28
Semper Floreat	-\$15,177.69	-\$15,648.93	\$471.24
Building Expenses	-\$50,791.62	-\$46,936.49	-\$3,855.13
Professional Services	-\$746.19	-\$746.19	\$0.00
Student Services Overhead	-\$26,605.30	-\$26,869.67	\$264.37
Gatton	-\$2,136.82	-\$2,281.14	\$144.32
Herston	\$0.00	\$0.00	\$0.00
Ipswich	-\$261.01	-\$1,337.07	\$1,076.06
Turbot St	\$0.00	-\$1,000.00	\$1,000.00



A summary of the Student Services and Support arm is given below:

	2014 Actual	2014 Budget	Variance (with Budget)
Sales Income	\$0.00	\$0.00	\$0.00
Cost of Sales	\$0.00	\$0.00	\$0.00
Gross Profit	\$0.00	\$0.00	\$0.00
Sale On Commission	\$0.00	\$0.00	\$0.00
Cost of Sale on Commission	\$0.00	\$0.00	\$0.00
Other Income	\$138,510.86	\$142,036.18	-\$3,525.32
Gross Profit Before Expenses	\$138,510.86	\$142,036.18	-\$3,525.32
Wages	-\$61,648.02	-\$62,554.43	\$906.41
Other Labour Costs	-\$2,604.25	-\$3,210.00	\$605.75
Operating Expenses	-\$154,351.80	-\$204,852.44	\$50,500.64
Net Profit	-\$80,093.21	-\$128,580.69	\$48,487.48

The following documents are attached for consideration:

- (a) The Consolidated Profit & Loss Summary for February 2014
- (b) The Business Trading Profit & Loss Summary for February 2014
- (c) The Student Services and Support Profit & Loss Summary for February 2014
- (d) The Food Services Profit & Loss Summary for February 2014
- (e) The Hospitality and Entertainment Profit & Loss Summary for February 2014
- (f) The Retail Profit & Loss Summary for February 2014

If members have questions or request for further documents they can be directed to the Treasurer – treasurer@uqu.com.au.



Current Period:	3-Feb-2014	2-Mar-2014				Previous	Period:	28-Jan-2013	24-Feb-2013		
		Current Year Actual Month Feb-14	Current Year Budget Month Feb-14	Current Year Variance Feb-14	Current Year Actual YTD Feb-14	Current Year Budget YTD Feb-14	Current Year Variance Feb-14	Last Year Actual Month Feb-13	Last Year Actual YTD Feb-13	Last Year Var Month Feb-13	Last Year Var YTD Feb-13
Account Number	Description										
Sales Income											
40310	Sale Retail (GST Inclusive)	\$190,751.36	\$199,077.30	-\$8,325.94	\$305,364.88	\$325,159.74	-\$19,794.86	\$189,924.29	\$328,605.05	\$827.07	-\$23,240.17
40320	Sale Retail (GST Free)	\$4,207.65	\$0.00	\$4,207.65	\$6,668.21	\$0.00	\$6,668.21	\$3,127.30	\$14,126.80	\$1,080.35	-\$7,458.59
40400	Sale Food (GST Inclusive)	\$435,205.57	\$464,289.19		\$728,496.38	\$782,405.22	-\$53,908.84	\$440,951.25	\$719,797.01	-\$5,745.68	\$8,699.37
40410	Sale Food (GST Free)	\$8,101.40	\$0.00	\$8,101.40	\$13,428.40	\$0.00	\$13,428.40	\$7,315.35	\$12,848.65	\$786.05	\$579.75
40450	Sale Beverage (GST Inclusive)	\$148,334.74	\$190,315.48		\$245,631.98	\$305,851.72	-\$60,219.74	\$137,571.35	\$232,502.16	\$10,763.39	\$13,129.82
40460	Sale Beverage (GST free)	\$25,993.40	\$0.00	\$25,993.40	\$42,824.21	\$0.00	\$42,824.21	\$25,633.76	\$43,270.33	\$359.64	-\$446.12
40500	Sales Liquor (GST Inclusive)	\$53,004.57	\$15,561.11	\$37,443.46	\$65,123.55	\$23,191.12	\$41,932.43	\$65,992.00	\$76,438.57	-\$12,987.43	-\$11,315.02
40600	Sales Internal Food	\$2,849.45	\$0.00	\$2,849.45	\$3,383.82	\$0.00	\$3,383.82	\$3,625.61	\$5,384.32	-\$776.16	-\$2,000.50
40605	Sales Internal Beverage	\$1,474.77	\$0.00	\$1,474.77	\$1,693.93	\$0.00	\$1,693.93	\$616.34	\$967.58	\$858.43	\$726.35
40610	Sales Internal Liquor	\$5,653.42	\$0.00	\$5,653.42	\$5,653.42	\$0.00	\$5,653.42	\$8,266.72	\$8,266.72	-\$2,613.30	-\$2,613.30
40620	Sales Internal Retail	\$1,378.06	\$0.00	\$1,378.06	\$2,151.76	\$0.00	\$2,151.76	\$2,409.43	\$3,268.97	-\$1,031.37	-\$1,117.21
Sales Income Total		\$876,954.39	\$869,243.08	\$7,711.31	\$1,420,420.54	\$1,436,607.80	-\$16,187.26	\$885,433.40	\$1,445,476.16	-\$8,479.01	-\$25,055.62
Cost of Sales											
41310	Purchases Retail GST Inclu	-\$168,882.62	-\$140,621.74	-\$28,260.88	-\$235,447.77	-\$233,546.26	-\$1,901.51	-\$119,365.59	-\$254,509.89	-\$49,517.03	\$19,062.12
41320	Purchases Retail GST Free	-\$18,173.07	\$0.00	-\$18,173.07	-\$15,944.46	\$0.00	-\$15,944.46	-\$16,940.88	-\$17,416.64	-\$1,232.19	\$1,472.18
41330	Opening Stock Retail	-\$360,516.17	\$0.00	-\$360,516.17	-\$734,219.66	\$0.00	-\$734,219.66	-\$555,794.23	-\$1,076,686.63	\$195,278.06	\$342,466.97
41340	Closing Stock Retail	\$427,061.32	\$0.00	\$427,061.32	\$788,409.32	\$0.00	\$788,409.32	\$555,539.29	\$1,111,333.52	-\$128,477.97	-\$322,924.20
41400	Purchases Food GST Inclusive	-\$60,975.68	-\$199,662.72	\$138,687.04	-\$95,695.56	-\$338,632.42	\$242,936.86	-\$69,715.13	-\$118,482.52	\$8,739.45	\$22,786.96
41410	Purchases Food GST Free	-\$149,693.88	\$0.00	-\$149,693.88	-\$249,400.70	\$0.00	-\$249,400.70	-\$132,236.60	-\$223,024.15	-\$17,457.28	-\$26,376.55
41420	Opening Stock Food	-\$61,433.81	\$0.00		-\$115,687.08	\$0.00	-\$115,687.08	-\$57,328.65	-\$102,540.49	-\$4,105.16	-\$13,146.59
41430	Closing Stock Food	\$75,371.31	\$0.00	\$75,371.31	\$135,979.73	\$0.00	\$135,979.73	\$66,009.48	\$123,338.13	\$9,361.83	\$12,641.60
41450	Purchases Beverage GST Inclus	-\$44,619.10	-\$55,491.81	\$10,872.71	-\$68,395.07	-\$94,207.65	\$25,812.58	-\$40,875.68	-\$73,684.58	-\$3,743.42	\$5,289.51
41460	Purchases Beverage GST Free	-\$24,027.73	\$0.00		-\$45,496.61	\$0.00	-\$45,496.61	-\$21,656.78	-\$37,759.80	-\$2,370.95	-\$7,736.81
41470	Opening Stock Bevera	-\$33,795.90	\$0.00		-\$64,170.75	\$0.00	-\$64,170.75	-\$40,094.77	-\$70,565.30	\$6,298.87	\$6,394.55
41480	Closing Stock Bevera	\$42,119.09	\$0.00		\$75,914.95	\$0.00	\$75,914.95	\$45,947.06	\$86,041.83	-\$3,827.97	-\$10,126.88
41500	Purchases Liquor	-\$43,802.36	-\$16,815.63	-\$26,986.73	-\$49,966.78	-\$19,696.74	-\$30,270.04	-\$43,529.87	-\$45,721.10	-\$272.49	-\$4,245.68
41510	Opening Stock Liquor	-\$30,351.42	\$0.00		-\$59,560.16	\$0.00	-\$59,560.16	-\$23,189.31	-\$48,453.35	-\$7,162.11	-\$11,106.81
41520	Closing Stock Liquor	\$50,039.63	\$0.00		\$80,391.05	\$0.00	\$80,391.05	\$40,577.76	\$63,767.07	\$9,461.87	\$16,623.98
41800	Point of Sale Unders/Overs	-\$224.39	\$0.00	-\$224.39	-\$290.04	\$0.00	-\$290.04	\$506.02	\$425.27	-\$730.41	-\$715.31
41850	Wastage Food	\$148.44	\$0.00	\$148.44	-\$2,615.55	\$0.00	-\$2,615.55	-\$7,805.81	-\$10,675.50	\$7,954.25	\$8,059.95
41855	Wastage Drinks	-\$153.53	\$0.00		-\$569.00	\$0.00	-\$569.00	-\$580.04	-\$1,050.40	\$426.51	\$481.40
41860	Wastage Alcohol	-\$261.15	\$0.00		-\$402.67	\$0.00	-\$402.67	-\$552.29	-\$815.86	\$291.14	\$413.19
41865	Wastage Retail	-\$192.64	\$0.00	-\$192.64	-\$611.94	\$0.00	-\$611.94	-\$476.64	-\$1,545.09	\$284.00	\$933.15
41900	Stocktake Variance Food	-\$13,048.99	\$0.00		-\$20,508.30	\$0.00	-\$20,508.30	-\$1,141.72	-\$2,512.43		-\$17,995.87
41905	Stocktake Variance Drinks	-\$743.83	\$0.00	-\$743.83	-\$1,290.49	\$0.00	-\$1,290.49	-\$1,172.66	-\$1,654.68	\$428.83	\$364.19
41910	Stocktake Variance Alcohol	\$87.28	\$0.00	\$87.28	-\$6.65	\$0.00	-\$6.65	-\$677.41	-\$912.98	\$764.69	\$906.33
41915	Stocktake Variance Retail	-\$357.23	\$0.00	-\$357.23	-\$469.19	\$0.00	-\$469.19	-\$209.79	-\$485.07	-\$147.44	\$15.88
Total Cost of Sales		-\$416,426.43	-\$412,591.90	-\$3,834.53	-\$680,053.38	-\$686,083.07	\$6,029.69	-\$424,764.24	-\$703,590.64	\$8,337.81	\$23,537.26
41990	Gross Profit	\$460,527.96	\$456,651.18	\$3,876.78	\$740,367.16	\$750,524.73	-\$10,157.57	\$460,669.16	\$741,885.52	-\$141.20	-\$1,518.36

		Train Property Children Control of Control o					consonaatea Basiness				
Current Period:	3-Feb-2014	2-Mar-2014				Previous	Period:	28-Jan-2013	24-Feb-2013		
		Current Year Actual Month Feb-14	Current Year Budget Month Feb-14	Current Year Variance Feb-14	Current Year Actual YTD Feb-14	Current Year Budget YTD Feb-14	Current Year Variance Feb-14	Last Year Actual Month Feb-13	Last Year Actual YTD Feb-13	Last Year Var Month Feb-13	Last Year Var YTD Feb-13
Account Number	Description	F2 F0/	F2 F0/	0.00/	E2.40/	52.20/	0.40/	F2 00/	E4 20/	0.50/	0.00/
	Gross Profit % Total Sales	52.5%	52.5%	0.0%	52.1%	52.2%	-0.1%	52.0%	51.3%	0.5%	0.8%
	Gross Profit % Total Sales - Books	33.3%	27.5%	5.9%	33.3%	27.5%	5.9%	33.3%	27.5%	0.0%	5.9%
	Gross Profit % Total Sales - Food	53.0%	57.0%	-4.0%	53.3%	56.7%	-3.4%	55.3%	54.8%	-2.2%	-1.4%
	Gross Profit % Total Sales - Drinks	65.2%	70.8%	-5.7%	64.2%	69.2%	-5.0%	64.3%	64.3%	0.8%	-0.2%
	Gross Profit % Total Sales - Liquor	58.6%	-8.1%	66.7%	58.3%	15.1%	43.2%	63.1%	62.1%	-4.5%	-3.8%
Sale on Commission											
42400	Sale Phone Cards	\$20.00	\$0.00	\$20.00	\$20.00	\$0.00	\$20.00	\$5.00	\$5.00	\$15.00	\$15.00
Total Sale on Commission	Sale File Sal as	\$20.00	\$0.00	\$20.00	\$20.00	\$0.00	\$20.00	\$5.00	\$5.00	\$15.00	\$15.00
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Cost of Sale on Commission											
43400	Cost of Sale Phone Cards	-\$516.85	\$0.00	-\$516.85	-\$516.85	\$0.00	-\$516.85	-\$4.07	-\$4.07	-\$512.78	-\$512.78
43700	Cost of Sale Others	\$0.00	\$0.00	\$0.00	\$55.92	\$0.00	\$55.92	\$0.00	-\$716.60	\$0.00	\$772.52
Total Cost of Sale on Commission		-\$516.85	\$0.00	-\$516.85	-\$460.93	\$0.00	-\$460.93	-\$4.07	-\$720.67	-\$512.78	\$259.74
Otherstoome											
Other Income	A Louis Br	620.000.75	425 000 00	42.050.75	620 460 7 5	ć25 000 00	64.460.75	625 400 50	625 400 50	640 450 05	444.052.25
47000	Advertising Diary	\$38,860.75	\$35,000.00	\$3,860.75	\$39,460.75	\$35,000.00	\$4,460.75	\$25,408.50	\$25,408.50	\$13,452.25	\$14,052.25
47010	Advertising - Semper	\$0.00	\$5,000.00	-\$5,000.00	\$0.00	\$5,000.00	-\$5,000.00	\$2,850.00	\$2,850.00	-\$2,850.00	-\$2,850.00
47020	Advertising - Website	\$1,190.00	\$1,500.00	-\$310.00	\$1,190.00	\$1,500.00	-\$310.00	\$1,356.25	\$1,356.25	-\$166.25	-\$166.25
47030	Advertising - Other	\$4,870.00	\$1,500.00	\$3,370.00	\$4,870.00	\$1,500.00	\$3,370.00	\$1,862.50	\$1,862.50	\$3,007.50	\$3,007.50
47100	Commission-Vending / Others	\$10,670.07	\$17,159.00	-\$6,488.93	\$19,291.59	\$34,318.00	-\$15,026.41	\$12,436.41	\$40,302.71	-\$1,766.34	-\$21,011.12
47110	Commission-Books	\$39,051.27	\$21,667.00	\$17,384.27	\$46,835.98	\$27,667.00	\$19,168.98	\$33,727.72	\$39,490.38	\$5,323.55	\$7,345.60
47120	Commission-Pool Table	\$403.64	\$976.00	-\$572.36	\$440.00	\$1,016.00	-\$576.00	\$0.00	\$23.64	\$403.64	\$416.36
47190	Grants	\$99,730.92	\$100,415.35	-\$684.43	\$199,461.84	\$200,830.70	-\$1,368.86	\$97,775.00	\$195,550.42	\$1,955.92	\$3,911.42
47240	Hire of Venue	\$5,750.02	\$7,600.00	-\$1,849.98	\$6,804.57	\$9,150.00	-\$2,345.43	\$20,956.08	\$22,165.94	-\$15,206.06	-\$15,361.37
47250	Hire of Equipment	\$5,158.93	\$4,974.68	\$184.25	\$9,790.32	\$10,060.78	-\$270.46	\$4,603.29	\$7,083.52	\$555.64	\$2,706.80
47310	Freight and Delivery	\$680.90	\$504.00	\$176.90	\$744.08	\$882.00	-\$137.92	\$428.15	\$925.47	\$252.75	-\$181.39
47360	Rents	\$38,620.83	\$38,620.83	\$0.00	\$77,241.66	\$77,241.66	\$0.00	\$35,833.00	\$71,666.33	\$2,787.83	\$5,575.33
47370	Revenue	\$47,579.71	\$53,466.57	-\$5,886.86	\$99,123.74	\$93,310.12	\$5,813.62	\$41,495.00	\$74,210.14	\$6,084.71	\$24,913.60
47550	Sponsorships	\$2,200.00	\$3,000.00	-\$800.00	\$2,200.00	\$3,000.00	-\$800.00	\$6,000.00	\$6,000.00	-\$3,800.00	-\$3,800.00
47570	Sponsorships - Market Day	\$44,901.01	\$70,000.00		\$56,700.99	\$70,000.00	-\$13,299.01	\$69,179.49	\$69,179.49	-\$24,278.48	-\$12,478.50
47700	Ticket Sales	\$3,778.16	\$6,832.30	-\$3,054.14	\$4,770.89	\$9,863.25	-\$5,092.36	\$36,708.03	\$37,349.86	-\$32,929.87	-\$32,578.97
47900	Interest Received	\$7,315.00	\$13,820.51	-\$6,505.51	\$24,603.22	\$29,429.48	-\$4,826.26	\$13,691.48	\$28,371.25	-\$6,376.48	-\$3,768.03
47980	Staff Labour Recoveries	\$985.46	\$0.00	\$985.46	\$985.46	\$0.00	\$985.46	\$2,475.91	\$2,475.91	-\$1,490.45 - \$55,040.14	-\$1,490.45
Total Other Income		\$351,746.67	\$382,036.24	-\$30,289.57	\$594,515.09	\$609,768.99	-\$15,253.90	\$406,786.81	\$626,272.31	-\$55,040.14	-\$31,757.22
Gross Profit Before Expenses		\$811,777.78	\$838,687.42	-\$26,909.64	\$1,334,441.32	\$1,360,293.72	-\$25,852.40	\$867,456.90	\$1,367,442.16	-\$55,679.12	-\$33,000.84
Expenditure Wages & Oncosts											
60030	Wages - permanent	-\$272,484.55	-\$302,568.00	\$30,083.45	-\$508,569.08	-\$591,914.13	\$83,345.05	-\$256,415.47	-\$483,701.79	-\$16,069.08	-\$24,867.29
60040	Allowance	-\$1,334.18	-\$1,200.00	-\$134.18	-\$2,834.48	-\$2,700.00	-\$134.48	-\$924.00	-\$2,142.00	-\$410.18	-\$692.48
60070	Annual Leave Provision	-\$26,515.35	-\$28,303.00	\$1,787.65	-\$48,934.17	-\$63,681.00	\$14,746.83	-\$25,021.40	-\$48,031.80	-\$1,493.95	-\$902.37
60090	Long Service Leave Provision	-\$7,674.05	-\$7,648.08	-\$25.97	-\$17,176.41	-\$17,186.52	\$10.11	-\$4,800.00	-\$12,800.00	-\$2,874.05	-\$4,376.41
60100	Income Protection Insurance	-\$3,577.58	-\$5,684.37	\$2,106.79	-\$8,049.55	-\$12,790.17	\$4,740.62	-\$3,800.32	-\$8,550.71	\$222.74	\$501.16
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Current Period:	3-Feb-2014	2-Mar-2014				Previous	Period:	28-Jan-2013	24-Feb-2013		
		Current Year Actual Month Feb-14	Current Year Budget Month Feb-14	Current Year Variance Feb-14	Current Year Actual YTD Feb-14	Current Year Budget YTD Feb-14	Current Year Variance Feb-14	Last Year Actual Month Feb-13	Last Year Actual YTD Feb-13	Last Year Var Month Feb-13	Last Year Var YTD Feb-13
Account Number	Description										
60130	Wages - casual	-\$177,922.31	-\$150,286.15		-\$292,224.82	-\$230,345.13	-\$61,879.69	-\$203,921.54	-\$324,032.70	\$25,999.23	\$31,807.88
60140	Superannuation Guarantee	-\$53,957.34	-\$55,608.59	\$1,651.25	-\$103,645.01	-\$112,181.67	\$8,536.66	-\$55,882.78	-\$107,535.76	\$1,925.44	\$3,890.75
60150	Other Leave	-\$5,191.31	\$0.00		-\$11,229.28	\$0.00	-\$11,229.28	-\$5,030.38	-\$17,550.78	-\$160.93	\$6,321.50
60155	TOIL	-\$532.00	\$0.00		-\$702.47	\$0.00	-\$702.47	\$0.00	\$0.00	-\$532.00	-\$702.47
60160	Workers Compensation	-\$3,203.74	-\$3,530.16		-\$6,197.63	-\$7,121.11	\$923.48	-\$3,713.00	-\$7,158.03	\$509.26	\$960.40
60170	Wages & Oncosts - Agency Staff	-\$874.62	\$0.00		-\$1,555.27	\$0.00	-\$1,555.27	\$0.00	\$0.00	-\$874.62	-\$1,555.27
	Total Wages	-\$553,267.03	-\$554,828.35	\$1,561.32	-\$1,001,118.17	<u> </u>	\$36,801.56	-\$559,508.89	-\$1,011,503.57	\$6,241.86	\$10,385.40
	Wages % of Sales	63.09%	63.83%	-0.74%	70.48%	72.25%	-1.77%	63.19%	69.98%	73.62%	41.45%
	Other Labour Cost										
60520	Staff Gifts	-\$297.28	-\$127.27	-\$170.01	-\$297.28	-\$254.54	-\$42.74	-\$196.09	-\$254.99	-\$101.19	-\$42.29
60550	Recruitment	-\$315.00	-\$2,700.00		-\$7,540.00	-\$2,700.00	-\$4,840.00	-\$2,210.00	-\$2,705.00	\$1,895.00	-\$4,835.00
60600	Staff Amenities	-\$768.61	-\$507.00		-\$1,283.93	-\$1,092.00	-\$191.93	-\$481.39	-\$1,072.73	-\$287.22	-\$211.20
60630	First Aid	\$0.00	-\$260.00		\$0.00	-\$270.00	\$270.00	-\$73.90	-\$73.90	\$73.90	\$73.90
60750	Staff Training - External	-\$6,086.07	-\$4,240.00		-\$7,746.07	-\$6,740.00	-\$1,006.07	-\$52.69	-\$2,805.38	-\$6,033.38	-\$4,940.69
60760 60800	Staff Training - Internal	-\$6,010.11	-\$2,500.00		-\$6,253.02 -\$5,127.85	-\$2,500.00	-\$3,753.02 \$3,673.45	-\$5,466.97 -\$2,227.82	-\$6,316.59	-\$543.14 -\$2,080.83	\$63.57 -\$1,579.97
60800	Staff Uniforms Other Labour Cost Total	-\$4,308.65 -\$17,785.72	-\$7,800.00 - \$19,134.27	\$3,491.35 \$1,348.55	-\$5,127.85 - \$28,248.15	-\$7,800.00 -\$23,356.54	\$2,672.15 - \$4,891.61	-\$2,227.82	-\$3,547.88 -\$16,776.47	-\$2,080.83 - \$7,076.86	-\$1,579.97 - \$11,471.68
	Other Labour Cost Total	-\$17,765.72	-319,134.27	\$1,546.55	-320,240.15	-323,330.34	-34,651.01	-\$10,708.80	-\$10,770.47	-\$7,070.80	-\$11,471.00
Operating Expenses											
	Advertising										
61010	Advertising / Publicity	-\$5,816.21	-\$11,515.00	\$5,698.79	-\$7,348.74	-\$12,990.00	\$5,641.26	-\$15,494.78	-\$16,091.03	\$9,678.57	\$8,742.29
61050	Graphic Designing Costs	-\$1,200.00	-\$1,730.00	\$530.00	-\$1,200.00	-\$1,730.00	\$530.00	\$0.00	\$0.00	-\$1,200.00	-\$1,200.00
61100	Promotional Merchandise	-\$3,981.00	-\$10,600.00	\$6,619.00	-\$3,981.00	-\$10,600.00	\$6,619.00	-\$19,656.82	-\$20,778.76	\$15,675.82	\$16,797.76
	Advertising-Total	-\$10,997.21	-\$23,845.00	\$12,847.79	-\$12,529.74	-\$25,320.00	\$12,790.26	-\$35,151.60	-\$36,869.79	\$24,154.39	\$24,340.05
	Events & Projects										
61600	Concerts/Performances	-\$250.00	-\$4,400.00	\$4,150.00	-\$2,370.00	-\$4,400.00	\$2,030.00	-\$18,700.00	-\$18,740.91	\$18,450.00	\$16,370.91
61700	Grants	-\$984.19	-\$2,000.00	\$1,015.81	-\$1,093.28	-\$2,000.00	\$906.72	-\$2,724.28	-\$4,724.28	\$1,740.09	\$3,631.00
61800	Special Projects	\$0.00	-\$7,500.00	\$7,500.00	-\$6,934.09	-\$7,500.00	\$565.91	-\$15.36	-\$26.46	\$15.36	-\$6,907.63
61900	Student Promotions	-\$41,105.61	-\$58,070.00		-\$43,759.61	-\$58,070.00	\$14,310.39	-\$107,991.60	-\$108,041.60	\$66,885.99	\$64,281.99
	Events & Projects - Total	-\$42,339.80	-\$72,970.00	\$30,630.20	-\$54,156.98	-\$72,970.00	\$18,813.02	-\$129,431.24	-\$131,533.25	\$87,091.44	\$77,376.27
	Property										
62710	Cleaning Materials	-\$4,357.29	-\$4,530.00	\$172.71	-\$7,872.55	-\$9,005.00	\$1,132.45	-\$5,105.52	-\$9,597.07	\$748.23	\$1,724.52
62720	Cleaning Charges	-\$47,324.85	-\$44,509.87	-\$2,814.98	-\$83,980.79	-\$81,165.81	-\$2,814.98	-\$40,452.77	-\$83,496.83	-\$6,872.08	-\$483.96
62730	Cleaning Garbage Disposal	\$928.79	-\$5,741.93	\$6,670.72	-\$9,149.88	-\$9,031.61	-\$118.27	-\$5,792.89	-\$9,314.89	\$6,721.68	\$165.01
62740	Cleaning Equipment	-\$2,386.92	-\$3,991.00		-\$7,135.65	-\$6,971.00	-\$164.65	-\$3,819.46	-\$4,481.19	\$1,432.54	-\$2,654.46
62780	Document Destruction	\$0.00	-\$200.00		-\$158.00	-\$250.00	\$92.00	-\$10.40	-\$20.80	\$10.40	-\$137.20
62850	Pest Control	-\$1,525.93	-\$769.70		-\$3,038.43	-\$1,539.40	-\$1,499.03	-\$696.79	-\$1,413.86	-\$829.14	-\$1,624.57
62900	Security	-\$2,052.30	-\$3,000.00		-\$3,638.58	-\$6,750.00	\$3,111.42	-\$3,473.35	-\$5,407.23	\$1,421.05	\$1,768.65
62910	Security - Providers	-\$644.20	-\$3,000.00		-\$644.20	-\$3,000.00	\$2,355.80	-\$5,488.30	-\$5,488.30	\$4,844.10	\$4,844.10
62920	Security - Property	-\$1,284.67	-\$230.00	-\$1,054.67	-\$1,532.60	-\$305.50	-\$1,227.10	-\$393.27	-\$407.64	-\$891.40	-\$1,124.96
	Property-Total	-\$58,647.37	-\$65,972.50	\$7,325.13	-\$117,150.68	-\$118,018.32	\$867.64	-\$65,232.75	-\$119,627.81	\$6,585.38	\$2,477.13

