TREASURER'S REPORT

Presenter: Samuel Ngugi

Summary of Consolidated Income Statement:

For the month ending 29th July 2018, UQU reported a trading profit of \$ 26,943 compared to the budgeted net loss of -\$ 47,855 a favourable variance of \$ 74,798.

A summary of the consolidated income statement for July is shown below:

1. <u>UQU Consolidated Income Statement:</u>

July	2018 Actual	2018 Budget	2018 Variance	2017 Actual	2017 Variance
Sales income	\$871,167	\$998,756	-\$128K	\$1,200,986	-\$330K
Cost of Sales	-\$404,063	-\$428,341	\$24K	-\$518,260	\$114K
Gross profit	\$467,483	\$570,415	\$103К	\$682,726	-\$215K
Other Income	\$659,412	\$537,378	\$122K	\$409,059	\$250K
GP before expenses	\$1,126,895	\$1,107,793) \$19к	\$1,091,785	\$35К
Wages	-\$722,042	-\$717,922	<u>-</u> -\$4К	-\$686,413	-\$36K
Operating Expenses	-\$377,910	-\$437,727	\$60 к	-\$358,023	<u>-</u> \$20К
Net Surplus	\$26,943	-\$47,855	\$75K	-\$131,860	\$159K

Department Report for Business Trading:

The Business Trading arm recorded a net loss of -\$ 40,513 for the month ending 29th July 2018 compared to a budgeted net loss of -\$13,461, an unfavourable variance of -\$ 27,052.

✓ Specific Business Trading area results for July 2018 are noted below:

• The Food Services area recorded a net loss of -\$21,965

The Hospitality & Entertainment are recorded a net profit of -\$12,514

• The Retail are recorded a net profit of -\$ 1,127

A summary of the Business Trading arm for July 2018 is given below:

✓ The Bakery on Roll net profit was above budget and there is an increase of revenue for the *Beverages* at the Bakery;



- ✓ Functions net profit was \$16k and that is \$1k lower compared to the July budget. Functions Ytd Net profit is \$45k and that is \$73k above Ytd July budget.
- ✓ Physiol net profit is \$4k and Ytd Net profit is \$166k.
- ✓ UQU BT Trading will continue to focus on how to improve the revenue on the UQU outlets, but also improve the productivity of the UQU staff on the Outlets.
- \checkmark 2nd Semester 2018 UQU will sell the 2018 UQU membership cards for a reduced price.
- ✓ Improve the customer service on the UQU outlets.

2. <u>UQU BT Trading Income Statement:</u>

July	2018 Actual	2018 Budget	2018 Variance	2017 Actual	2017 Variance
Sales income	\$861,814	\$998,756	-\$137K	\$1,200,986	-\$339K
Cost of Sales	-\$392,915	-\$428,341	\$35K	-\$518,260	\$125K
Gross profit	\$469,278	\$570,415	-\$101K	\$682,726	-\$213K
Other Income	\$242,938	\$202,755	\$40K	\$409,059	-\$166K
GP before expenses	\$712,216	\$773,170	\$61к	\$1,091,785	<u>-</u> \$380К
Wages	-\$623,343	-\$621,433	-\$2K	-\$686,413	\$63K
Operating Expenses	-\$129,386	-\$165,197	\$36 К	-\$358,023	\$229 K
Net Surplus	-\$40,513	-\$13,461	-\$27K	-\$67,302	\$27K



Department Report for Student Services and Support:

The Student Services and Support arm for the month ending 29th July 2018 recorded a net profit of \$ 67,456 compared to the budgeted net loss of -\$ 34,164, yielding a favourable variance of \$ 101,620.

Overall, spending in Student Services is relatively on track but the variance in the Net Surplus or Loss is because spending in student services is often hard to predict, but will smooth out as the year progresses.

A summary of the Student Services and Support arm for July 2018 is provided below:

- ✓ Student Services other income is \$80k higher compared to the July budget and that is due to Revenue for the Snow Party!
- ✓ Student Services wages is \$2k higher compared to the July budget.
- ✓ We expect for August higher cost on Student promotions for the remaining invoices for the Snow party.
- ✓ Student Services will have an overspend on Professional Fees in 2018 and that is related to the invoice from the Returning Officer (Peter Travis) for work that he has done in previous years & total impact is \$77K. UQU will spread these costs over the year of 2018!

3. <u>UQU Student Services Income Statement:</u>

July	2018 Actual	2018 Budget	2018 Variance	2017 Actual	2017 Variance
Cost of Sales	-\$11,148	-\$500	-\$11K	-\$518,260	\$507K
Gross profit	-\$1,795	-\$500	\$1K	\$682,726	-\$685K
GP before expenses	\$414,679	\$334,623	\$80К	\$1,091,785	<u> </u>
Wages	-\$98,698	-\$96,488	\$2K	-\$686,413	\$588K
Operating Expenses	-\$248,524	-\$272,299	\$24 K	-\$358,023	\$109К
Net Surplus	\$67,456	-\$34,164	\$102K	-\$64,557	\$132K



A summary of the Student Services portfolio expenditure for July 2018 is provided below:

4. <u>UQU Student Services department Income Statement:</u>

July	2018 Actual	2018 Budget	2018 Variance	2017 Actual	2017 Variance
Income	\$ 298,295	\$ 298,295	\$ 0	\$ 240,390	\$ 57,905
Advocacy	-\$ 62,467	-\$ 56,910	- \$ 5,557	-\$ 84,802	\$ 22,335
Gender & Sexuality	\$ 6,309	-\$ 3,547	9,856	-\$ 18,280	\$ 24,589
Student Rights	-\$ 4,232	-\$ 7,893	\$ 3,661	-\$ 5,775	\$ 1,543
Campus Culture	\$ 21,835	-\$ 45,764	-\$ 102,913	-\$ 9,805	\$ 31,640
Campus Bus	-\$ 3,696	-\$ 5,422	\$ 1,725	-\$ 3,564	- \$ 133
Clubs & Societies	-\$ 28,077	-\$ 47,016	\$ 18,939	-\$ 26,512	- \$ 1,565
College Areas	-\$ 1,396	-\$ 5,550	\$ 4,154	-\$ 222	- \$ 1,174
Enviroment	\$ -	-\$ 830	\$ 830	-\$ 2,754	\$ 2,