Current Period:	3-Feb-2014	2-Mar-2014				Previous	Period:	28-Jan-2013	24-Feb-2013		
		Current Year Actual Month Feb-14	Current Year Budget Month Feb-14	Current Year Variance Feb-14	Current Year Actual YTD Feb-14	Current Year Budget YTD Feb-14	Current Year Variance Feb-14	Last Year Actual Month Feb-13	Last Year Actual YTD Feb-13	Last Year Var Month Feb-13	Last Year Var YTD Feb-13
Account Number	Description										
	Utilities										
63010	Electricity	-\$19,345.99	-\$21,188.56	\$1,842.57	-\$36,579.45	-\$40,912.62	\$4,333.17	-\$17,085.72	-\$31,329.64	-\$2,260.27	-\$5,249.81
63050	Gas	-\$10,949.02	-\$7,875.00	-\$3,074.02	-\$18,103.73	-\$13,992.50	-\$4,111.23	-\$6,745.88	-\$8,558.77	-\$4,203.14	-\$9,544.96
63100	Water	-\$7,990.00	-\$8,090.00	\$100.00	-\$12,880.00	-\$13,080.00	\$200.00	-\$8,262.00	-\$13,262.00	\$272.00	\$382.00
63150	Telephone	-\$2,844.91	-\$3,083.91	\$239.00	-\$5,476.12	-\$6,077.32	\$601.20	-\$2,819.88	-\$4,668.45	-\$25.03	-\$807.67
	Utilities-Total	-\$41,129.92	-\$40,237.47	-\$892.45	-\$73,039.30	-\$74,062.44	\$1,023.14	-\$34,913.48	-\$57,818.86	-\$6,216.44	-\$15,220.44
	Motor Vehicles										
64050	Motor Vehicle Rego & Ins	\$0.00	-\$850.00	\$850.00	-\$887.04	-\$850.00	-\$37.04	\$0.00	-\$862.97	\$0.00	-\$24.07
64100	Motor Vehicle Fuel and Oil	-\$247.46	-\$330.00	\$82.54	-\$478.23	-\$880.00	\$401.77	-\$633.39	-\$633.39	\$385.93	\$155.16
64150	Motor Vehicle Parking & Tolls	\$437.47	-\$1,210.00	\$1,647.47	-\$229.76	-\$2,150.00	\$1,920.24	-\$1,806.00	-\$1,806.00	\$2,243.47	\$1,576.24
	Motor Vehices - Total	\$190.01	-\$2,390.00	\$2,580.01	-\$1,595.03	-\$3,880.00	\$2,284.97	-\$2,439.39	-\$3,302.36	\$2,629.40	\$1,707.33
	Maintenance										
65050	R&M - Building	-\$20,757.50	-\$19,588.17	-\$1,169.33	-\$24,002.94	-\$38,576.34	\$14,573.40	-\$17,309.98	-\$39,791.09	-\$3,447.52	\$15,788.15
65100	R&M - Furniture	-\$8.41	-\$2,500.00	\$2,491.59	-\$8.41	-\$2,750.00	\$2,741.59	-\$4,454.39	-\$4,537.62	\$4,445.98	\$4,529.21
65150	R&M - Equipment	-\$2,152.96	-\$4,990.00	\$2,837.04	-\$3,261.56	-\$7,590.00	\$4,328.44	-\$4,624.77	-\$4,880.59	\$2,471.81	\$1,619.03
65250	R&M - Refrigeration	-\$1,357.00	-\$3,050.00	\$1,693.00	-\$10,649.00	-\$3,450.00	-\$7,199.00	-\$1,915.00	-\$1,915.00	\$558.00	-\$8,734.00
65300	Replacements / Minor capital	-\$6,517.31	-\$3,835.00	-\$2,682.31	-\$11,483.13	-\$6,360.00	-\$5,123.13	-\$6,117.22	-\$11,519.77	-\$400.09	\$36.64
	Maintenance-Total	-\$30,793.18	-\$34,763.17	\$3,969.99	-\$49,405.04	-\$59,526.34	\$10,121.30	-\$34,421.36	-\$62,644.07	\$3,628.18	\$13,239.03
	Other Operating Costs										
66010	Consumables	-\$5,210.80	-\$5,621.04	\$410.24	-\$7,714.70	-\$8,927.16	\$1,212.46	-\$5,167.48	-\$7,994.53	-\$43.32	\$279.83
66050	Conf & Seminar Registration	\$0.00	\$0.00	\$0.00	-\$545.45	\$0.00	-\$545.45	\$0.00	\$0.00	\$0.00	-\$545.45
66100	Conf & Seminar Travel & Accom	-\$12,086.24	-\$15,000.00	\$2,913.76	-\$12,238.97	-\$15,000.00	\$2,761.03	\$0.00	\$0.00	-\$12,086.24	-\$12,238.97
66150	Depreciation	-\$63,119.64	-\$60,380.84	-\$2,738.80	-\$132,602.37	-\$134,706.89	\$2,104.52	-\$51,247.00	-\$119,707.92	-\$11,872.64	-\$12,894.45
66160	Gains / Losses on Disposal	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$72.73	\$72.73	-\$72.73	-\$72.73
66200	Entertainment No FBT	\$0.00	-\$100.00	\$100.00	\$0.00	-\$200.00	\$200.00	-\$19.45	-\$19.45	\$19.45	\$19.45
66220	Entertainment FBT	-\$43.45	-\$125.00	\$81.55	-\$43.45	-\$225.00	\$181.55	-\$114.88	-\$114.88	\$71.43	\$71.43
66350	Equipment Rent	-\$1,386.48	-\$1,882.00	\$495.52	-\$4,682.45	-\$3,514.00	-\$1,168.45	-\$2,822.31	-\$4,350.96	\$1,435.83	-\$331.49
66400	Film Hire	-\$1,497.91	-\$1,000.00	-\$497.91	-\$1,978.27	-\$1,800.00	-\$178.27	-\$2,345.31	-\$2,495.31	\$847.40	\$517.04
66450	Insurance	-\$8,742.43	-\$8,953.27	\$210.84	-\$17,484.86	-\$17,906.54	\$421.68	-\$9,941.41	-\$19,882.82	\$1,198.98	\$2,397.96
66500	Laundry	-\$488.10	-\$650.00	\$161.90	-\$488.10	-\$650.00	\$161.90	-\$880.40	-\$880.40	\$392.30	\$392.30
66550	Library / Resources	\$0.00	\$0.00	\$0.00	-\$82.32	\$0.00	-\$82.32	\$0.00	-\$45.40	\$0.00	-\$36.92
66600	Licence Fees / Certificates	-\$4,153.79	-\$6,005.61	\$1,851.82	-\$10,021.25	-\$13,015.22	\$2,993.97	-\$4,076.10	-\$11,340.31	-\$77.69	\$1,319.06
66700	Meetings	-\$302.35	-\$185.00	-\$117.35	-\$789.59	-\$305.00	-\$484.59	-\$2,114.81	-\$2,431.52	\$1,812.46	\$1,641.93
66750	Newspapers & Periodicals	-\$129.37	-\$140.00	\$10.63	-\$466.23	-\$280.00	-\$186.23	-\$225.00	-\$378.28	\$95.63	-\$87.95
66800	Packaging	-\$15,070.56	-\$12,766.58	-\$2,303.98	-\$25,312.47	-\$21,823.43	-\$3,489.04	-\$12,142.42	-\$20,111.80	-\$2,928.14	-\$5,200.67
66850	Subscriptions	-\$1,994.95	-\$964.82	-\$1,030.13	-\$4,324.96	-\$1,825.09	-\$2,499.87	-\$403.43	-\$621.33	-\$1,591.52	-\$3,703.63
66900	Travel (local)	-\$363.45	-\$150.00	-\$213.45	-\$544.45	-\$200.00	-\$344.45	-\$118.33	-\$123.78	-\$245.12	-\$420.67
66950	Workplace Health & Safety Other Operating Costs-Total	-\$899.63 -\$115,489.15	-\$910.00 -\$114,834.16	\$10.37 - \$654.99	-\$1,672.28 - \$220,992.17	-\$1,590.00 -\$221,968.33	-\$82.28 \$976.16	-\$1,207.25 - \$92,752.85	-\$1,546.93 - \$191,972.89	\$307.62 - \$22,736.30	-\$125.35 - \$29,019.28
	Other Operating Costs-Total	-9113,403.13	-9114,034,10	-9034.33	-9220,332.17	-9221,300.33	3370.10	-932,132.83	-9191,372.03	·922,730.30	-923,013,20
	Administration Expenses	4-	4,	** /		40	40		44	44	.
67100	Photocopying	\$0.00	-\$1,490.00	\$1,490.00	-\$8.25	-\$2,805.00	\$2,796.75	-\$1,807.63	-\$2,691.83	\$1,807.63	\$2,683.58

Current Period:	3-Feb-2014	2-Mar-2014				Previous	Period:	28-Jan-2013	24-Feb-2013		
		Current Year Actual Month Feb-14	Current Year Budget Month Feb-14	Current Year Variance Feb-14	Current Year Actual YTD Feb-14	Current Year Budget YTD Feb-14	Current Year Variance Feb-14	Last Year Actual Month Feb-13	Last Year Actual YTD Feb-13	Last Year Var Month Feb-13	Last Year Var YTD Feb-13
Account Number	Description	40.00	40.00	40.000	400-00	40.00	4.00	400= 40	400= 40	40.40	4000.00
67300	Plants - Hire	-\$343.80	\$0.00	-\$343.80	-\$687.60	\$0.00	-\$687.60	-\$335.40	-\$335.40	-\$8.40	-\$352.20
67400	Postage & Freight	-\$915.69	-\$840.00	-\$75.69	-\$1,992.19	-\$1,680.00	-\$312.19	-\$781.41	-\$1,143.91	-\$134.28	-\$848.28
67500	Printing	-\$10,489.50	-\$20,365.00	\$9,875.50	-\$11,172.50	-\$20,870.00	\$9,697.50	-\$5,555.00	-\$6,322.11	-\$4,934.50	-\$4,850.39
67600	Stationery	-\$2,732.20	-\$1,788.00	-\$944.20	-\$4,795.17	-\$3,510.50	-\$1,284.67	-\$2,391.36	-\$3,265.08	-\$340.84	-\$1,530.09
67700	Audit Fees	-\$2,200.00	-\$2,200.00	\$0.00	-\$4,400.00	-\$4,400.00	\$0.00	-\$2,200.00	-\$4,400.00	\$0.00	\$0.00
67800	Debt Collection	\$0.00	-\$20.00	\$20.00	\$0.00	-\$20.00	\$20.00	-\$70.00	-\$70.00	\$70.00	\$70.00
67900	Legal Fees	\$0.00	\$0.00	\$0.00	-\$4,441.50	\$0.00	-\$4,441.50	-\$20,153.36	-\$20,153.36	\$20,153.36	\$15,711.86
68000	Payroll	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$487.68	\$0.00	\$487.68
68050	Penalties And Fines	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$55.00	-\$165.82	\$55.00	\$165.82
68100	Professional Fees	-\$6,476.37	-\$2,380.00	-\$4,096.37	-\$15,710.24	-\$4,760.00	-\$10,950.24	-\$7,428.55	-\$8,206.24	\$952.18	-\$7,504.00
68200	Bank Charges	-\$6,228.38	-\$5,517.68	-\$710.70	-\$12,027.64	-\$9,021.01	-\$3,006.63	-\$6,040.82	-\$10,638.71	-\$187.56	-\$1,388.93
68300	Interest	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$764.12	-\$764.12	\$764.12	\$764.12
	Administration Expenses Total	-\$29,385.94	-\$34,600.68	\$5,214.74	-\$55,235.09	-\$47,066.51	-\$8,168.58	-\$47,582.65	-\$58,644.26	\$18,196.71	\$3,409.17
	Recharges										
68990	Re-charge	\$69,877.68	\$69,029.53	\$848.15	\$128,079.26	\$127,231.12	\$848.14	\$64,066.31	\$131,406.76	\$5,811.37	-\$3,327.50
69020	Administration Recharge	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$2,194.00	-\$3,924.44	\$2,194.00	\$3,924.44
69030	Human Resources Recharge	-\$2,606.34	-\$2,606.34	\$0.00	-\$5,013.15	-\$5,013.15	\$0.00	-\$2,167.00	-\$4,506.71	-\$439.34	-\$506.44
69040	IT Recharge	-\$2,491.34	-\$2,491.34	\$0.00	-\$5,106.56	-\$5,106.56	\$0.00	-\$2,523.00	-\$5,165.52	\$31.66	\$58.96
69050	Financial Services Recharge	-\$9,778.46	-\$9,778.46	\$0.00	-\$18,738.21	-\$18,738.21	\$0.00	-\$9,803.00	-\$19,386.98	\$24.54	\$648.77
69060	Marketing Recharge	-\$9,643.53	-\$9,643.53	\$0.00	-\$17,207.39	-\$17,207.39	\$0.00	-\$6,677.00	-\$14,676.74	-\$2,966.53	-\$2,530.65
	Recharges-Total	\$45,358.01	\$44,509.86	\$848.15	\$82,013.95	\$81,165.81	\$848.14	\$40,702.31	\$83,746.37	\$4,655.70	-\$1,732.42
Total Operating Expenses		-\$283,234.55	-\$345,103.12	\$61,868.57	-\$502,090.08	-\$541,646.13	\$39,556.05	-\$401,223.01	-\$578,666.92	\$117,988.46	\$76,576.84
Total Expenses		-\$854,287.30	-\$919,065.74	\$64,778.44	-\$1,531,456.40	-\$1,602,922.40	\$71,466.00	-\$971,440.76	-\$1,606,946.96	\$117,153.46	\$75,490.56
99999	Net Profit	-\$42,509.52	-\$80,378.32	\$37,868.80	-\$197,015.08	-\$242,628.68	\$45,613.60	-\$103,983.86	-\$239,504.80	\$61,474.34	\$42,489.72
Total Income Checker = 0		\$0.00	-\$0.00	\$0.00	-\$0.00	\$0.00	\$0.00	-\$0.00	\$0.00	\$0.00	-\$0.00

	Monthly P	rofit And Loss fo	r Queensland University Union - Department		Business Trading
Current Period:	3-Feb-2014	2-Mar-2014	Previous Period:	28-Jan-2013	24-Feb-2013

		Current Year Actual Month Feb-14	Current Year Budget Month Feb-14	Current Year Variance Feb-14	Current Year Actual YTD Feb-14	Current Year Budget YTD Feb-14	Current Year Variance Feb-14	Last Year Actual Month Feb-13	Last Year Actual YTD Feb-13	Last Year Var Month Feb-13	Last Year Var YTD Feb-13
Account Number	Description										
Sales Income											
40310	Sale Retail (GST Inclusive)	\$190,751.36	\$199,077.30	-\$8,325.94	\$305,364.88	\$325,159.74	-\$19,794.86	\$189,924.29	\$328,605.05	\$827.07	-\$23,240.17
40320	Sale Retail (GST Free)	\$4,207.65	\$0.00	\$4,207.65	\$6,668.21	\$0.00	\$6,668.21	\$3,127.30	\$14,126.80	\$1,080.35	-\$7,458.59
40400	Sale Food (GST Inclusive)	\$435,205.57	\$464,289.19	-\$29,083.62	\$728,496.38	\$782,405.22	-\$53,908.84	\$440,951.25	\$719,797.01	-\$5,745.68	\$8,699.37
40410	Sale Food (GST Free)	\$8,101.40	\$0.00	\$8,101.40	\$13,428.40	\$0.00	\$13,428.40	\$7,315.35	\$12,848.65	\$786.05	\$579.75
40450	Sale Beverage (GST Inclusive)	\$148,334.74	\$190,315.48	-\$41,980.74	\$245,631.98	\$305,851.72	-\$60,219.74	\$137,571.35	\$232,502.16	\$10,763.39	\$13,129.82
40460	Sale Beverage (GST free)	\$25,993.40	\$0.00	\$25,993.40	\$42,824.21	\$0.00	\$42,824.21	\$25,633.76	\$43,270.33	\$359.64	-\$446.12
40500	Sales Liquor (GST Inclusive)	\$53,004.57	\$15,561.11	\$37,443.46	\$65,123.55	\$23,191.12	\$41,932.43	\$65,992.00	\$76,438.57	-\$12,987.43	-\$11,315.02
40600	Sales Internal Food	\$2,849.45	\$0.00	\$2,849.45	\$3,383.82	\$0.00	\$3,383.82	\$3,625.61	\$5,384.32	-\$776.16	-\$2,000.50
40605	Sales Internal Beverage	\$1,474.77	\$0.00	\$1,474.77	\$1,693.93	\$0.00	\$1,693.93	\$616.34	\$967.58	\$858.43	\$726.35
40610	Sales Internal Liquor	\$5,653.42	\$0.00	\$5,653.42	\$5,653.42	\$0.00	\$5,653.42	\$8,266.72	\$8,266.72	-\$2,613.30	-\$2,613.30
40620	Sales Internal Retail	\$1,378.06	\$0.00	\$1,378.06	\$2,151.76	\$0.00	\$2,151.76	\$2,409.43	\$3,268.97	-\$1,031.37	-\$1,117.21
Sales Income Total		\$876,954.39	\$869,243.08	\$7,711.31	\$1,420,420.54	\$1,436,607.80	-\$16,187.26	\$885,433.40	\$1,445,476.16	-\$8,479.01	-\$25,055.62
			. ,			. , ,			. , ,		
Cost of Sales	B 1 B 2	A4 00 000	A4 -0 -00	400.000.00	400	4000	A4	A4+0 000 5-	405.500.00	440 05	A40.000 :-
41310	Purchases Retail GST Inclu	-\$168,882.62	-\$140,621.74	-\$28,260.88	-\$235,447.77	-\$233,546.26	-\$1,901.51	-\$119,365.59	-\$254,509.89	-\$49,517.03	\$19,062.12
41320	Purchases Retail GST Free	-\$18,173.07	\$0.00	-\$18,173.07	-\$15,944.46	\$0.00	-\$15,944.46	-\$16,940.88	-\$17,416.64	-\$1,232.19	\$1,472.18
41330	Opening Stock Retail	-\$360,516.17	\$0.00	-\$360,516.17	-\$734,219.66	\$0.00	-\$734,219.66	-\$555,794.23	-\$1,076,686.63	\$195,278.06	\$342,466.97
41340	Closing Stock Retail	\$427,061.32	\$0.00	\$427,061.32	\$788,409.32	\$0.00	\$788,409.32	\$555,539.29	\$1,111,333.52	-\$128,477.97	-\$322,924.20
41400	Purchases Food GST Inclusive	-\$60,975.68	-\$199,662.72	\$138,687.04	-\$95,695.56	-\$338,632.42	\$242,936.86	-\$69,715.13	-\$118,482.52	\$8,739.45	\$22,786.96
41410	Purchases Food GST Free	-\$149,693.88	\$0.00	-\$149,693.88	-\$249,400.70	\$0.00	-\$249,400.70	-\$132,236.60	-\$223,024.15	-\$17,457.28	-\$26,376.55
41420	Opening Stock Food	-\$61,433.81	\$0.00	-\$61,433.81	-\$115,687.08	\$0.00	-\$115,687.08	-\$57,328.65	-\$102,540.49	-\$4,105.16	-\$13,146.59
41430	Closing Stock Food	\$75,371.31	\$0.00	\$75,371.31	\$135,979.73	\$0.00	\$135,979.73	\$66,009.48	\$123,338.13	\$9,361.83	\$12,641.60
41450	Purchases Beverage GST Inclus	-\$44,619.10	-\$55,491.81	\$10,872.71	-\$68,395.07	-\$94,207.65	\$25,812.58	-\$40,875.68	-\$73,684.58	-\$3,743.42	\$5,289.51
41460	Purchases Beverage GST Free	-\$24,027.73	\$0.00	-\$24,027.73	-\$45,496.61	\$0.00	-\$45,496.61	-\$21,656.78	-\$37,759.80	-\$2,370.95	-\$7,736.81
41470	Opening Stock Bevera	-\$33,795.90	\$0.00	-\$33,795.90	-\$64,170.75	\$0.00	-\$64,170.75	-\$40,094.77	-\$70,565.30	\$6,298.87	\$6,394.55
41480	Closing Stock Bevera	\$42,119.09	\$0.00	\$42,119.09	\$75,914.95	\$0.00	\$75,914.95	\$45,947.06	\$86,041.83	-\$3,827.97	-\$10,126.88
41500	Purchases Liquor	-\$43,802.36	-\$16,815.63	-\$26,986.73	-\$49,966.78	-\$19,696.74	-\$30,270.04	-\$43,529.87	-\$45,721.10	-\$272.49	-\$4,245.68
41510	Opening Stock Liquor	-\$30,351.42	\$0.00	-\$30,351.42	-\$59,560.16	\$0.00	-\$59,560.16	-\$23,189.31	-\$48,453.35	-\$7,162.11	-\$11,106.81
41520	Closing Stock Liquor	\$50,039.63	\$0.00	\$50,039.63	\$80,391.05	\$0.00	\$80,391.05	\$40,577.76	\$63,767.07	\$9,461.87	\$16,623.98
41800	Point of Sale Unders/Overs	-\$224.39	\$0.00	-\$224.39	-\$290.04	\$0.00	-\$290.04	\$506.02	\$425.27	-\$730.41	-\$715.31
41850	Wastage Food	\$148.44	\$0.00	\$148.44	-\$2,615.55	\$0.00	-\$2,615.55	-\$7,805.81	-\$10,675.50	\$7,954.25	\$8,059.95
41855	Wastage Drinks	-\$153.53	\$0.00	-\$153.53	-\$569.00	\$0.00	-\$569.00	-\$580.04	-\$1,050.40	\$426.51	\$481.40
41860	Wastage Alcohol	-\$261.15	\$0.00	-\$261.15	-\$402.67	\$0.00	-\$402.67	-\$552.29	-\$815.86	\$291.14	\$413.19
41865	Wastage Retail	-\$192.64	\$0.00	-\$192.64	-\$611.94	\$0.00	-\$611.94	-\$476.64	-\$1,545.09	\$284.00	\$933.15
41900	Stocktake Variance Food	-\$13,048.99	\$0.00	-\$13,048.99	-\$20,508.30	\$0.00	-\$20,508.30	-\$1,141.72	-\$2,512.43	-\$11,907.27	-\$17,995.87
41905	Stocktake Variance Drinks	-\$743.83	\$0.00	-\$743.83	-\$1,290.49	\$0.00	-\$1,290.49	-\$1,172.66	-\$1,654.68	\$428.83	\$364.19
41910	Stocktake Variance Alcohol	\$87.28	\$0.00	\$87.28	-\$6.65	\$0.00	-\$6.65	-\$677.41	-\$912.98	\$764.69	\$906.33
41915	Stocktake Variance Retail	-\$357.23	\$0.00	-\$357.23	-\$469.19	\$0.00	-\$469.19	-\$209.79	-\$485.07	-\$147.44	\$15.88
Total Cost of Sales		-\$416,426.43	-\$412,591.90	-\$3,834.53	-\$680,053.38	-\$686,083.07	\$6,029.69	-\$424,764.24	-\$703,590.64	\$8,337.81	\$23,537.26
41990	Gross Profit	\$460,527.96	\$456,651.18	\$3,876.78	\$740,367.16	\$750,524.73	-\$10,157.57	\$460,669.16	\$741,885.52	-\$141.20	-\$1,518.36
	Gross Profit % Total Sales	52.5%	52.5%	0.0%	52.1%	52.2%	-0.1%	52.0%	51.3%	0.5%	0.8%
	Gross Profit % Total Sales - Books	33.3%	27.5%	5.9%	33.3%	27.5%	-0.1% 5.9%	33.3%	27.5%	0.5%	5.9%
	Gross Profit % Total Sales - Books	53.3%	27.5% 57.0%	-4.0%	53.3%	27.5% 56.7%	-3.4%	55.3% 55.3%	27.5% 54.8%	-2.2%	-1.4%
											-1.4% -0.2%
	Gross Profit % Total Sales - Drinks	65.2%	70.8%	-5.7%	64.2%	69.2%	-5.0%	64.3%	64.3%	0.8%	
	Gross Profit % Total Sales - Liquor	58.6%	-8.1%	66.7%	58.3%	15.1%	43.2%	63.1%	62.1%	-4.5%	-3.8%
Sale on Commission 42400	Sale Phone Cards	\$20.00	\$0.00	\$20.00	\$20.00	\$0.00	\$20.00	\$5.00	\$5.00	\$15.00	\$15.00
Total Sale on Commission	Sale PHONE Carus	\$20.00	\$0.00	\$20.00 \$ 20.00	\$20.00	\$0.00 \$0.00	\$20.00 \$ 20.00	\$5.00	\$5.00	\$15.00 \$15.00	\$15.00 \$15.00
rotar sale on Commission		\$20.00	\$0.00	\$20.00	\$20.00	ŞU.UU	\$20.00	\$5.00	35.UU	\$12.00	\$15.00

Current Period:	Monthly Pr 3-Feb-2014	ofit And Loss for Queensland University Union - Department 2-Mar-2014 Previous Period: 28-Jan-2013								Business Trading 24-Feb-2013			
		Current Year Actual Month Feb-14	Current Year Budget Month Feb-14	Current Year Variance Feb-14	Current Year Actual YTD Feb-14	Current Year Budget YTD Feb-14	Current Year Variance Feb-14	Last Year Actual Month Feb-13	Last Year Actual YTD Feb-13	Last Year Var Month Feb-13	Last Year Var YTD Feb-13		
Account Number	Description												
Cost of Sale on Commission	Cook of Colo Dhana Conda	ĆE16.0E	ć0.00	ĆE16.0E	ĆE46.0E	ć0.00	ĆE16.0E	Ć4.07	Ć4.07	ĆE42.70	ĆE12.70		
43400 43700	Cost of Sale Phone Cards Cost of Sale Others	-\$516.85 \$0.00	\$0.00 \$0.00	-\$516.85 \$0.00	-\$516.85 \$55.92	\$0.00 \$0.00	-\$516.85 \$55.92	- \$4.07 \$0.00	-\$4.07 -\$716.60	-\$512.78 \$0.00	- \$512.78 \$772.52		
Total Cost of Sale on Commission	Cost of Sale Others	-\$516.85	\$0.00	-\$516.85	-\$460.93	\$0.00	-\$460.93	-\$4.07	-\$710.60 -\$ 720.67	-\$ 512.78	\$259.74		
Total cost of calle on commission				ψ510.05	<u> </u>		 		4720.07	ψ512.17 Ο	420317		
Other Income													
47000	Advertising Diary	\$38,860.75	\$35,000.00	\$3,860.75	\$39,460.75	\$35,000.00	\$4,460.75	\$25,408.50	\$25,408.50	\$13,452.25	\$14,052.25		
47010	Advertising - Semper	\$0.00	\$4,000.00	-\$4,000.00	\$0.00	\$4,000.00	-\$4,000.00	\$2,850.00	\$2,850.00	-\$2,850.00	-\$2,850.00		
47020	Advertising - Website	\$1,190.00	\$1,500.00	-\$310.00	\$1,190.00	\$1,500.00	-\$310.00	\$1,356.25	\$1,356.25	-\$166.25	-\$166.25		
47030	Advertising - Other	\$4,870.00	\$1,500.00	\$3,370.00	\$4,870.00	\$1,500.00	\$3,370.00	\$1,862.50	\$1,862.50	\$3,007.50	\$3,007.50		
47100	Commission-Vending / Others	\$10,670.07	\$17,159.00	-\$6,488.93	\$19,291.59	\$34,318.00	-\$15,026.41	\$12,436.41	\$40,302.71	-\$1,766.34	-\$21,011.12		
47110	Commission-Books	\$39,051.27	\$21,667.00	\$17,384.27	\$46,835.98	\$27,667.00	\$19,168.98	\$33,727.72	\$39,490.38	\$5,323.55	\$7,345.60		
47120	Commission-Pool Table	\$403.64	\$976.00	-\$572.36	\$440.00	\$1,016.00	-\$576.00	\$0.00	\$23.64	\$403.64	\$416.36		
47240	Hire of Venue	\$5,750.02	\$7,600.00	-\$1,849.98	\$6,804.57	\$9,150.00	-\$2,345.43	\$20,956.08	\$22,165.94	-\$15,206.06	-\$15,361.37		
47250	Hire of Equipment	\$5,158.93	\$4,974.68	\$184.25	\$9,790.32	\$10,060.78	-\$270.46	\$4,603.29	\$7,083.52	\$555.64	\$2,706.80		
47310	Freight and Delivery	\$680.90	\$504.00	\$176.90	\$744.08	\$882.00	-\$137.92	\$428.15	\$925.47	\$252.75	-\$181.39		
47370	Revenue	\$47,420.60	\$53,466.57	-\$6,045.97	\$97,078.04	\$93,310.12	\$3,767.92	\$39,640.47	\$72,355.61	\$7,780.13	\$24,722.43		
47550	Sponsorships	\$2,200.00	\$3,000.00	-\$800.00	\$2,200.00	\$3,000.00	-\$800.00	\$6,000.00	\$6,000.00	-\$3,800.00	-\$3,800.00		
47570	Sponsorships - Market Day	\$44,901.01	\$70,000.00	-\$25,098.99	\$56,700.99	\$70,000.00	-\$13,299.01	\$69,179.49	\$69,179.49	-\$24,278.48	-\$12,478.50		
47700	Ticket Sales	\$3,778.16	\$4,832.30	-\$1,054.14	\$4,770.89	\$7,863.25	-\$3,092.36	\$2,489.12	\$3,130.95	\$1,289.04	\$1,639.94		
47900	Interest Received	\$7,315.00	\$13,820.51	-\$6,505.51	\$24,603.22	\$29,429.48	-\$4,826.26	\$13,691.48	\$28,371.25	-\$6,376.48	-\$3,768.03		
47980	Staff Labour Recoveries	\$985.46	\$0.00	\$985.46	\$985.46	\$0.00	\$985.46	\$2,475.91	\$2,475.91	-\$1,490.45	-\$1,490.45		
Total Other Income		\$213,235.81	\$240,000.06	-\$26,764.25	\$315,765.89	\$328,696.63	-\$12,930.74	\$237,105.37	\$322,982.12	-\$23,869.56	-\$7,216.23		
Gross Profit Before Expenses		\$673,266.92	\$696,651.24	-\$23,384.32	\$1,055,692.12	\$1,079,221.36	-\$23,529.24	\$697,775.46	\$1,064,151.97	-\$24,508.54	-\$8,459.85		
Expenditure													
Wages & Oncosts													
60030	Wages - permanent	-\$226,932.85	-\$253,938.00	\$27,005.15	-\$414,137.08	-\$487,767.00	\$73,629.92	-\$218,269.62	-\$405,752.44	-\$8,663.23	-\$8,384.64		
60040	Allowance	-\$1,200.24	-\$1,200.00	-\$0.24	-\$2,700.54	-\$2,700.00	-\$0.54	-\$924.00	-\$2,142.00	-\$276.24	-\$558.54		
60070	Annual Leave Provision	-\$22,111.48	-\$23,907.00	\$1,795.52	-\$40,807.01	-\$53,789.00	\$12,981.99	-\$21,415.54	-\$41,208.02	-\$695.94	\$401.01		
60090	Long Service Leave Provision	-\$6,399.48	-\$6,611.64	\$212.16	-\$14,323.68	-\$14,876.53	\$552.85	-\$4,108.27	-\$10,990.78	-\$2,291.21	-\$3,332.90		
60100	Income Protection Insurance	-\$3,375.52	-\$5,373.39	\$1,997.87	-\$7,594.91	-\$12,090.46	\$4,495.55	-\$3,477.33	-\$7,823.98	\$101.81	\$229.07		
60130	Wages - casual	-\$175,030.29	-\$148,536.44	-\$26,493.85	-\$287,897.05	-\$227,288.97	-\$60,608.08	-\$197,022.47	-\$312,904.50	\$21,992.18	\$25,007.45		
60140	Superannuation Guarantee	-\$48,611.37	-\$49,562.62	\$951.25	-\$92,120.80	-\$98,684.93	\$6,564.13	-\$51,001.83	-\$97,062.86	\$2,390.46	\$4,942.06		
60150	Other Leave	-\$4,218.28	\$0.00	-\$4,218.28	-\$8,293.53	\$0.00	-\$8,293.53	-\$4,825.54	-\$16,970.75	\$607.26	\$8,677.22		
60155	TOIL	\$0.00	\$0.00	\$0.00	-\$170.47	\$0.00	-\$170.47	\$0.00	\$0.00	\$0.00	-\$170.47		
60160	Workers Compensation	-\$2,864.88	-\$3,144.83	\$279.95	-\$5,462.95	-\$6,260.83	\$797.88	-\$3,364.46	-\$6,410.73	\$499.58	\$947.78		
60170	Wages & Oncosts - Agency Staff	-\$874.62	\$0.00	-\$874.62	-\$1,555.27	\$0.00	-\$1,555.27	\$0.00	\$0.00	-\$874.62	-\$1,555.27		
	Total Wages	-\$491,619.01	-\$492,273.92	\$654.91	-\$875,063.29	-\$903,457.72	\$28,394.43	-\$504,409.06	-\$901,266.06	\$12,790.05	\$26,202.77		
	Wages % of Sales	56.06%	56.63%	-0.57%	61.61%	62.89%	-1.28%	56.97%	62.35%	150.84%	104.58%		
	Other Labour Cost												
60520	Staff Gifts	-\$297.28	-\$127.27	-\$170.01	-\$297.28	-\$254.54	-\$42.74	-\$27.27	-\$86.17	-\$270.01	-\$211.11		
60550	Recruitment	-\$315.00	-\$1,500.00	\$1,185.00	-\$7,540.00	-\$1,500.00	-\$6,040.00	-\$2,210.00	-\$2,705.00	\$1,895.00	-\$4,835.00		
60600	Staff Amenities	-\$650.21	-\$487.00	-\$163.21	-\$1.127.90	-\$922.00	-\$205.90	-\$240.77	-\$824.16	-\$409.44	-\$303.74		
60630	First Aid	\$0.00	-\$210.00	\$210.00	\$0.00	-\$220.00	\$220.00	-\$73.90	-\$73.90	\$73.90	\$73.90		
60750	Staff Training - External	-\$3,600.22	-\$3,800.00	\$199.78	-\$5,260.22	-\$6,300.00	\$1,039.78	\$845.00	-\$1,010.00	-\$4,445.22	-\$4,250.22		
60760	Staff Training - Internal	-\$6,010.11	-\$2,500.00	-\$3,510.11	-\$6,253.02	-\$2,500.00	-\$3,753.02	-\$5,466.97	-\$6,316.59	-\$543.14	\$63.57		
60800	Staff Uniforms	-\$4,308.65	-\$6,300.00	\$1,991.35	-\$4,308.65	-\$6,300.00	\$1,991.35	-\$2,440.62	-\$2,440.62	-\$1,868.03	-\$1,868.03		
	Other Labour Cost Total	-\$15,181.47	-\$15,924.27	\$742.80	-\$24,787.07	-\$19,996.54	-\$4,790.53	-\$9,614.53	-\$13,456.44	-\$5,566.94	-\$11,330.63		
Operating Expenses	Advertising												
61010	Advertising / Publicity	-\$4,245.13	-\$6,170.00	\$1,924.87	-\$5,383.16	-\$7,645.00	\$2,261.84	-\$9,361.93	-\$9,958.18	\$5,116.80	\$4,575.02		
01010	verdoning / i dolletty	-94,240.13	ΨO,170.00	71,724.07	93,303.10	¥7,0 4 3.00	72,201.04	99,301.33	42,230.10	ΨJ,110.00	2.0∠ رو,⊷ب		

	Monthly P	ofit And Loss fo	r Queensland University Union - Department		Business Trading
Current Period:	3-Feb-2014	2-Mar-2014	Previous Period:	28-Jan-2013	24-Feb-2013

		Current Year Actual Month Feb-14	Current Year Budget Month Feb-14	Current Year Variance Feb-14	Current Year Actual YTD Feb-14	Current Year Budget YTD Feb-14	Current Year Variance Feb-14	Last Year Actual Month Feb-13	Last Year Actual YTD Feb-13	Last Year Var Month Feb-13	Last Year Var YTD Feb-13
Account Number	Description										
61100	Promotional Merchandise	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$1,881.82	-\$1,881.82	\$1,881.82	\$1,881.82
	Advertising-Total	-\$4,245.13	-\$6,170.00	\$1,924.87	-\$5,383.16	-\$7,645.00	\$2,261.84	-\$11,243.75	-\$11,840.00	\$6,998.62	\$6,456.84
	5										
61600	Events & Projects Concerts/Performances	-\$250.00	-\$2,400.00	\$2,150.00	-\$2,370.00	-\$2,400.00	\$30.00	-\$600.00	-\$640.91	\$350.00	-\$1,729.09
61800	Special Projects	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$15.36	-\$26.46	\$15.36	\$26.46
61900	Student Promotions	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$1,095.00	-\$1,095.00	\$1,095.00	\$1,095.00
01300	Events & Projects - Total	-\$250.00	-\$2,400.00	\$2,150.00	-\$2,370.00	-\$2,400.00	\$30.00	-\$1,710.36	-\$1,762.37	\$1,460.36	-\$607.63
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	Property					4	4				4
62710	Cleaning Materials	-\$3,330.19	-\$3,830.00	\$499.81	-\$6,228.02	-\$7,605.00	\$1,376.98	-\$4,459.37	-\$8,250.27	\$1,129.18	\$2,022.25
62720 62730	Cleaning Charges	-\$21,326.39	-\$19,838.89	-\$1,487.50	-\$35,798.89	-\$34,311.39	-\$1,487.50 -\$363.06	-\$18,133.03	-\$33,162.80	-\$3,193.36	-\$2,636.09
62740	Cleaning Garbage Disposal Cleaning Equipment	\$791.00 -\$2,386.92	-\$5,221.93 -\$3,991.00	\$6,012.93 \$1,604.08	-\$8,724.67 -\$7,135.65	-\$8,361.61 -\$6,971.00	-\$363.06 -\$164.65	-\$4,576.38 -\$3,819.46	-\$7,698.88 -\$4,481.19	\$5,367.38 \$1,432.54	-\$1,025.79 -\$2,654.46
62780	Document Destruction	\$0.00	-\$200.00	\$200.00	\$0.00	-\$250.00	\$250.00	-\$10.40	-\$4,481.19	\$10.40	\$20.80
62850	Pest Control	-\$1,425.38	-\$725.70	-\$699.68	-\$2,850.76	-\$1,451.40	-\$1,399.36	-\$657.19	-\$1,334.66	-\$768.19	-\$1,516.10
62900	Security	-\$1,889.10	-\$3,000.00	\$1,110.90	-\$3,475.38	-\$6,750.00	\$3,274.62	-\$3,473.35	-\$5,407.23	\$1,584.25	\$1,931.85
62910	Security - Providers	-\$644.20	-\$3,000.00	\$2,355.80	-\$644.20	-\$3,000.00	\$2,355.80	-\$5,488.30	-\$5,488.30	\$4,844.10	\$4,844.10
62920	Security - Property	-\$147.03	-\$130.00	-\$17.03	-\$381.43	-\$205.50	-\$175.93	-\$393.27	-\$407.64	\$246.24	\$26.21
02320	Property-Total	-\$30,358.21	-\$39,937.52	\$9,579.31	-\$65,239.00	-\$68,905.90	\$3,666.90	-\$41,010.75	-\$66,251.77	\$10,652.54	\$1,012.77
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	Utilities										
63010	Electricity	-\$14,969.77	-\$16,672.94	\$1,703.17	-\$27,827.01	-\$31,881.38	\$4,054.37	-\$12,709.50	-\$22,577.20	-\$2,260.27	-\$5,249.81
63050	Gas	-\$10,940.02	-\$7,575.00	-\$3,365.02	-\$17,783.63	-\$13,692.50	-\$4,091.13	-\$6,745.88	-\$8,558.77	-\$4,194.14	-\$9,224.86
63100	Water	-\$4,490.00	-\$4,590.00	\$100.00	-\$7,380.00	-\$7,580.00	\$200.00	-\$4,889.36	-\$7,848.31	\$399.36	\$468.31
63150	Telephone	-\$2,342.69 - \$32,742.48	-\$2,095.00 -\$30,932.94	-\$247.69 -\$1,809.54	-\$3,630.06 - \$56,620.70	-\$4,110.00 - \$57,263.88	\$479.94 \$ 643.18	-\$1,936.45 - \$26,281.19	-\$3,308.96 - \$42,293.24	-\$406.24 -\$6,461.29	-\$321.10 - \$14,327.46
	Utilities-Total	-532,742.46	-530,932.94	-\$1,609.54	-350,020.70	-357,203.00	3043.16	-\$20,281.19	-342,293.24	-30,401.29	-314,327.40
	Motor Vehicles										
64050	Motor Vehicle Rego & Ins	\$0.00	\$0.00	\$0.00	-\$887.04	\$0.00	-\$887.04	\$0.00	-\$862.97	\$0.00	-\$24.07
64100	Motor Vehicle Fuel and Oil	\$0.00	-\$150.00	\$150.00	-\$66.96	-\$300.00	\$233.04	-\$146.21	-\$146.21	\$146.21	\$79.25
64150	Motor Vehicle Parking & Tolls	\$412.47	-\$1,210.00	\$1,622.47	-\$254.76	-\$2,150.00	\$1,895.24	-\$1,806.00	-\$1,806.00	\$2,218.47	\$1,551.24
	Motor Vehices - Total	\$412.47	-\$1,360.00	\$1,772.47	-\$1,208.76	-\$2,450.00	\$1,241.24	-\$1,952.21	-\$2,815.18	\$2,364.68	\$1,606.42
	Maintenance										
65050	R&M - Building	-\$14,689.95	-\$13,551.00	-\$1,138.95	-\$13,264.21	-\$26,102.00	\$12,837.79	-\$12,810.98	-\$25,950.67	-\$1,878.97	\$12,686.46
65100	R&M - Furniture	\$0.00	-\$2,500.00	\$2,500.00	\$0.00	-\$2,750.00	\$2,750.00	-\$3,124.00	-\$3,207.23	\$3,124.00	\$3,207.23
65150	R&M - Equipment	-\$1,963.38	-\$4,790.00	\$2,826.62	-\$3,066.35	-\$7,140.00	\$4,073.65	-\$3,399.77	-\$3,655.59	\$1,436.39	\$589.24
65250	R&M - Refrigeration	-\$1,357.00	-\$3,050.00	\$1,693.00	-\$10,649.00	-\$3,450.00	-\$7,199.00	-\$1,915.00	-\$1,915.00	\$558.00	-\$8,734.00
65300	Replacements / Minor capital	-\$5,604.22	-\$3,620.00	-\$1,984.22	-\$9,409.52	-\$5,895.00	-\$3,514.52	-\$5,771.77	-\$11,141.59	\$167.55	\$1,732.07
	Maintenance-Total	-\$23,614.55	-\$28,311.00	\$4,696.45	-\$36,389.08	-\$46,137.00	\$9,747.92	-\$27,021.52	-\$45,870.08	\$3,406.97	\$9,481.00
66010	Other Operating Costs	Ć4 020 44	ĆE 634 04	¢c02.c2	-\$7.432.31	ć0.027.46	¢1 404 05	ĆE 467.40	67.004.53	¢220.07	\$562.22
66010	Consumables	-\$4,928.41	-\$5,621.04 -\$50,582.00	\$692.63	. ,	-\$8,927.16	\$1,494.85	-\$5,167.48	-\$7,994.53	\$239.07	
66150 66160	Depreciation	-\$53,736.64 \$0.00	-\$50,582.00 \$0.00	-\$3,154.64 \$0.00	-\$112,896.37	-\$112,659.50	-\$236.87	-\$43,745.00 \$72.73	-\$102,687.95	-\$9,991.64 -\$72.73	-\$10,208.42 -\$72.73
66200	Gains / Losses on Disposal Entertainment No FBT	\$0.00	-\$100.00	\$100.00	\$0.00 \$0.00	\$0.00 - \$200.00	\$0.00 \$200.00	-\$19.45	\$72.73 - \$19.45	\$19.45	\$19.45
66220	Entertainment No FBT Entertainment FBT	\$0.00 -\$43.45	-\$100.00 -\$125.00	\$100.00	\$0.00 -\$43.45	-\$200.00 -\$225.00	\$200.00 \$181.55	-\$19.45 \$0.00	-\$19.45 \$0.00	\$19.45 -\$43.45	\$19.45 -\$43.45
66350	Equipment Rent	-\$45.45 -\$1,386.48	-\$1,882.00	\$495.52	-\$45.45 -\$4,682.45	-\$3,514.00	-\$1,168.45	-\$2,822.31	-\$4,350.96	\$1,435.83	-\$45.45 -\$331.49
66400	Film Hire	-\$1,497.91	-\$1,000.00	-\$497.91	-\$1,978.27	-\$1,800.00	-\$1,108.43	-\$2,345.31	-\$4,330.30	\$847.40	\$517.04
66450	Insurance	-\$5,778.45	-\$6,000.02	\$221.57	-\$1,576.27 -\$11,556.90	-\$12,000.04	\$443.14	-\$6,438.49	-\$2,495.51 -\$12,876.98	\$660.04	\$1,320.08
66500	Laundry	-\$488.10	-\$150.00	-\$338.10	-\$11,330.50	-\$150.00	-\$338.10	-\$880.40	-\$12,870.38	\$392.30	\$392.30
66550	Library / Resources	\$0.00	\$0.00	\$0.00	-\$82.32	\$0.00	-\$82.32	\$0.00	-\$45.40	\$0.00	-\$36.92
66600	Licence Fees / Certificates	-\$3,819.62	-\$5,679.61	\$1,859.99	-\$9,352.91	-\$12,363.22	\$3,010.31	-\$3,759.85	-\$10,085.81	-\$59.77	\$732.90
66700	Meetings	-\$153.08	-\$185.00	\$31.92	-\$230.86	-\$305.00	\$74.14	-\$247.99	-\$401.06	\$94.91	\$170.20
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	Business Trading				
Current Period:	3-Feb-2014	2-Mar-2014	Previous Period:	28-Jan-2013	24-Feb-2013

		Current Year Actual Month Feb-14	Current Year Budget Month Feb-14	Current Year Variance Feb-14	Current Year Actual YTD Feb-14	Current Year Budget YTD Feb-14	Current Year Variance Feb-14	Last Year Actual Month Feb-13	Last Year Actual YTD Feb-13	Last Year Var Month Feb-13	Last Year Var YTD Feb-13
Account Number	Description										
66750	Newspapers & Periodicals	-\$129.37	-\$140.00	\$10.63	-\$466.23	-\$280.00	-\$186.23	-\$225.00	-\$378.28	\$95.63	-\$87.95
66800	Packaging	-\$15,070.56	-\$12,766.58	-\$2,303.98	-\$25,312.47	-\$21,823.43	-\$3,489.04	-\$12,142.42	-\$20,111.80	-\$2,928.14	-\$5,200.67
66850	Subscriptions	-\$1,994.95	-\$964.82	-\$1,030.13	-\$4,324.96	-\$1,825.09	-\$2,499.87	-\$403.43	-\$621.33	-\$1,591.52	-\$3,703.63
66900	Travel (local)	\$0.00	-\$50.00	\$50.00	-\$181.00	-\$100.00	-\$81.00	-\$118.33	-\$123.78	\$118.33	-\$57.22
66950	Workplace Health & Safety	-\$899.63	-\$910.00	\$10.37	-\$1,672.28	-\$1,590.00	-\$82.28	-\$1,207.25	-\$1,546.93	\$307.62	-\$125.35
	Other Operating Costs-Total	-\$89,926.65	-\$86,156.07	-\$3,770.58	-\$180,700.88	-\$177,762.44	-\$2,938.44	-\$79,449.98	-\$164,547.24	-\$10,476.67	-\$16,153.64
	Administration Expenses										
67100	Photocopying	\$0.00	-\$540.00	\$540.00	-\$8.25	-\$980.00	\$971.75	-\$43.10	-\$504.67	\$43.10	\$496.42
67300	Plants - Hire	\$0.00	\$0.00	\$0.00	-\$267.37	\$0.00	-\$267.37	-\$286.93	-\$286.93	\$286.93	\$19.56
67400	Postage & Freight	-\$910.89	-\$840.00	-\$70.89	-\$1,987.39	-\$1,680.00	-\$307.39	-\$781.41	-\$1,143.91	-\$129.48	-\$843.48
67500	Printing	-\$59.50	-\$1,105.00	\$1,045.50	-\$742.50	-\$1,610.00	\$867.50	\$0.00	-\$767.11	-\$59.50	\$24.61
67600	Stationery	-\$2,316.54	-\$1,450.00	-\$866.54	-\$3,377.64	-\$2,775.00	-\$602.64	-\$2,319.85	-\$3,058.14	\$3.31	-\$319.50
67700	Audit Fees	-\$2,200.00	-\$2,200.00	\$0.00	-\$4,400.00	-\$4,400.00	\$0.00	-\$2,200.00	-\$4,400.00	\$0.00	\$0.00
67900	Legal Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$435.36	-\$435.36	\$435.36	\$435.36
68000	Payroll	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$487.68	\$0.00	\$487.68
68050	Penalties And Fines	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$55.00	-\$55.00	\$55.00	\$55.00
68100	Professional Fees	-\$6,476.37	-\$2,380.00	-\$4,096.37	-\$15,710.24	-\$4,760.00	-\$10,950.24	-\$833.55	-\$1,611.24	-\$5,642.82	-\$14,099.00
68200	Bank Charges	-\$6,072.58	-\$5,497.68	-\$574.90	-\$11,730.04	-\$9,001.01	-\$2,729.03	-\$6,030.02	-\$10,609.91	-\$42.56	-\$1,120.13
68300	Interest	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$764.12	-\$764.12	\$764.12	\$764.12
	Administration Expenses Total	-\$18,035.88	-\$14,012.68	-\$4,023.20	-\$38,223.43	-\$25,206.01	-\$13,017.42	-\$13,749.34	-\$24,124.07	-\$4,286.54	-\$14,099.36
	Recharges										
68990	Re-charge	\$69,877.68	\$69,029.53	\$848.15	\$128,079.26	\$127,231.12	\$848.14	\$64,066.31	\$131,406.76	\$5,811.37	-\$3,327.50
	Recharges-Total	\$69,877.68	\$69,029.53	\$848.15	\$128,079.26	\$127,231.12	\$848.14	\$64,066.31	\$131,406.76	\$5,811.37	-\$3,327.50
Total Operating Expenses		-\$128,882.75	-\$140,250.68	\$11,367.93	-\$258,055.75	-\$260,539.11	\$2,483.36	-\$138,352.79	-\$228,097.19	\$9,470.04	-\$29,958.56
Total Expenses		-\$635,683.23	-\$648,448.87	\$12,765.64	-\$1,157,906.11	-\$1,183,993.37	\$26,087.26	-\$652,376.38	-\$1,142,819.69	\$16,693.15	-\$15,086.42
99999	Net Profit	\$37,583.69	\$48,202.37	-\$10,618.68	-\$102,213.99	-\$104,772.01	\$2,558.02	\$45,399.08	-\$78,667.72	-\$7,815.39	-\$23,546.27
Total Income Checker = 0		\$0.00	-\$0.00	\$0.00	\$0.00	-\$0.00	\$0.00	-\$0.00	\$0.00	\$0.00	-\$0.00

Monthly Profit And Loss for Queensland University Union - Department	rtment		Student Service		
Current Period: 3-Feb-2014 2-Mar-2014	Previous Period:	28-Jan-2013	24-Feb-2013		
Current Year Actual Month Budget Month Variance Actual YTD Feb-14 Feb-14 Feb-14 Feb-14 Feb-14 Account Number Description Sales Income Cost of Sales	Current Year Budget YTD Variance Feb-14 Feb-14	Last Year Actual Month Feb-13	Last Year Actual YTD Feb-13	Last Year Var Month Feb-13	Last Year Var YTD Feb-13
41990 Gross Profit \$0.00 \$0.00 \$0.00 \$0.00	\$0.00 \$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Gross Profit % Total Sales #DIV/0! #DIV	#DIV/0! #DIV/0! 27.5% 5.9% #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0!	#DIV/0! 33.3% #DIV/0! #DIV/0! #DIV/0!	#DIV/0! 27.5% #DIV/0! #DIV/0!	#DIV/0! 0.0% #DIV/0! #DIV/0! #DIV/0!	#DIV/0! 5.9% #DIV/0! #DIV/0! #DIV/0!
Sale on Commission Cost of Sale on Commission					
Other Income					
47190 Grants \$99,730.92 \$100,415.35 -\$684.43 \$199,461.84	\$200,830.70 -\$1,368.86	\$97,775.00	\$195,550.42	\$1,955.92	\$3,911.42
47360 Rents \$38,620.83 \$38,620.83 \$0.00 \$77,241.66		\$35,833.00	\$71,666.33	\$2,787.83	\$5,575.33
47370 Revenue \$159.11 \$0.00 \$159.11 \$2,045.70		\$1,854.53	\$1,854.53	-\$1,695.42	\$191.17
47700 Ticket Sales \$0.00 \$2,000.00 -\$2,000.00 \$0.00		\$34,218.91	\$34,218.91	-\$34,218.91	-\$34,218.91
Total Other Income \$138,510.86 \$142,036.18 -\$3,525.32 \$278,749.20	\$281,072.36 - \$2,323.16	\$169,681.44	\$303,290.19	-\$31,170.58	-\$24,540.99
Gross Profit Before Expenses \$138,510.86 \$142,036.18 -\$3,525.32 \$278,749.20	\$281,072.36 -\$2,323.16	\$169,681.44	\$303,290.19	-\$31,170.58	-\$24,540.99
Expenditure Wages & Oncosts					
60030 Wages - permanent -\$45,551.70 -\$48,630.00 \$3,078.30 -\$94,432.00	-\$104,147.13 \$9,715.13	-\$38,145.85	-\$77,949.35	-\$7,405.85	-\$16,482.65
60040 Allowance -\$133.94 \$0.00 -\$133.94 -\$133.94	\$0.00 -\$133.94	\$0.00	\$0.00	-\$133.94	-\$133.94
60070 Annual Leave Provision -\$4,403.87 -\$4,396.00 -\$7.87 -\$8,127.16		-\$3,605.86	-\$6,823.78	-\$798.01	-\$1,303.38
60090 Long Service Leave Provision -\$1,274.57 -\$1,036.44 -\$238.13 -\$2,852.73		-\$691.73	-\$1,809.22	-\$582.84	-\$1,043.51
60100 Income Protection Insurance -\$202.06 -\$310.98 \$108.92 -\$454.64		-\$322.99	-\$726.73	\$120.93	\$272.09
60130 Wages - casual -\$2,892.02 -\$1,749.71 -\$1,142.31 -\$4,327.77		-\$6,899.07	-\$11,128.20	\$4,007.05	\$6,800.43
60140 Superannuation Guarantee -\$5,345.97 -\$6,045.97 \$700.00 -\$11,524.21 60150 Other Leave -\$973.03 \$0.00 -\$973.03 -\$2,935.75		-\$4,880.95	-\$10,472.90	-\$465.02	-\$1,051.31
60150 Other Leave -\$973.03 \$0.00 -\$973.03 -\$2,935.75 60155 TOIL -\$532.00 \$0.00 -\$532.00 -\$532.00		-\$204.84 \$0.00	-\$580.03 \$0.00	-\$768.19 -\$532.00	-\$2,355.72 -\$532.00
60160 Workers Compensation -\$338.86 -\$385.33 \$46.47 -\$734.68		-\$348.54	-\$747.30	\$9.68	\$12.62
Total Wages -\$61,648.02 -\$62,554.43 \$906.41 -\$126,054.88		-\$55,099.83	-\$110,237.51	-\$6,548.19	-\$15,817.37
Wages % of Sales #DIV/0! #DIV/0! #DIV/0! #DIV/0!	#DIV/0! #DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
	2.1,2.1	, , ,	,		
Other Labour Cost	¢0.00 ¢0.00	6460.00	6460.00	¢4.00.00	¢460.00
60520 Staff Gifts \$0.00 \$0.00 \$0.00 \$0.00		-\$168.82 \$240.62	-\$168.82	\$168.82 \$122.22	\$168.82
60600 Staff Amenities -\$118.40 -\$20.00 -\$98.40 -\$156.03 60750 Staff Training - External -\$2,485.85 -\$440.00 -\$2,045.85 -\$2,485.85		-\$240.62 -\$897.69	-\$248.57 -\$1,795.38	\$122.22 -\$1,588.16	\$92.54 -\$690.47
60800 Staff Uniforms \$0.00 -\$1,500.00 \$1,500.00 -\$819.20		\$212.80	-\$1,793.36	-\$212.80	\$288.06
70.00					

Current Period:	3-Feb-2014	2-Mar-2014				Previous	Period:	28-Jan-2013	24-Feb-2013		
Assessmant Neuropher	Description	Current Year Actual Month Feb-14	Current Year Budget Month Feb-14	Current Year Variance Feb-14	Current Year Actual YTD Feb-14	Current Year Budget YTD Feb-14	Current Year Variance Feb-14	Last Year Actual Month Feb-13	Last Year Actual YTD Feb-13	Last Year Var Month Feb-13	Last Year Var YTD Feb-13
Account Number	Description										
Operating Expenses											
	Advertising										
61010	Advertising / Publicity	-\$1,571.08	-\$5,345.00	\$3,773.92	-\$1,965.58	-\$5,345.00	\$3,379.42	-\$6,132.85	-\$6,132.85	\$4,561.77	\$4,167.27
61050	Graphic Designing Costs	-\$1,200.00	-\$1,730.00	\$530.00	-\$1,200.00	-\$1,730.00	\$530.00	\$0.00	\$0.00	-\$1,200.00	-\$1,200.00
61100	Promotional Merchandise	-\$3,981.00	-\$10,600.00	\$6,619.00	-\$3,981.00	-\$10,600.00	\$6,619.00	-\$17,775.00	-\$18,896.94	\$13,794.00	\$14,915.94
	Advertising-Total	-\$6,752.08	-\$17,675.00	\$10,922.92	-\$7,146.58	-\$17,675.00	\$10,528.42	-\$23,907.85	-\$25,029.79	\$17,155.77	\$17,883.21
	Events & Projects										
61600	Concerts/Performances	\$0.00	-\$2,000.00	\$2,000.00	\$0.00	-\$2,000.00	\$2,000.00	-\$18,100.00	-\$18,100.00	\$18,100.00	\$18,100.00
61700	Grants	-\$984.19	-\$2,000.00		-\$1,093.28	-\$2,000.00	\$906.72	-\$2,724.28	-\$4,724.28	. ,	\$3,631.00
61800	Special Projects	\$0.00	-\$7,500.00		-\$6,934.09	-\$7,500.00	\$565.91	\$0.00	\$0.00	\$0.00	-\$6,934.09
61900	Student Promotions	-\$41,105.61	-\$58,070.00	\$16,964.39	-\$43,759.61	-\$58,070.00	\$14,310.39	-\$106,896.60	-\$106,946.60		\$63,186.99
	Events & Projects - Total	-\$42,089.80	-\$70,570.00		-\$51,786.98	-\$70,570.00	\$18,783.02	-\$127,720.88	-\$129,770.88		
	Property										
62710	Cleaning Materials	-\$1,027.10	-\$700.00	-\$327.10	-\$1,644.53	-\$1,400.00	-\$244.53	-\$646.15	-\$1,346.80	-\$380.95	-\$297.73
62720	Cleaning Materials Cleaning Charges	-\$25,998.46	-\$24,670.98		-\$48,181.90	-\$46,854.42	-\$244.33	-\$22,319.74	-\$50,334.03	-\$3,678.72	\$2,152.13
62730	Cleaning Charges Cleaning Garbage Disposal	\$137.79	-\$520.00		-\$425.21	-\$670.00	\$244.79	-\$1,216.51	-\$1,616.01	\$1,354.30	\$1,190.80
62780	Document Destruction	\$0.00	\$0.00		-\$158.00	\$0.00	-\$158.00	\$0.00	\$0.00	\$0.00	-\$158.00
62850	Pest Control	-\$100.55	-\$44.00		-\$187.67	-\$88.00	-\$138.60	-\$39.60	-\$79.20	-\$60.95	-\$108.47
62900	Security	-\$163.20	\$0.00		-\$163.20	\$0.00	-\$163.20	\$0.00	\$0.00	-\$163.20	-\$163.20
62920	Security - Property	-\$1,137.64	-\$100.00		-\$1,151.17	-\$100.00	-\$1,051.17	\$0.00	\$0.00	-\$1,137.64	-\$1,151.17
02320	Property-Total	-\$28,289.16	-\$26,034.98		-\$51,911.68	-\$49,112.42	-\$2,799.26	-\$24,222.00	-\$53,376.04	-\$4,067.16	\$1,464.36
	Hallfat										
62010	Utilities	ć4 27C 22	Ć4 E4E C2	¢420.40	60.753.44	60.024.24	6270.00	64.276.22	60.753.44	ć0.00	ć0.00
63010 63050	Electricity	-\$4,376.22 -\$9.00	-\$4,515.62 -\$300.00		-\$8,752.44 -\$320.10	-\$9,031.24 -\$300.00	\$278.80 -\$20.10	-\$4,376.22 \$0.00	-\$8,752.44 \$0.00	\$0.00 - \$9.00	\$0.00 -\$320.10
	Gas	-\$9.00 \$3,500.00-	•	•						-\$9.00 -\$127.36	-\$320.10 -\$86.31
63100 63150	Water Telephone	-\$3,500.00 -\$502.22	-\$3,500.00 -\$988.91	\$0.00 \$486.69	-\$5,500.00 -\$1,846.06	-\$5,500.00 -\$1,967.32	\$0.00	-\$3,372.64 -\$883.43	-\$5,413.69 -\$1,359.49	\$381.21	-\$86.31 -\$486.57
03130	Utilities-Total	-\$8,38 7.44	-\$9,304.53		-\$1,846.06 - \$16,418.60	-\$1,967.52 - \$16,798.56	\$121.26 \$379.96	-\$8,632.29	-\$1,559.49 - \$15,525.62	\$244.85	-\$460.57 - \$892.98
	Motor Vehicles				4		A			4	ـ ــــــــــــــــــــــــــــــــــــ
64100	Motor Vehicle Fuel and Oil	-\$247.46	-\$180.00		-\$411.27	-\$580.00	\$168.73	-\$487.18	-\$487.18	\$239.72	\$75.91
64150	Motor Vehicle Parking & Tolls	\$25.00	\$0.00		\$25.00	\$0.00	\$25.00	\$0.00	\$0.00	\$25.00	\$25.00
	Motor Vehices - Total	-\$222.46	-\$1,030.00	\$807.54	-\$386.27	-\$1,430.00	\$1,043.73	-\$487.18	-\$487.18	\$264.72	\$100.91
	Maintenance										
65050	R&M - Building	-\$6,067.55	-\$6,037.17	-\$30.38	-\$10,738.73	-\$12,474.34	\$1,735.61	-\$4,499.00	-\$13,840.42	-\$1,568.55	\$3,101.69
65100	R&M - Furniture	-\$8.41	\$0.00	-\$8.41	-\$8.41	\$0.00	-\$8.41	-\$1,330.39	-\$1,330.39	\$1,321.98	\$1,321.98
65150	R&M - Equipment	-\$189.58	-\$200.00	\$10.42	-\$195.21	-\$450.00	\$254.79	-\$1,225.00	-\$1,225.00	\$1,035.42	\$1,029.79
65300	Replacements / Minor capital	-\$913.09	-\$215.00	-\$698.09	-\$2,073.61	-\$465.00	-\$1,608.61	-\$345.45	-\$378.18	-\$567.64	-\$1,695.43
	Maintenance-Total	-\$7,178.63	-\$6,452.17	-\$726.46	-\$13,015.96	-\$13,389.34	\$373.38	-\$7,399.84	-\$16,773.99	\$221.21	\$3,758.03

Student Services

Current Period:	3-Feb-2014	2-Mar-2014				Previous	Period:	28-Jan-2013	24-Feb-2013		
		Current Year Actual Month Feb-14	Current Year Budget Month Feb-14	Current Year Variance Feb-14	Current Year Actual YTD Feb-14	Current Year Budget YTD Feb-14	Current Year Variance Feb-14	Last Year Actual Month Feb-13	Last Year Actual YTD Feb-13	Last Year Var Month Feb-13	Last Year Var YTD Feb-13
Account Number	Description										
	Other Operating Costs										
66010	Consumables	-\$282.39	\$0.00	-\$282.39	-\$282.39	\$0.00	-\$282.39	\$0.00	\$0.00	-\$282.39	-\$282.39
66050	Conf & Seminar Registration	\$0.00	\$0.00	\$0.00	-\$545.45	\$0.00	-\$545.45	\$0.00	\$0.00	\$0.00	-\$545.45
66100	Conf & Seminar Travel & Accom	-\$12,086.24	-\$15,000.00	\$2,913.76	-\$12,238.97	-\$15,000.00	\$2,761.03	\$0.00	\$0.00	-\$12,086.24	-\$12,238.97
66150	Depreciation	-\$9,383.00	-\$9,798.84	\$415.84	-\$19,706.00	-\$22,047.39	\$2,341.39	-\$7,502.00	-\$17,019.97	-\$1,881.00	-\$2,686.03
66220	Entertainment FBT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$114.88	-\$114.88	\$114.88	\$114.88
66450	Insurance	-\$2,963.98	-\$2,953.25	-\$10.73	-\$5,927.96	-\$5,906.50	-\$21.46	-\$3,502.92	-\$7,005.84	\$538.94	\$1,077.88
66600	Licence Fees / Certificates	-\$334.17	-\$326.00	-\$8.17	-\$668.34	-\$652.00	-\$16.34	-\$316.25	-\$1,254.50	-\$17.92	\$586.16
66700	Meetings	-\$149.27	\$0.00	-\$149.27	-\$558.73	\$0.00	-\$558.73	-\$1,866.82	-\$2,030.46	\$1,717.55	\$1,471.73
66900	Travel (local)	-\$363.45	-\$100.00	-\$263.45	-\$363.45	-\$100.00	-\$263.45	\$0.00	\$0.00	-\$363.45	-\$363.45
	Other Operating Costs-Total	-\$25,562.50	-\$28,678.09	\$3,115.59	-\$40,291.29	-\$44,205.89	\$3,914.60	-\$13,302.87	-\$27,425.65	-\$12,259.63	-\$12,865.64
	Administration Expenses										
67100	Photocopying	\$0.00	-\$950.00	\$950.00	\$0.00	-\$1,825.00	\$1,825.00	-\$1,764.53	-\$2,187.16	\$1,764.53	\$2,187.16
67300	Plants - Hire	-\$343.80	\$0.00	•	-\$420.23	\$0.00	-\$420.23	-\$48.47	-\$48.47	-\$295.33	-\$371.76
67400	Postage & Freight	-\$4.80	\$0.00		-\$4.80	\$0.00	-\$4.80	\$0.00	\$0.00	-\$4.80	-\$4.80
67500	Printing	-\$10,430.00	-\$19,260.00	\$8,830.00	-\$10,430.00	-\$19,260.00	\$8,830.00	-\$5,555.00	-\$5,555.00	-\$4,875.00	-\$4,875.00
67600	Stationery	-\$415.66	-\$338.00	-\$77.66	-\$1,417.53	-\$13,200.00	-\$682.03	-\$71.51	-\$206.94	-\$344.15	-\$1,210.59
67800	Debt Collection	\$0.00	-\$338.00	\$20.00	\$0.00	-\$20.00	\$20.00	-\$70.00	-\$70.00	\$70.00	\$70.00
67900	Legal Fees	\$0.00	\$0.00		-\$4,441.50	\$0.00	-\$4,441.50	-\$19,718.00	-\$19,718.00	\$19,718.00	
68050	Penalties And Fines	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	-\$110.82	\$0.00	\$13,270.30
68100	Professional Fees	\$0.00	\$0.00		\$0.00	\$0.00	\$0.00	-\$6,595.00	-\$6,595.00	\$6,595.00	\$6,595.00
68200	Bank Charges	-\$155.80	-\$20.00	-\$135.80	-\$297.60	-\$20.00	-\$277.60	-\$0,595.00	-\$28.80	-\$145.00	-\$268.80
00200	Administration Expenses Total	-\$11,350.06	-\$20,588.00	\$9,237.94	-\$17,011.66	-\$20.00 - \$21,860.50	\$4,848.84	-\$33,833.31	-\$26.60 - \$34,520.19	\$22,483.25	•
	Recharges	4			4		4				
69020	Administration Recharge	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$2,194.00	-\$3,924.44	\$2,194.00	\$3,924.44
69030	Human Resources Recharge	-\$2,606.34	-\$2,606.34	\$0.00	-\$5,013.15	-\$5,013.15	\$0.00	-\$2,167.00	-\$4,506.71	-\$439.34	-\$506.44
69040	IT Recharge	-\$2,491.34	-\$2,491.34	\$0.00	-\$5,106.56	-\$5,106.56	\$0.00	-\$2,523.00	-\$5,165.52	\$31.66	\$58.96
69050	Financial Services Recharge	-\$9,778.46	-\$9,778.46	\$0.00	-\$18,738.21	-\$18,738.21	\$0.00	-\$9,803.00	-\$19,386.98	\$24.54	\$648.77
69060	Marketing Recharge	-\$9,643.53	-\$9,643.53	\$0.00	-\$17,207.39	-\$17,207.39	\$0.00	-\$6,677.00	-\$14,676.74	-\$2,966.53	-\$2,530.65
	Recharges-Total	-\$24,519.67	-\$24,519.67	\$0.00	-\$46,065.31	-\$46,065.31	\$0.00	-\$23,364.00	-\$47,660.39	-\$1,155.67	\$1,595.08
Total Operating Expenses		-\$154,351.80	-\$204,852.44	\$50,500.64	-\$244,034.33	-\$281,107.02	\$37,072.69	-\$262,870.22	-\$350,569.73	\$108,518.42	\$106,535.40
Total Expenses		-\$218,604.07	-\$270,616.87	\$52,012.80	-\$373,550.29	-\$418,929.03	\$45,378.74	-\$319,064.38	-\$464,127.27	\$100,460.31	\$90,576.98
99999	Net Profit	-\$80,093.21	-\$128,580.69	\$48,487.48	-\$94,801.09	-\$137,856.67	\$43,055.58	-\$149,382.94	-\$160,837.08	\$69,289.73	\$66,035.99
Total Income Checker = 0		-\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$0.00	\$0.00	-\$0.00	\$0.00	\$0.00

Student Services

Current Period:	3-Feb-2014	2-Mar-2014		•	•	Previous Period:		28-Jan-2013	24-Feb-2013		
		Current Year Actual Month Feb-14	Current Year Budget Month Feb-14	Current Year Variance Feb-14	Current Year Actual YTD Feb-14	Current Year Budget YTD Feb-14	Current Year Variance Feb-14	Last Year Actual Month Feb-13	Last Year Actual YTD Feb-13	Last Year Var Month Feb-13	Last Year Var YTD Feb-13
Account Number	Description										
Sales Income	0.1.5	40.00.00	4000 00= = 4	44-050-0	4500 004 50	4550 -05 0-	4004	40=4 004 ==	4=00.0=4.00	4	400 500 =0
40400	Sale Food (GST Inclusive)	\$366,677.01	\$383,937.74	-\$17,260.73	\$633,001.60	\$668,736.27	-\$35,734.67	\$351,294.77	\$599,371.88	\$15,382.24	\$33,629.72
40410	Sale Food (GST Free)	\$8,066.40	\$0.00	\$8,066.40	\$13,353.40	\$0.00	\$13,353.40	\$7,241.35	\$12,770.05	\$825.05	\$583.35
40450	Sale Beverage (GST Inclusive)	\$121,328.23	\$139,295.18	-\$17,966.95	\$213,056.31		-\$33,520.05	\$113,840.94	\$199,606.72	\$7,487.29	\$13,449.59
40460	Sale Beverage (GST free)	\$21,735.15	\$0.00	\$21,735.15	\$37,420.76	\$0.00	\$37,420.76	\$20,787.00	\$35,933.10	\$948.15	\$1,487.66
40500	Sales Liquor (GST Inclusive)	\$594.15	\$787.36	-\$193.21	\$1,246.70	\$1,481.87	-\$235.17	\$435.54	\$528.45	\$158.61	\$718.25
40600	Sales Internal Food	\$151.26	\$0.00	\$151.26	\$350.17	\$0.00	\$350.17	\$871.90	\$2,566.07	-\$720.64	-\$2,215.90
40605	Sales Internal Beverage	\$124.85	\$0.00	\$124.85	\$292.99	\$0.00	\$292.99	\$140.09	\$439.19	-\$15.24	-\$146.20
40610	Sales Internal Liquor	\$14.55	\$0.00	\$14.55	\$14.55	\$0.00	\$14.55	\$0.00	\$0.00	\$14.55	\$14.55
Sales Income Total		\$518,691.60	\$524,020.28	-\$5,328.68	\$898,736.48	\$916,794.50	-\$18,058.02	\$494,611.59	\$851,215.46	\$24,080.01	\$47,521.02
Cost of Sales											
41400	Purchases Food GST Inclusive	-\$56,238.16	-\$176,469.95	\$120,231.79	-\$90,239.34	-\$306,014.75	\$215,775.41	-\$65,017.69	-\$110,130.91	\$8,779.53	\$19,891.57
41410	Purchases Food GST Free	-\$125,898.99	\$0.00	-\$125,898.99	-\$215,649.20	\$0.00	-\$215,649.20	-\$105,699.39	-\$189,654.93	-\$20,199.60	-\$25,994.27
41420	Opening Stock Food	-\$51,079.21	\$0.00	-\$51,079.21	-\$98,142.06	\$0.00	-\$98,142.06	-\$45,014.18	-\$78,197.19	-\$6,065.03	-\$19,944.87
41430	Closing Stock Food	\$62,989.01	\$0.00	\$62,989.01	\$114,068.22	\$0.00	\$114,068.22	\$50,804.82	\$95,819.00	\$12,184.19	\$18,249.22
41450	Purchases Beverage GST Inclus	-\$30,274.12	-\$47,218.62	\$16,944.50	-\$51,916.63	-\$83,092.04	\$31,175.41	-\$32,928.50	-\$61,634.82	\$2,654.38	\$9,718.19
41460	Purchases Beverage GST Free	-\$20,278.42	\$0.00	-\$20,278.42	-\$40,219.32	\$0.00	-\$40,219.32	-\$17,858.81	-\$32,241.12	-\$2,419.61	-\$7,978.20
41470	Opening Stock Bevera	-\$23,896.83	\$0.00	-\$23,896.83	-\$45,524.75	\$0.00	-\$45,524.75	-\$27,771.11	-\$47,654.22	\$3,874.28	\$2,129.47
41480	Closing Stock Bevera	\$25,593.78	\$0.00	\$25,593.78	\$49,490.61	\$0.00	\$49,490.61	\$32,076.53	\$59,847.64	-\$6,482.75	-\$10,357.03
41500	Purchases Liquor	-\$23.75	-\$293.09	\$269.34	-\$176.51	-\$552.79	\$376.28	-\$207.17	-\$207.17	\$183.42	\$30.66
41510	Opening Stock Liquor	-\$3,353.47	\$0.00	-\$3,353.47	-\$6,955.60	\$0.00	-\$6,955.60	-\$716.33	-\$1,459.15	-\$2,637.14	-\$5,496.45
41520	Closing Stock Liquor	\$3,568.42	\$0.00	\$3,568.42	\$6,921.89	\$0.00	\$6,921.89	\$808.80	\$1,525.13	\$2,759.62	\$5,396.76
41800	Point of Sale Unders/Overs	-\$25.40	\$0.00	-\$25.40	-\$73.60	\$0.00	-\$73.60	-\$91.10	-\$130.70	\$65.70	\$57.10
41850	Wastage Food	-\$410.82	\$0.00	-\$410.82	-\$3,104.68	\$0.00	-\$3,104.68	-\$5,599.96	-\$7,403.47	\$5,189.14	\$4,298.79
41855	Wastage Drinks	-\$55.68	\$0.00	-\$55.68	-\$344.56	\$0.00	-\$344.56	-\$414.83	-\$788.59	\$359.15	\$444.03
41860	Wastage Alcohol	\$5.05	\$0.00	\$5.05	-\$31.18	\$0.00	-\$31.18	-\$6.82	-\$6.82	\$11.87	-\$24.36
41900	Stocktake Variance Food	-\$12,484.75	\$0.00	-\$12,484.75	-\$20,041.26	\$0.00	-\$20,041.26	-\$1,834.10	-\$3,974.32	-\$10,650.65	-\$16,066.94
41905	Stocktake Variance Drinks	-\$517.06	\$0.00	-\$517.06	-\$916.96	\$0.00	-\$916.96	\$351.62	\$302.18	-\$868.68	-\$1,219.14
41910	Stocktake Variance Alcohol	\$0.00	\$0.00	\$0.00	\$2.07	\$0.00	\$2.07	-\$0.14	-\$0.14	\$0.14	\$2.21
Total Cost of Sales		-\$232,380.40	-\$223,981.66	-\$8,398.74	-\$402,852.86	-\$389,659.58	-\$13,193.28	-\$219,118.36	-\$375,989.60	-\$13,262.04	-\$26,863.26
41990	Gross Profit	\$286,311.20	\$300,038.62	-\$13,727.42	\$495,883.62	\$527,134.92	-\$31,251.30	\$275,493.23	\$475,225.86	\$10,817.97	\$20,657.76
	Gross Profit % Total Sales	55.2%	57.3%	-2.1%	55.2%	57.5%	-2.3%	55.7%	55.8%	-0.5%	-0.7%
	Gross Profit % Total Sales - Books	33.3%	27.5%	5.9%	33.3%	27.5%	5.9%	33.3%	27.5%	0.0%	5.9%
	Gross Profit % Total Sales - Food	51.2%	54.0%	-2.9%	51.6%	54.2%	-2.7%	52.0%	52.2%	-0.9%	-0.7%
	Gross Profit % Total Sales - Drinks	65.5%	66.1%	-0.6%	64.3%	66.3%	-2.0%	65.5%	65.2%	0.0%	-0.8%
	Gross Profit % Total Sales - Liquor	132.2%	62.8%	69.5%	81.0%	62.7%	18.3%	72.1%	72.0%	60.2%	9.1%

BT - Food Services

Current Period:	3-Feb-2014	2-Mar-2014		•	•	Previous	Period:	28-Jan-2013	24-Feb-2013		
Account Number Cost of Sale on Commission	Description	Current Year Actual Month Feb-14	Current Year Budget Month Feb-14	Current Year Variance Feb-14	Current Year Actual YTD Feb-14	Current Year Budget YTD Feb-14	Current Year Variance Feb-14	Last Year Actual Month Feb-13	Last Year Actual YTD Feb-13	Last Year Var Month Feb-13	Last Year Var YTD Feb-13
cost of sale on commission											
Other Income											
47120	Commission-Pool Table	\$152.73	\$40.00	\$112.73	\$189.09	\$80.00	\$109.09	\$0.00	\$23.64	\$152.73	\$165.45
47250	Hire of Equipment	\$4,525.07	\$4,974.68	-\$449.61	\$9,156.46	\$10,060.78	-\$904.32	\$3,275.97	\$5,704.55	\$1,249.10	\$3,451.91
47370	Revenue	\$20,573.17	\$29,833.33	-\$9,260.16	\$37,269.24	\$46,116.66	-\$8,847.42	\$17,706.65	\$27,845.89	\$2,866.52	\$9,423.35
Total Other Income		\$25,250.97	\$34,848.01	-\$9,597.04	\$46,614.79	\$56,257.44	-\$9,642.65	\$20,982.62	\$33,574.08	\$4,268.35	\$13,040.71
Gross Profit Before Expenses		\$311,562.17	\$334,886.63	-\$23,324.46	\$542,498.41	\$583,392.36	-\$40,893.95	\$296,475.85	\$508,799.94	\$15,086.32	\$33,698.47
Expenditure											
Wages & Oncosts	Magas namanant	ć70 2 07 02	ć70 24E 00	ć02.02	Ć140 012 24	¢170 170 00	¢24 257 CC	ĆE7 0C4 4E	¢100 241 80	¢24 422 20	¢20 C70 4E
60030 60070	Wages - permanent Annual Leave Provision	-\$79,297.83 -\$7,883.62	-\$79,215.00 -\$7,520.00	-\$82.83 -\$363.62	-\$148,912.34 -\$14,390.17	-\$170,170.00 -\$16,920.00	\$21,257.66 \$2,529.83	-\$57,864.45 -\$5,840.01	-\$109,241.89 -\$11,119.61	-\$21,433.38 -\$2,043.61	-\$39,670.45 -\$3,270.56
60090	Long Service Leave Provision	-\$2,281.67	-\$2,079.31	-\$202.36	-\$5,039.50	-\$4,678.72	-\$360.78	-\$3,840.01	-\$2,965.89	-\$2,043.01	-\$3,270.30
60100	Income Protection Insurance	-\$1,118.54	-\$1,473.15	\$354.61	-\$2,516.73	-\$3,314.85	\$798.12	-\$1,145.19	-\$2,576.68	\$26.65	\$59.95
60130	Wages - casual	-\$89,912.12	-\$78,971.85	-\$10,940.27	-\$161,553.04		-\$31,605.94	-\$109,734.24	-\$183,361.48	\$19,822.12	
60140	Superannuation Guarantee	-\$20,158.21	-\$19,459.86	-\$698.35	-\$39,371.98	-\$38,055.89	-\$1,316.09	-\$20,261.46	-\$37,479.21	\$103.25	-\$1,892.77
60150	Other Leave	-\$2,115.94	\$0.00	-\$2,115.94	-\$3,256.39	\$0.00	-\$3,256.39	-\$2,424.53	-\$3,757.37	\$308.59	\$500.98
60160	Workers Compensation	-\$1,168.56	-\$1,234.74	\$66.18	-\$2,288.06	-\$2,413.97	\$125.91	-\$1,321.73	-\$2,427.85	\$153.17	\$139.79
60170	Wages & Oncosts - Agency Staff	-\$874.62	\$0.00	-\$874.62	-\$1,093.27	\$0.00	-\$1,093.27	\$0.00	\$0.00	-\$874.62	-\$1,093.27
	Total Wages	-\$204,811.11	-\$189,953.91	-\$14,857.20	-\$378,421.48	-\$365,500.53	-\$12,920.95	-\$199,711.93	-\$352,929.98	-\$5,099.18	-\$25,491.50
	Wages % of Sales	39.49%	36.25%	3.24%	42.11%	39.87%	2.24%	40.38%	41.46%	21.18%	53.64%
	Other Labour Cost										
60520	Staff Gifts	\$0.00	-\$27.27	\$27.27	\$0.00	-\$54.54	\$54.54	-\$27.27	-\$86.17	\$27.27	\$86.17
60550	Recruitment	\$0.00	\$0.00	\$0.00	-\$90.00	\$0.00	-\$90.00	\$0.00	\$0.00	\$0.00	-\$90.00
60600	Staff Amenities	-\$2.00	-\$75.00	\$73.00	-\$28.00	-\$75.00	\$47.00	\$0.00	\$0.00	-\$2.00	-\$28.00
60750	Staff Training - External	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$415.00	\$0.00	\$415.00
60760	Staff Training - Internal	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$8.40	-\$8.40	\$8.40	\$8.40
60800	Staff Uniforms	-\$3,821.51	-\$2,700.00	-\$1,121.51	-\$3,821.51	-\$2,700.00	-\$1,121.51	\$0.00	\$0.00	-\$3,821.51	-\$3,821.51
	Other Labour Cost Total	-\$3,823.51	-\$2,952.27	-\$871.24	-\$3,939.51	-\$2,979.54	-\$959.97	-\$35.67	-\$509.57	-\$3,787.84	-\$3,429.94
Operating Expenses											
	Advertising										
61010	Advertising / Publicity	-\$1,167.63	-\$820.00	-\$347.63	-\$1,171.27	-\$970.00	-\$201.27	-\$596.05	-\$679.35	-\$571.58	-\$491.92
	Advertising-Total	-\$1,167.63	-\$820.00	-\$347.63	-\$1,171.27	-\$970.00	-\$201.27	-\$596.05	-\$679.35	-\$571.58	-\$491.92
	Property										
62510	Rents	-\$8,800.00	-\$8,800.00	\$0.00	-\$19,640.00	-\$19,640.00	\$0.00	-\$8,800.00	-\$19,400.00	\$0.00	-\$240.00
62710	Cleaning Materials	-\$1,758.97	-\$1,985.00	\$226.03	-\$3,769.99	-\$4,585.00	\$815.01	-\$2,677.12	-\$5,404.83	\$918.15	\$1,634.84
62720	Cleaning Charges	-\$14,349.95	-\$14,189.95	-\$160.00	-\$26,854.58	-\$26,694.58	-\$160.00	-\$14,092.59	-\$26,627.05	-\$257.36	-\$227.53
62730	Cleaning Garbage Disposal	-\$2,433.96	-\$2,875.71	\$441.75	-\$4,398.05	-\$4,351.98	-\$46.07	-\$2,509.00	-\$4,056.75	\$75.04	-\$341.30

BT - Food Services

Monthly Profit And Loss for Queensland University Union - Department **Current Period:** 3-Feb-2014 2-Mar-2014 Previous Period: 28-Jan-2013 24-Feb-2013

		Current Year Actual Month Feb-14	Current Year Budget Month Feb-14	Current Year Variance Feb-14	Current Year Actual YTD Feb-14	Current Year Budget YTD Feb-14	Current Year Variance Feb-14	Last Year Actual Month Feb-13	Last Year Actual YTD Feb-13	Last Year Var Month Feb-13	Last Year Var YTD Feb-13
Account Number	Description	ć2 420 02	¢2.404.00	ć4 2C2 00	¢c 000 cF	¢c 424 00	6224.25	62.447.46	Ć4 07F 40	Ć4 246 F4	ć2 024 4C
62740	Cleaning Equipment	-\$2,130.92	-\$3,494.00	\$1,363.08	-\$6,099.65	-\$6,434.00	\$334.35	-\$3,447.46	-\$4,075.19	\$1,316.54	-\$2,024.46
62850	Pest Control	-\$595.32	-\$314.80	-\$280.52	-\$1,190.64	-\$629.60	-\$561.04	-\$279.89	-\$558.94	-\$315.43	-\$631.70
62910	Security - Providers	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$45.50	-\$45.50	\$45.50	\$45.50
62920	Security - Property	-\$78.00	-\$100.00	\$22.00	-\$78.00	-\$145.50	\$67.50	-\$95.45	-\$95.45	\$17.45	\$17.45
	Property-Total	-\$30,147.12	-\$31,759.46	\$1,612.34	-\$62,030.91	-\$62,480.66	\$449.75	-\$31,947.01	-\$60,263.71	\$1,799.89	-\$1,767.20
	Utilities										
63010	Electricity	-\$9,617.22	-\$10,362.00	\$744.78	-\$18,253.18	-\$19,234.50	\$981.32	-\$8,023.95	-\$14,492.65	-\$1,593.27	-\$3,760.53
63050	Gas	-\$8,544.54	-\$5,800.00	-\$2,744.54	-\$12,595.86	-\$11,092.50	-\$1,503.36	-\$4,173.66	-\$6,024.87	-\$4,370.88	-\$6,570.99
63100	Water	-\$2,302.00	-\$2,402.00	\$100.00	-\$4,254.00	-\$4,454.00	\$200.00	-\$2,711.59	-\$4,352.60	\$409.59	\$98.60
63150	Telephone	-\$198.96	-\$275.00	\$76.04	-\$29.02	-\$505.00	\$475.98	-\$241.35	-\$430.67	\$42.39	\$401.65
	Utilities-Total	-\$20,662.72	-\$18,839.00	-\$1,823.72	-\$35,132.06	-\$35,286.00	\$153.94	-\$15,150.55	-\$25,300.79	-\$5,512.17	-\$9,831.27
	Maintenance										
65050	R&M - Building	-\$3,136.10	-\$850.00	-\$2,286.10	\$9,640.64	-\$1,700.00	\$11,340.64	-\$160.00	-\$870.00	-\$2,976.10	\$10,510.64
65100	· ·										
	R&M - Furniture	\$0.00	-\$550.00	\$550.00	\$0.00	-\$550.00	\$550.00	-\$2,343.00	-\$2,359.57	\$2,343.00	\$2,359.57
65150 65250	R&M - Equipment R&M - Refrigeration	-\$1,309.22 -\$509.00	-\$3,090.00 -\$800.00	\$1,780.78 \$291.00	-\$1,696.44 -\$7,090.00	-\$4,690.00 -\$1,200.00	\$2,993.56 -\$5,890.00	-\$1,629.70 -\$1,225.00	-\$1,689.89 -\$1,225.00	\$320.48 \$716.00	-\$6.55 -\$5,865.00
65300	Replacements / Minor capital	-\$1,316.00	-\$800.00	\$291.00 \$384.00	-\$7,090.00 -\$2,300.56	-\$1,200.00 -\$2,865.00	-\$5,890.00 \$564.44	-\$1,225.00 -\$1,021.98	-\$1,225.00 -\$4,664.59	-\$294.02	\$2,364.03
65500	Maintenance-Total	-\$6,270.32	-\$1,700.00 - \$7,290.00	\$1,019.68	-\$2,500.36 - \$1,446.36	-\$2,805.00 - \$11,305.00	\$9,858.64	-\$1,021.98 - \$6,379.68	-\$4,004.59	\$109.36	\$9,362.69
	Maintenance-rotai	-30,270.32	-37,250.00	\$1,013.08	-31,440.30	-311,303.00	33,636.04	-30,379.08	-310,803.03	\$105.50	39,302.09
	Other Operating Costs										
66010	Consumables	-\$3,821.44	-\$4,352.76	\$531.32	-\$6,024.72	-\$7,188.95	\$1,164.23	-\$4,528.50	-\$7,116.35	\$707.06	\$1,091.63
66150	Depreciation	-\$28,198.64	-\$26,822.00	-\$1,376.64	-\$59,170.64	-\$59,574.50	\$403.86	-\$23,260.00	-\$52,919.66	-\$4,938.64	-\$6,250.98
66350	Equipment Rent	-\$761.81	-\$670.00	-\$91.81	-\$1,612.90	-\$1,340.00	-\$272.90	-\$649.08	-\$1,298.16	-\$112.73	-\$314.74
66450	Insurance	-\$2,674.81	-\$2,874.58	\$199.77	-\$5,349.62	-\$5,749.16	\$399.54	-\$2,932.08	-\$5,864.16	\$257.27	\$514.54
66600	Licence Fees / Certificates	-\$414.11	-\$1,270.47	\$856.36	-\$710.16	-\$1,851.94	\$1,141.78	-\$348.97	-\$1,699.57	-\$65.14	\$989.41
66750	Newspapers & Periodicals	-\$50.82	-\$60.00	\$9.18	-\$178.23	-\$120.00	-\$58.23	-\$57.64	-\$115.28	\$6.82	-\$62.95
66800	Packaging	-\$13,997.27	-\$11,152.45	-\$2,844.82	-\$23,600.11	-\$19,614.73	-\$3,985.38	-\$11,088.99	-\$18,821.74	-\$2,908.28	-\$4,778.37
66850	Subscriptions	-\$145.53	\$0.00	-\$145.53	-\$145.53	\$0.00	-\$145.53	\$0.00	\$0.00	-\$145.53	-\$145.53
66950	Workplace Health & Safety	-\$701.58	-\$590.00	-\$111.58	-\$1,062.23	-\$990.00	-\$72.23	-\$415.27	-\$666.01	-\$286.31	-\$396.22
	Other Operating Costs-Total	-\$50,766.01	-\$47,942.26	-\$2,823.75	-\$97,854.14	-\$96,579.28	-\$1,274.86	-\$43,280.53	-\$88,500.93	-\$7,485.48	-\$9,353.21
	Administration Expenses										
67100	Photocopying	\$0.00	-\$153.00	\$153.00	\$0.00	-\$206.00	\$206.00	-\$51.98	-\$98.12	\$51.98	\$98.12
67600	Stationery	-\$81.97	-\$185.00	\$103.03	-\$130.67	-\$365.00	\$234.33	-\$180.95	-\$269.02	\$98.98	\$138.35
67900	Legal Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$435.36	-\$435.36	\$435.36	\$435.36
68100	Professional Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$235.86	-\$235.86	\$235.86	\$235.86
68200	Bank Charges	-\$3,709.85	-\$2,404.28	-\$1,305.57	-\$7,307.47	-\$4,211.05	-\$3,096.42	-\$2,746.41	-\$4,692.95	-\$963.44	-\$2,614.52
	Administration Expenses Total	-\$3,791.82	-\$3,342.28	-\$449.54	-\$7,438.14	-\$5,532.05	-\$1,906.09	-\$3,650.56	-\$5,731.31	-\$141.26	-\$1,706.83
			-								
Total Operating Expenses		-\$112,805.62	-\$110,003.00	-\$2,802.62	-\$205,072.88	-\$212,172.99	\$7,100.11	-\$101,004.38	-\$191,285.14	-\$11,801.24	-\$13,787.74

Monthly Profit And Loss for Queensland University Union - Department											BT - Food Services		
Current Period:	3-Feb-2014	2-Mar-2014				Previous	Period:	28-Jan-2013	24-Feb-2013				
		Current Year Actual Month Feb-14	Current Year Budget Month Feb-14	Current Year Variance Feb-14	Current Year Actual YTD Feb-14	Current Year Budget YTD Feb-14	Current Year Variance Feb-14	Last Year Actual Month Feb-13	Last Year Actual YTD Feb-13	Last Year Var Month Feb-13	Last Year Var YTD Feb-13		
Account Number Total Expenses	Description	-\$321,440.24	-\$302,909.18	-\$18,531.06	-\$587,433.87	-\$580,653.06	-\$6,780.81	-\$300,751.98	-\$544,724.69	-\$20,688.26	-\$42,709.18		
99999	Net Profit	-\$9,878.07	\$31,977.45	-\$41,855.52	-\$44,935.46	\$2,739.30	-\$47,674.76	-\$4,276.13	-\$35,924.75	-\$5,601.94	-\$9,010.71		
Total Income Checker = 0		\$0.00	\$0.00	\$0.00	-\$0.00	\$0.00	-\$0.00	-\$0.00	\$0.00	\$0.00	\$0.00		

Current Period:	3-Feb-2014	2-Mar-2014				Previous	s Period:	28-Jan-2013	24-Feb-2013		
		Current Year Actual Month Feb-14	Current Year Budget Month Feb-14	Current Year Variance Feb-14	Current Year Actual YTD Feb-14	Current Year Budget YTD Feb-14	Current Year Variance Feb-14	Last Year Actual Month Feb-13	Last Year Actual YTD Feb-13	Last Year Var Month Feb-13	Last Year Var YTD Feb-13
Account Number	Description										
Sales Income				4	*	4			4		
40400	Sale Food (GST Inclusive)	\$68,528.56	\$80,351.45	-\$11,822.89	\$95,494.78	\$113,668.95	-\$18,174.17	\$89,656.48		-\$21,127.92	
40410	Sale Food (GST Free)	\$35.00	\$0.00	\$35.00	\$75.00	\$0.00		\$74.00	\$78.60	-\$39.00	-\$3.60
40450	Sale Beverage (GST Inclusive)	\$19,277.54	\$40,960.10		\$23,091.16	\$46,197.10		\$15,953.86	\$20,198.44	\$3,323.68	\$2,892.72
40460	Sale Beverage (GST free)	\$985.10	\$0.00	\$985.10	\$1,350.10	\$0.00		\$1,860.66	\$2,443.78	-\$875.56	-\$1,093.68
40500	Sales Liquor (GST Inclusive)	\$52,410.42	\$14,773.75	\$37,636.67	\$63,876.85	\$21,709.25	\$42,167.60	\$65,556.46	\$75,910.12		-\$12,033.27
40600	Sales Internal Food	\$2,698.19	\$0.00	\$2,698.19	\$3,033.65	\$0.00		\$2,753.71	\$2,818.25	-\$55.52	\$215.40
40605	Sales Internal Beverage	\$1,217.88	\$0.00	\$1,217.88	\$1,221.33	\$0.00		\$86.95	\$111.49	\$1,130.93	\$1,109.84
40610	Sales Internal Liquor	\$5,638.87	\$0.00	\$5,638.87	\$5,638.87	\$0.00	\$5,638.87	\$8,266.72	\$8,266.72	-\$2,627.85	-\$2,627.85
Sales Income Total		\$150,791.56	\$136,085.30	\$14,706.26	\$193,781.74	\$181,575.30	\$12,206.44	\$184,208.84	\$230,252.53	-\$33,417.28	-\$36,470.79
Cost of Sales											
41310	Purchases Retail GST Inclu	-\$46.40	\$0.00	-\$46.40	-\$46.40	\$0.00	-\$46.40	\$0.00	\$0.00	-\$46.40	-\$46.40
41400	Purchases Food GST Inclusive	-\$3,060.52	-\$23,192.77	\$20,132.25	-\$3,779.22	-\$32,617.67	\$28,838.45	-\$4,697.44	-\$8,351.61	\$1,636.92	\$4,572.39
41410	Purchases Food GST Free	-\$23,765.44	\$0.00	-\$23,765.44	-\$33,706.09	\$0.00	-\$33,706.09	-\$26,485.95	-\$33,307.26	\$2,720.51	-\$398.83
41420	Opening Stock Food	-\$10,354.60	\$0.00	-\$10,354.60	-\$17,545.02	\$0.00	-\$17,545.02	-\$12,314.47	-\$24,343.30	\$1,959.87	\$6,798.28
41430	Closing Stock Food	\$12,382.30	\$0.00	\$12,382.30	\$21,911.51	\$0.00	\$21,911.51	\$15,204.66	\$27,519.13	-\$2,822.36	-\$5,607.62
41450	Purchases Beverage GST Inclus	-\$3,774.38	-\$4,148.51	\$374.13	-\$5,201.25	-\$5,753.53	\$552.28	-\$3,714.74	-\$4,105.83	-\$59.64	-\$1,095.42
41460	Purchases Beverage GST Free	-\$2,322.66	\$0.00	-\$2,322.66	-\$3,284.96	\$0.00	-\$3,284.96	-\$2,587.93	-\$3,287.82	\$265.27	\$2.86
41470	Opening Stock Bevera	-\$4,932.23	\$0.00	-\$4,932.23	-\$8,977.49	\$0.00	-\$8,977.49	-\$5,924.52	-\$12,174.71	\$992.29	\$3,197.22
41480	Closing Stock Bevera	\$6,752.70	\$0.00	\$6,752.70	\$11,684.89	\$0.00	\$11,684.89	\$6,277.58	\$12,202.10	\$475.12	-\$517.21
41500	Purchases Liquor	-\$43,778.61	-\$16,522.54	-\$27,256.07	-\$49,790.27	-\$19,143.95	-\$30,646.32	-\$43,322.70	-\$45,513.93	-\$455.91	-\$4,276.34
41510	Opening Stock Liquor	-\$26,997.95	\$0.00		-\$52,604.56	\$0.00		-\$22,472.98	-\$46,994.20	-\$4,524.97	-\$5,610.36
41520	Closing Stock Liquor	\$46,471.21	\$0.00	\$46,471.21	\$73,469.16	\$0.00	\$73,469.16	\$39,768.96	\$62,241.94	\$6,702.25	\$11,227.22
41800	Point of Sale Unders/Overs	-\$181.75	\$0.00	-\$181.75	-\$190.95	\$0.00		-\$52.31	-\$61.16	-\$129.44	-\$129.79
41850	Wastage Food	\$559.26	\$0.00	\$559.26	\$489.13	\$0.00		-\$1,417.46	-\$2,448.06	\$1,976.72	\$2,937.19
41855	Wastage Drinks	\$38.47	\$0.00		-\$28.15	\$0.00		-\$49.07	-\$87.86	\$87.54	\$59.71
41860	Wastage Alcohol	-\$266.20	\$0.00	-\$266.20	-\$371.49	\$0.00	-\$371.49	-\$545.47	-\$809.04	\$279.27	\$437.55
41900	Stocktake Variance Food	-\$564.24	\$0.00	-\$564.24	-\$467.04	\$0.00	-\$467.04	\$692.38	\$1,461.89	-\$1,256.62	-\$1,928.93
41905	Stocktake Variance Drinks	-\$98.75	\$0.00		-\$188.24	\$0.00		-\$1,451.30	-\$1,835.23	\$1,352.55	\$1,646.99
41910	Stocktake Variance Alcohol	\$87.28	\$0.00	•	-\$8.72	\$0.00		-\$677.27	-\$912.84	\$764.55	\$904.12
Total Cost of Sales		-\$53,852.51	-\$43,863.82	-\$9,988.69	-\$68,635.16	-\$57,515.15	-\$11,120.01	-\$63,770.03	-\$80,807.79	\$9,917.52	\$12,172.63
41990	Gross Profit	\$96,939.05	\$92,221.48	\$4,717.57	\$125,146.58	\$124,060.15	\$1,086.43	\$120,438.81	\$149,444.74	-\$23,499.76	-\$24,298.16
	Gross Profit % Total Sales	64.3%	67.8%	-3.5%	64.6%	68.3%	-3.7%	65.4%	64.9%	-1.1%	-0.3%
	Gross Profit % Total Sales - Books	33.3%	27.5%	5.9%	33.3%	27.5%	5.9%	33.3%	27.5%	0.0%	5.9%
	Gross Profit % Total Sales - Food	65.2%	71.1%	-5.9%	66.4%	71.3%	-4.9%	68.6%	68.0%	-3.4%	-1.6%
	Gross Profit % Total Sales - Drinks	79.8%	89.9%	-10.1%	76.6%	87.5%	-10.9%	58.4%	59.2%	21.4%	17.5%
	Gross Profit % Total Sales - Liquor	57.8%	-11.8%	69.7%	57.8%	11.8%	46.0%	63.1%	62.0%	-5.3%	-4.2%

- Hospitality & Entertainm

	Monthly Profit And L	oss for Que	ensland Un	- Hospitality & Entertainm							
Current Period:	3-Feb-2014	2-Mar-2014				28-Jan-2013 24-Feb-2013					
		Current Year Actual Month Feb-14	Current Year Budget Month Feb-14	Current Year Variance Feb-14	Current Year Actual YTD Feb-14	Current Year Budget YTD Feb-14	Current Year Variance Feb-14	Last Year Actual Month Feb-13	Last Year Actual YTD Feb-13	Last Year Var Month Feb-13	Last Year Var YTD Feb-13
Account Number	Description										
Sale on Commission											
Cost of Sale on Commission											
Other Income											
47100	Commission-Vending / Others	\$3,618.00	\$5,000.00		\$3,643.20	\$10,000.00	-\$6,356.80	\$1,101.13	\$1,146.73	\$2,516.87	\$2,496.47
47120	Commission-Pool Table	\$250.91	\$936.00	-\$685.09	\$250.91	\$936.00	-\$685.09	\$0.00	\$0.00	\$250.91	\$250.91
47240	Hire of Venue	\$3,690.92	\$6,000.00		\$3,690.92	\$6,850.00	-\$3,159.08	\$18,906.06	\$20,115.92		-\$16,425.00
47250	Hire of Equipment	\$633.86	\$0.00		\$633.86	\$0.00	\$633.86	\$1,327.32	\$1,378.97	-\$693.46	-\$745.11
47370	Revenue	\$104.00	\$0.00		\$104.00	\$0.00	\$104.00	\$0.00	\$0.00	\$104.00	\$104.00
47700	Ticket Sales	\$3,778.16	\$4,832.30		\$4,770.89	\$7,863.25	-\$3,092.36	\$2,489.12	\$3,130.95	\$1,289.04	\$1,639.94
47980	Staff Labour Recoveries	\$985.46	\$0.00		\$985.46	\$0.00	\$985.46	\$2,475.91	\$2,475.91	-\$1,490.45	-\$1,490.45
Total Other Income		\$13,061.31	\$16,768.30	-\$3,706.99	\$14,079.24	\$25,649.25	-\$11,570.01	\$26,299.54	\$28,248.48	-\$13,238.23	-\$14,169.24
Gross Profit Before Expenses		\$110,000.36	\$108,989.78	\$1,010.58	\$139,225.82	\$149,709.40	-\$10,483.58	\$146,738.35	\$177,693.22	-\$36,737.99	-\$38,467.40
Expenditure											
Wages & Oncosts											
60030	Wages - permanent	-\$27,108.08	-\$30,714.00	\$3,605.92	-\$46,221.06	-\$44,476.00	-\$1,745.06	-\$39,850.31	-\$63,661.59	\$12,742.23	\$17,440.53
60070	Annual Leave Provision	-\$2,760.97	-\$3,324.00		-\$5,701.07	-\$7,478.00	\$1,776.93	-\$3,543.27	-\$6,493.72	\$782.30	\$792.65
60090	Long Service Leave Provision	-\$799.08	-\$919.36	\$120.28	-\$2,045.26	-\$2,068.59	\$23.33	-\$679.73	-\$1,705.49	-\$119.35	-\$339.77
60100	Income Protection Insurance	-\$583.08	-\$845.81	\$262.73	-\$1,311.93	-\$1,903.09	\$591.16	-\$514.95	-\$1,158.65	-\$68.13	-\$153.28
60130	Wages - casual	-\$45,683.62	-\$42,036.10	-\$3,647.52	-\$62,727.06	-\$52,355.62	-\$10,371.44	-\$50,732.93	-\$67,110.31	\$5,049.31	\$4,383.25
60140	Superannuation Guarantee	-\$8,592.26	-\$9,457.34	\$865.08	-\$14,716.17	-\$16,211.68	\$1,495.51	-\$10,888.70	-\$17,713.41	\$2,296.44	\$2,997.24
60160	Workers Compensation	-\$513.08	-\$601.15	\$88.07	-\$895.50	-\$1,029.74	\$134.24	-\$703.77	-\$1,152.35	\$190.69	\$256.85
60170	Wages & Oncosts - Agency Staff	\$0.00	\$0.00	\$0.00	-\$462.00	\$0.00	-\$462.00	\$0.00	\$0.00	\$0.00	-\$462.00
	Total Wages	-\$86,040.17	-\$87,897.76	\$1,857.59	-\$134,080.05	-\$125,522.72	-\$8,557.33	-\$106,913.66	-\$158,995.52	\$20,873.49	\$24,915.47
	Wages % of Sales	57.06%	64.59%	-7.53%	69.19%	69.13%	0.06%	58.04%	69.05%	62.46%	68.32%
	Other Labour Cost										
60550	Recruitment	\$0.00	\$0.00	\$0.00	-\$90.00	\$0.00	-\$90.00	\$0.00	\$0.00	\$0.00	-\$90.00
60600	Staff Amenities	-\$72.54	\$0.00	-\$72.54	-\$89.81	\$0.00	-\$89.81	\$0.00	\$0.00	-\$72.54	-\$89.81
60630	First Aid	\$0.00	-\$50.00	\$50.00	\$0.00	-\$50.00	\$50.00	-\$73.90	-\$73.90	\$73.90	\$73.90
60800	Staff Uniforms	-\$72.50	-\$2,150.00	\$2,077.50	-\$72.50	-\$2,150.00	\$2,077.50	-\$2,392.62	-\$2,392.62	\$2,320.12	\$2,320.12
	Other Labour Cost Total	-\$145.04	-\$2,200.00	\$2,054.96	-\$252.31	-\$2,200.00	\$1,947.69	-\$2,466.52	-\$2,466.52	\$2,321.48	\$2,214.21
Operating Expenses											
	Advertising										
61010	Advertising / Publicity	-\$932.11	-\$2,050.00	\$1,117.89	-\$1,718.17	-\$2,875.00	\$1,156.83	-\$4,582.88	-\$4,676.63	\$3,650.77	\$2,958.46
61100	Promotional Merchandise	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$1,700.00	-\$1,700.00	\$1,700.00	\$1,700.00
	Advertising-Total	-\$932.11	-\$2,050.00	\$1,117.89	-\$1,718.17	-\$2,875.00	\$1,156.83	-\$6,282.88	-\$6,376.63	\$5,350.77	\$4,658.46
	Events & Projects										
61600	Concerts/Performances	-\$250.00	-\$2,400.00	\$2,150.00	-\$2,370.00	-\$2,400.00	\$30.00	-\$600.00	-\$640.91	\$350.00	-\$1,729.09
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Monthly Profit And Loss for Queensland University Union - Department									- Hospitality & Entertainm					
Current Period:	3-Feb-2014	2-Mar-2014 Previous Period:						28-Jan-2013 24-Feb-2013						
		Current Year Actual Month Feb-14	Current Year Budget Month Feb-14	Current Year Variance Feb-14	Current Year Actual YTD Feb-14	Current Year Budget YTD Feb-14	Current Year Variance Feb-14	Last Year Actual Month Feb-13	Last Year Actual YTD Feb-13	Last Year Var Month Feb-13	Last Year Var YTD Feb-13			
Account Number	Description	¢0.00	¢0.00	¢0.00	ć0.00	¢0.00	ć0.00	Ć4F 2C	¢25.45	Ć4E 26	ć2C 4C			
61800	Special Projects	\$0.00 - \$250.00	\$0.00 - \$2,400.00	\$0.00 \$2,150.00	\$0.00 - \$2,370.00	\$0.00 - \$2,400.00		-\$15.36 - \$615.36	-\$26.46 - \$667.37	\$15.36 \$365.36	\$26.46 - \$1,702.63			
	Events & Projects - Total	-\$250.00	-\$2,400.00	\$2,150.00	-\$2,370.00	-\$2,400.00	\$30.00	-\$015.30	-\$667.37	\$305.30	-\$1,702.63			
	Property													
62510	Rents	-\$4,600.00	-\$4,600.00	\$0.00	-\$10,100.00	-\$10,100.00	\$0.00	-\$5,400.00	-\$11,900.00	\$800.00	\$1,800.00			
62710	Cleaning Materials	-\$629.60	-\$1,340.00	\$710.40	-\$1,040.71	-\$2,190.00	\$1,149.29	-\$1,233.84	-\$1,573.10	\$604.24	\$532.39			
62720	Cleaning Charges	-\$4,248.30	-\$2,920.80	-\$1,327.50	-\$4,887.22	-\$3,559.72	-\$1,327.50	-\$3,358.92	-\$5,473.87	-\$889.38	\$586.65			
62730	Cleaning Garbage Disposal	-\$2,021.22	-\$1,741.05	-\$280.17	-\$2,879.61	-\$2,858.95	-\$20.66	-\$1,712.09	-\$2,690.91	-\$309.13	-\$188.70			
62740	Cleaning Equipment	-\$256.00	-\$497.00	\$241.00	-\$1,036.00	-\$537.00	-\$499.00	-\$372.00	-\$406.00	\$116.00	-\$630.00			
62850	Pest Control	-\$285.56	-\$156.00	-\$129.56	-\$571.12	-\$312.00	-\$259.12	-\$129.80	-\$259.60	-\$155.76	-\$311.52			
62910	Security - Providers	-\$644.20	-\$3,000.00	\$2,355.80	-\$644.20	-\$3,000.00	\$2,355.80	-\$5,397.30	-\$5,397.30	\$4,753.10	\$4,753.10			
	Property-Total	-\$12,684.88	-\$14,254.85	\$1,569.97	-\$21,158.86	-\$22,557.67	\$1,398.81	-\$17,603.95	-\$27,700.78	\$4,919.07	\$6,541.92			
555.5	Utilities	40.440.00	4	4=04.04	4= 000 54	4= 0== 00	4	40.00= ==	4	40-0	4====			
63010	Electricity	-\$3,412.00	-\$4,003.94	\$591.94	-\$5,883.64	-\$7,857.88	\$1,974.24	-\$3,035.55	-\$5,119.35	-\$376.45	-\$764.29			
63050	Gas	-\$2,395.48	-\$1,650.00	-\$745.48	-\$5,187.77	-\$2,350.00	-\$2,837.77	-\$2,406.11	-\$2,260.53	\$10.63	-\$2,927.24			
63100	Water	-\$1,588.00	-\$1,588.00	\$0.00	-\$1,976.00	-\$1,976.00		-\$1,599.60	-\$2,567.64	\$11.60	\$591.64			
63150	Telephone	-\$61.53	-\$165.00	\$103.47	-\$100.60	-\$280.00	\$179.40	-\$187.80	-\$301.75	\$126.27	\$201.15			
	Utilities-Total	-\$7,457.01	-\$7,406.94	-\$50.07	-\$13,148.01	-\$12,463.88	-\$684.13	-\$7,229.06	-\$10,249.27	-\$227.95	-\$2,898.74			
	Motor Vehicles													
64100	Motor Vehicle Fuel and Oil	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$84.74	-\$84.74	\$84.74	\$84.74			
	Motor Vehices - Total	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$84.74	-\$84.74	\$84.74	\$84.74			
	Maintanana													
CEOEO	Maintenance	¢177.F0	¢200.00	¢(22.50	¢177.F0	ć1 100 00	ć022 F0	Ć147.72	¢1.47.70	¢20.77	-\$29.77			
65050	R&M - Building	-\$177.50		\$622.50 \$750.00	-\$177.50	-\$1,100.00 -\$1,000.00	\$922.50	-\$147.73 -\$781.00	-\$147.73 -\$781.00	-\$29.77 \$781.00	\$781.00			
65100 65150	R&M - Furniture R&M - Equipment	\$0.00 -\$487.00	-\$750.00 -\$700.00	\$213.00	\$0.00 -\$798.99	-\$1,000.00	\$1,000.00 \$301.01	-\$827.81	-\$1,015.31	\$781.00 \$340.81	\$216.32			
65250	R&M - Refrigeration	-\$848.00	-\$2,250.00	\$1,402.00	-\$3,559.00	-\$1,100.00	-\$1,309.00	-\$690.00	-\$690.00	-\$158.00	-\$2,869.00			
65300	Replacements / Minor capital	-\$3,178.73	-\$1,010.00	-\$2,168.73	-\$5,466.53	-\$1,310.00	-\$4,156.53	-\$2,584.79	-\$3,702.66	-\$593.94	-\$1,763.87			
65566	Maintenance-Total	-\$4,691.23	-\$5,510.00	\$818.77	-\$10,002.02	-\$6,760.00	-\$3,242.02	-\$5,031.33	-\$6,336.70	\$340.10	-\$3,665.32			
							_							
	Other Operating Costs													
66010	Consumables	-\$408.35	-\$391.30	-\$17.05	-\$605.35	-\$591.30		-\$420.30	-\$606.30	\$11.95	\$0.95			
66150	Depreciation	-\$14,070.00	-\$11,800.00	-\$2,270.00	-\$29,573.00	-\$26,550.00	-\$3,023.00	-\$10,418.00	-\$23,415.90	-\$3,652.00	-\$6,157.10			
66350	Equipment Rent	-\$624.67		\$467.33	-\$2,934.28			-\$1,673.75	-\$2,440.59		-\$493.69			
66400	Film Hire	-\$1,497.91	-\$1,000.00		-\$1,978.27	-\$1,800.00	•	-\$2,345.31	-\$2,495.31	\$847.40	\$517.04			
66450	Insurance	-\$1,532.89			-\$3,065.78	-\$2,880.78		-\$2,178.51	-\$4,357.02	\$645.62	\$1,291.24			
66500	Laundry	-\$488.10			-\$488.10	\$0.00		-\$894.20	-\$979.20	\$406.10	\$491.10			
66600	Licence Fees / Certificates	-\$1,032.12	-\$1,315.00	\$282.88	-\$1,938.97	-\$3,153.00	\$1,214.03	-\$1,161.26	-\$2,949.43	\$129.14	\$1,010.46			
66800	Packaging	-\$1,031.25	-\$1,614.13	\$582.88	-\$1,568.50	-\$2,208.70	\$640.20	-\$878.30	-\$1,059.80	-\$152.95	-\$508.70			
66850	Subscriptions	-\$907.92			-\$1,407.92	-\$200.00		-\$100.00	-\$100.00	-\$807.92	-\$1,307.92			
66950	Workplace Health & Safety	-\$181.16	-\$250.00	\$68.84	-\$181.16	-\$460.00	\$278.84	-\$760.12	-\$840.12	\$578.96	\$658.96			

	Monthly Profit And L	oss for Que	ensland Un	iversity Ur	- Hospitality & Entertainm						
Current Period:	3-Feb-2014	2-Mar-2014				Previous	Period:	28-Jan-2013 24-Feb-2013			
		Current Year Actual Month Feb-14	Current Year Budget Month Feb-14	Current Year Variance Feb-14	Current Year Actual YTD Feb-14	Current Year Budget YTD Feb-14	Current Year Variance Feb-14	Last Year Actual Month Feb-13	Last Year Actual YTD Feb-13	Last Year Var Month Feb-13	Last Year Var YTD Feb-13
Account Number	Description Other Operating Costs-Total	-\$21,774.37	-\$19,127.82	-\$2,646.55	-\$43,741.33	-\$39,802.78	-\$3,938.55	-\$20,829.75	-\$39,243.67	-\$944.62	-\$4,497.66
	Administration Expenses										
67100	Photocopying	\$0.00	-\$102.00	\$102.00	\$0.00	-\$204.00	\$204.00	\$399.25	-\$107.54	-\$399.25	\$107.54
67300	Plants - Hire	\$0.00	\$0.00	\$0.00	-\$267.37	\$0.00	-\$267.37	-\$286.93	-\$286.93	\$286.93	\$19.56
67400	Postage & Freight	-\$10.09	\$0.00	-\$10.09	-\$10.09	\$0.00	-\$10.09	\$0.00	\$0.00	-\$10.09	-\$10.09
67500	Printing	-\$59.50	-\$150.00	\$90.50	-\$59.50	-\$150.00	\$90.50	\$0.00	-\$122.75	-\$59.50	\$63.25
67600	Stationery	-\$108.02	-\$160.00	\$51.98	-\$202.45	-\$265.00	\$62.55	-\$273.91	-\$444.85	\$165.89	\$242.40
68200	Bank Charges	-\$599.81	-\$517.10	-\$82.71	-\$874.95	-\$727.77	-\$147.18	-\$607.03	-\$929.54	\$7.22	\$54.59
	Administration Expenses Total	-\$777.42	-\$929.10	\$151.68	-\$1,414.36	-\$1,346.77	-\$67.59	-\$768.62	-\$1,891.61	-\$8.80	\$477.25
Total Operating Expenses		-\$48,567.02	-\$51,678.71	\$3,111.69	-\$93,552.75	-\$88,206.10	-\$5,346.65	-\$58,445.69	-\$92,550.77	\$9,878.67	-\$1,001.98
Total Expenses		-\$134,752.23	-\$141,776.47	\$7,024.24	-\$227,885.11	-\$215,928.82	-\$11,956.29	-\$167,825.87	-\$254,012.81	\$33,073.64	\$26,127.70
99999	Net Profit	-\$24,751.87	-\$32,786.69	\$8,034.82	-\$88,659.29	-\$66,219.42	-\$22,439.87	-\$21,087.52	-\$76,319.59	-\$3,664.35	-\$12,339.70
Total Income Checker = 0		-\$0.00	\$0.00	-\$0.00	\$0.00	-\$0.00	\$0.00	\$0.00	-\$0.00	\$0.00	\$0.00

Current Period:	3-Feb-2014	2-Mar-2014			•	Previous	Period:	28-Jan-2013	24-Feb-2013		
		Current Year Actual Month Feb-14	Current Year Budget Month Feb-14	Current Year Variance Feb-14	Current Year Actual YTD Feb-14	Current Year Budget YTD Feb-14	Current Year Variance Feb-14	Last Year Actual Month Feb-13	Last Year Actual YTD Feb-13	Last Year Var Month Feb-13	Last Year Var YTD Feb-13
Account Number	Description										
Sales Income											
40310	Sale Retail (GST Inclusive)	\$190,751.36	\$199,077.30	-\$8,325.94	\$305,364.88	\$325,159.74	-\$19,794.86	\$189,924.29	\$328,605.05	\$827.07	-\$23,240.17
40320	Sale Retail (GST Free)	\$4,207.65	\$0.00	\$4,207.65	\$6,668.21	\$0.00	\$6,668.21	\$3,127.30	\$14,126.80	\$1,080.35	-\$7,458.59
40450	Sale Beverage (GST Inclusive)	\$7,728.97	\$10,060.20	-\$2,331.23	\$9,484.51	\$13,078.26	-\$3,593.75	\$7,776.55	\$12,697.00	-\$47.58	-\$3,212.49
40460	Sale Beverage (GST free)	\$3,273.15	\$0.00	\$3,273.15	\$4,053.35	\$0.00	\$4,053.35	\$2,986.10	\$4,893.45	\$287.05	-\$840.10
40605	Sales Internal Beverage	\$132.04	\$0.00	\$132.04	\$179.61	\$0.00	\$179.61	\$389.30	\$416.90	-\$257.26	-\$237.29
40620	Sales Internal Retail	\$1,378.06	\$0.00	\$1,378.06	\$2,151.76	\$0.00	\$2,151.76	\$2,409.43	\$3,268.97	-\$1,031.37	-\$1,117.21
Sales Income Total		\$207,471.23	\$209,137.50	-\$1,666.27	\$327,902.32	\$338,238.00	-\$10,335.68	\$206,612.97	\$364,008.17	\$858.26	-\$36,105.85
Cost of Sales											
41310	Purchases Retail GST Inclu	-\$168,836.22	-\$140,621.74	-\$28,214.48	-\$235,401.37	-\$233,546.26	-\$1,855.11	-\$119,365.59	-\$254,509.89	-\$49,470.63	\$19,108.52
41320	Purchases Retail GST Free	-\$18,173.07	\$0.00	-\$18,173.07	-\$15,944.46	\$0.00	-\$15,944.46	-\$16,940.88	-\$17,416.64	-\$1,232.19	\$1,472.18
41330	Opening Stock Retail	-\$360,516.17	\$0.00	-\$360,516.17	-\$734,219.66	\$0.00	-\$734,219.66	-\$555,794.23	-\$1,076,686.63	\$195,278.06	\$342,466.97
41340	Closing Stock Retail	\$427,061.32	\$0.00	\$427,061.32	\$788,409.32	\$0.00	\$788,409.32	\$555,539.29	\$1,111,333.52	-\$128,477.97	-\$322,924.20
41400	Purchases Food GST Inclusive	-\$1,677.00	\$0.00	-\$1,677.00	-\$1,677.00	\$0.00	-\$1,677.00	\$0.00	\$0.00	-\$1,677.00	-\$1,677.00
41410	Purchases Food GST Free	-\$29.45	\$0.00	-\$29.45	-\$45.41	\$0.00	-\$45.41	-\$51.26	-\$61.96	\$21.81	\$16.55
41450	Purchases Beverage GST Inclus	-\$10,570.60	-\$4,124.68	-\$6,445.92	-\$11,277.19	-\$5,362.08	-\$5,915.11	-\$4,232.44	-\$7,943.93	-\$6,338.16	-\$3,333.26
41460	Purchases Beverage GST Free	-\$1,426.65	\$0.00	-\$1,426.65	-\$1,992.33	\$0.00	-\$1,992.33	-\$1,210.04	-\$2,230.86	-\$216.61	\$238.53
41470	Opening Stock Bevera	-\$4,966.84	\$0.00	-\$4,966.84	-\$9,668.51	\$0.00	-\$9,668.51	-\$6,399.14	-\$10,736.37	\$1,432.30	\$1,067.86
41480	Closing Stock Bevera	\$9,772.61	\$0.00	\$9,772.61	\$14,739.45	\$0.00	\$14,739.45	\$7,592.95	\$13,992.09	\$2,179.66	\$747.36
41800	Point of Sale Unders/Overs	-\$17.24	\$0.00	-\$17.24	-\$25.49	\$0.00	-\$25.49	\$649.43	\$617.13	-\$666.67	-\$642.62
41850	Wastage Food	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$788.39	-\$823.97	\$788.39	\$823.97
41855	Wastage Drinks	-\$136.32	\$0.00	-\$136.32	-\$196.29	\$0.00	-\$196.29	-\$116.14	-\$173.95	-\$20.18	-\$22.34
41865	Wastage Retail	-\$192.64	\$0.00	-\$192.64	-\$611.94	\$0.00	-\$611.94	-\$476.64	-\$1,545.09	\$284.00	\$933.15
41905	Stocktake Variance Drinks	-\$128.02	\$0.00	-\$128.02	-\$185.29	\$0.00	-\$185.29	-\$72.98	-\$121.63	-\$55.04	-\$63.66
41915	Stocktake Variance Retail	-\$357.23	\$0.00	-\$357.23	-\$469.19	\$0.00	-\$469.19	-\$209.79	-\$485.07	-\$147.44	\$15.88
Total Cost of Sales		-\$130,193.52	-\$144,746.42	\$14,552.90	-\$208,565.36	-\$238,908.34	\$30,342.98	-\$141,875.85	-\$246,793.25	\$11,682.33	\$38,227.89
41990	Gross Profit	\$77,277.71	\$64,391.08	\$12,886.63	\$119,336.96	\$99,329.66	\$20,007.30	\$64,737.12	\$117,214.92	\$12,540.59	\$2,122.04
	Gross Profit % Total Sales	37.2%	30.8%	6.5%	36.4%	29.4%	7.0%	31.3%	32.2%	5.9%	4.2%
	Gross Profit % Total Sales - Books	33.3%	27.5%	5.9%	33.3%	27.5%	5.9%	33.3%	27.5%	0.0%	5.9%
	Gross Profit % Total Sales - Food	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
	Gross Profit % Total Sales - Drinks	33.0%	59.0%	-26.0%	37.5%	59.0%	-21.5%	60.2%	59.9%	-27.2%	-22.5%
	Gross Profit % Total Sales - Liquor	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Sale on Commission											
42400	Sale Phone Cards	\$20.00	\$0.00	\$20.00	\$20.00	\$0.00	\$20.00	\$5.00	\$5.00	\$15.00	\$15.00
Total Sale on Commission		\$20.00	\$0.00	\$20.00	\$20.00	\$0.00	\$20.00	\$5.00	\$5.00	\$15.00	\$15.00
Cost of Sale on Commission 43400	Cost of Sale Phone Cards	-\$516.85	\$0.00	-\$516.85	-\$516.85	\$0.00	-\$516.85	-\$4.07	-\$4.07	-\$512.78	-\$512.78

BT - Retail

	Monthly Profit And Loss for Queensland University Union - Department								BT - Retail					
Current Period:	3-Feb-2014	2-Mar-2014				Previous	Period:	28-Jan-2013	24-Feb-2013					
Account Number	Description	Current Year Actual Month Feb-14	Current Year Budget Month Feb-14	Current Year Variance Feb-14	Current Year Actual YTD Feb-14	Current Year Budget YTD Feb-14	Current Year Variance Feb-14	Last Year Actual Month Feb-13	Last Year Actual YTD Feb-13	Last Year Var Month Feb-13	Last Year Var YTD Feb-13			
Total Cost of Sale on Commission	Description	-\$516.85	\$0.00	-\$516.85	-\$516.85	\$0.00	-\$516.85	-\$4.07	-\$4.07	-\$512.78	-\$512.78			
					•									
Other Income	Commission Vanding / Others	-\$122.87	¢0.00	-\$122.87	-\$80.00	¢0.00	-\$80.00	\$180.21	¢206 E9	-\$303.08	-\$286.58			
47100 47110	Commission-Vending / Others		\$0.00	\$17,384.27	•	\$0.00	•		\$206.58	•				
47110 47210	Commission-Books	\$39,051.27	\$21,667.00	. ,	\$46,835.98	\$27,667.00	\$19,168.98	\$33,727.72	\$39,490.38	\$5,323.55	\$7,345.60			
47310	Freight and Delivery	\$680.90	\$504.00	\$176.90	\$744.08	\$882.00	-\$137.92	\$428.15	\$925.47	\$252.75	-\$181.39			
47370	Revenue	\$76.81	\$0.00	\$76.81	\$76.81	\$0.00	\$76.81	\$76.82	\$188.32	-\$0.01	-\$111.51			
Total Other Income		\$39,686.11	\$22,171.00	\$17,515.11	\$47,576.87	\$28,549.00	\$19,027.87	\$34,412.90	\$40,810.75	\$5,273.21	\$6,766.12			
Gross Profit Before Expenses		\$116,466.97	\$86,562.08	\$29,904.89	\$166,416.98	\$127,878.66	\$38,538.32	\$99,150.95	\$158,026.60	\$17,316.02	\$8,390.38			
Expenditure														
Wages & Oncosts														
60030	Wages - permanent	-\$22,371.60	-\$29,572.00	\$7,200.40	-\$42,094.54	-\$54,359.00	\$12,264.46	-\$30,660.26	-\$57,067.21	\$8,288.66	\$14,972.67			
60070	Annual Leave Provision	-\$2,558.28	-\$2,674.00	\$115.72	-\$4,775.71	-\$6,015.00	\$1,239.29	-\$2,899.47	-\$5,595.11	\$341.19	\$819.40			
60090	Long Service Leave Provision	-\$740.41	-\$739.31	-\$1.10	-\$1,680.29	-\$1,663.44	-\$16.85	-\$556.22	-\$1,493.42	-\$184.19	-\$186.87			
60100	Income Protection Insurance	-\$533.95	-\$680.15	\$146.20	-\$1,201.38	-\$1,530.35	\$328.97	-\$558.89	-\$1,257.47	\$24.94	\$56.09			
60130	Wages - casual	-\$16,485.13	-\$7,116.66	-\$9,368.47	-\$19,455.40	-\$9,102.47	-\$10,352.93	-\$8,019.69	-\$10,016.01	-\$8,465.44	-\$9,439.39			
60140	Superannuation Guarantee	-\$5,225.47	-\$4,403.00	-\$822.47	-\$9,401.18	-\$9,077.30	-\$323.88	-\$4,613.81	-\$9,134.26	-\$611.66	-\$266.92			
60150	Other Leave	-\$889.38	\$0.00	-\$889.38	-\$2,388.05	\$0.00	-\$2,388.05	-\$380.35	-\$533.78	-\$509.03	-\$1,854.27			
60155	TOIL	\$0.00	\$0.00	\$0.00	-\$71.03	\$0.00	-\$71.03	\$0.00	\$0.00	\$0.00	-\$71.03			
60160	Workers Compensation	-\$299.13	-\$279.20	-\$19.93	-\$544.99	-\$575.32	\$30.33	-\$307.98	-\$600.74	\$8.85	\$55.75			
	Total Wages	-\$49,103.35	-\$45,464.32	-\$3,639.03	-\$81,612.57	-\$82,322.88	\$710.31	-\$47,996.67	-\$85,698.00	-\$1,106.68	\$4,085.43			
	Wages % of Sales	23.67%	21.74%	1.93%	24.89%	24.34%	0.55%	23.23%	23.54%	128.94%	11.32%			
	Other Labour Cost													
60550	Recruitment	\$0.00	\$0.00	\$0.00	-\$45.00	\$0.00	-\$45.00	\$0.00	\$0.00	\$0.00	-\$45.00			
60600	Staff Amenities	-\$93.83	-\$52.00	-\$41.83	-\$130.46	-\$117.00	-\$13.46	-\$96.37	-\$215.70	\$2.54	\$85.24			
60800	Staff Uniforms	\$0.00	-\$1,000.00	\$1,000.00	\$0.00	-\$1,000.00	\$1,000.00	-\$48.00	-\$48.00	\$48.00	\$48.00			
	Other Labour Cost Total	-\$93.83	-\$1,052.00	\$958.17	-\$175.46	-\$1,117.00	\$941.54	-\$144.37	-\$263.70	\$50.54	\$88.24			
Operating Expenses														
	Advertising													
61010	Advertising / Publicity	-\$896.15	-\$1,300.00	\$403.85	-\$1,244.48	-\$1,800.00	\$555.52	-\$2,229.34	-\$2,648.54	\$1,333.19	\$1,404.06			
61100	Promotional Merchandise	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$181.82	-\$181.82	\$181.82	\$181.82			
	Advertising-Total	-\$896.15	-\$1,300.00	\$403.85	-\$1,244.48	-\$1,800.00	\$555.52	-\$2,411.16	-\$2,830.36	\$1,515.01	\$1,585.88			
	Property													
62510	Rents	-\$4,000.00	-\$4,000.00	\$0.00	-\$9,000.00	-\$9,000.00	\$0.00	-\$4,000.00	-\$9,000.00	\$0.00	\$0.00			
62720	Cleaning Charges	-\$681.52	-\$681.52	\$0.00	-\$1,277.84	-\$1,277.84	\$0.00	-\$681.52	-\$1,061.88	\$0.00	-\$215.96			
62730	Cleaning Garbage Disposal	\$5,246.18	-\$555.17	\$5,801.35	-\$1,447.00	-\$1,050.68	-\$396.32	-\$555.30	-\$1,151.23	\$5,801.48	-\$295.77			
62850	Pest Control	-\$261.36	-\$133.00	-\$128.36	-\$522.72	-\$266.00	-\$256.72	-\$118.80	-\$246.05	-\$142.56	-\$276.67			
62910	Security - Providers	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$45.50	-\$45.50	\$45.50	\$45.50			
	Property-Total	\$303.30	-\$5,379.69	\$5,682.99	-\$12,247.56	-\$11,604.52	-\$643.04	-\$5,401.12	-\$11,504.66	\$5,704.42	-\$742.90			

Monthly Profit And Loss for Queensland University Union - Department									В	T - Retail	
Current Period:	3-Feb-2014	2-Mar-2014				Previous	Period:	28-Jan-2013	24-Feb-2013		
		Current Year Actual Month Feb-14	Current Year Budget Month Feb-14	Current Year Variance Feb-14	Current Year Actual YTD Feb-14	Current Year Budget YTD Feb-14	Current Year Variance Feb-14	Last Year Actual Month Feb-13	Last Year Actual YTD Feb-13	Last Year Var Month Feb-13	Last Year Var YTD Feb-13
Account Number	Description										
	Utilities										
63010	Electricity	-\$1,640.55	-\$1,672.00	\$31.45	-\$3,090.19	-\$3,519.00	\$428.81	-\$1,350.00	-\$2,365.20	-\$290.55	-\$724.99
63050	Gas	\$0.00	-\$125.00	\$125.00	\$0.00	-\$250.00	\$250.00	-\$166.11	-\$273.37	\$166.11	\$273.37
63100	Water	-\$100.00	-\$100.00	\$0.00	-\$150.00	-\$150.00	\$0.00	-\$96.36	-\$154.68	-\$3.64	\$4.68
63150	Telephone	-\$323.08	-\$430.00	\$106.92	-\$391.80	-\$870.00	\$478.20	-\$208.72	-\$403.89	-\$114.36	\$12.09
	Utilities-Total	-\$2,063.63	-\$2,327.00	\$263.37	-\$3,631.99	-\$4,789.00	\$1,157.01	-\$1,821.19	-\$3,197.14	-\$242.44	-\$434.85
	Maintenance										
65050	R&M - Building	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$34.86	\$0.00	\$34.86
65150	R&M - Equipment	-\$8.45	\$0.00	-\$8.45	-\$8.45	\$0.00	-\$8.45	-\$280.00	-\$280.00	\$271.55	\$271.55
65300	Replacements / Minor capital	-\$68.19	-\$10.00	-\$58.19	-\$68.19	-\$20.00	-\$48.19	-\$919.95	-\$946.77	\$851.76	\$878.58
	Maintenance-Total	-\$76.64	-\$1,510.00	\$1,433.36	-\$76.64	-\$1,520.00	\$1,443.36	-\$1,199.95	-\$1,261.63	\$1,123.31	\$1,184.99
	Other Operating Costs										
66010	Consumables	-\$698.62	-\$376.98	-\$321.64	-\$730.24	-\$496.91	-\$233.33	-\$218.68	-\$271.88	-\$479.94	-\$458.36
66150	Depreciation	-\$4,438.00	-\$4,320.00	-\$118.00	-\$9,326.00		\$394.00	-\$3,595.00	-\$8,502.27	-\$843.00	-\$823.73
66350	Equipment Rent	\$0.00	-\$120.00	\$120.00	-\$90.18	-\$240.00	\$149.82	-\$112.73	-\$225.46	\$112.73	\$135.28
66450	Insurance	-\$1,051.93	-\$1,000.02	-\$51.91	-\$2,103.86	-\$2,000.04	-\$103.82	-\$667.48	-\$1,334.96	-\$384.45	-\$768.90
66500	Laundry	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$13.80	\$98.80	-\$13.80	-\$98.80
66600	Licence Fees / Certificates	-\$90.74	-\$152.18	\$61.44	-\$2,138.48	-\$2,354.36	\$215.88	-\$319.40	-\$2,325.80	\$228.66	\$187.32
66800	Packaging	-\$42.04	\$0.00	-\$42.04	-\$143.86	\$0.00	-\$143.86	-\$175.13	-\$230.26	\$133.09	\$86.40
66950	Workplace Health & Safety	\$0.00	-\$20.00	\$20.00	-\$8.00	-\$40.00	\$32.00	\$0.00	\$0.00	\$0.00	-\$8.00
	Other Operating Costs-Total	-\$6,321.33	-\$5,989.18	-\$332.15	-\$14,540.62	-\$14,851.31	\$310.69	-\$5,074.62	-\$12,791.83	-\$1,246.71	-\$1,748.79
	Administration Expenses										
67100	Photocopying	\$0.00	-\$170.00	\$170.00	-\$8.25	-\$340.00	\$331.75	-\$149.95	-\$220.25	\$149.95	\$212.00
67400	Postage & Freight	-\$905.60	-\$800.00	-\$105.60	-\$1,921.01	-\$1,600.00	-\$321.01	-\$735.38	-\$1,097.88	-\$170.22	-\$823.13
67600	Stationery	-\$533.13	-\$200.00	-\$333.13	-\$567.56	-\$325.00	-\$242.56	-\$430.10	-\$549.80	-\$103.03	-\$17.76
68200	Bank Charges	-\$1,328.31	-\$1,156.30	-\$172.01	-\$2,039.26	-\$1,842.19	-\$197.07	-\$1,930.26	-\$3,225.29	\$601.95	\$1,186.03
	Administration Expenses Total	-\$2,767.04	-\$2,326.30	-\$440.74	-\$4,536.08	-\$4,107.19	-\$428.89	-\$3,245.69	-\$5,093.22	\$478.65	\$557.14
Total Operating Expenses		-\$11,821.49	-\$18,832.17	\$7,010.68	-\$36,277.37	-\$38,672.02	\$2,394.65	-\$19,153.73	-\$36,678.84	\$7,332.24	\$401.47
Total Expenses		-\$61,018.67	-\$65,348.49	\$4,329.82	-\$118,065.40	-\$122,111.90	\$4,046.50	-\$67,294.77	-\$122,640.54	\$6,276.10	\$4,575.14
99999	Net Profit	\$55,448.30	\$21,213.59	\$34,234.71	\$48,351.58	\$5,766.76	\$42,584.82	\$31,856.18	\$35,386.06	\$23,592.12	\$12,965.52
		+33,440.30	+==,====	70.,2041.1	+ 10,0021.00	75,750.70		+31,030.10	773,330.00	+,JJE.12	
Total Income Checker = 0		\$0.00	\$0.00	\$0.00	\$0.00	-\$0.00	\$0.00	\$0.00	-\$0.00	-\$0.00	\$0.00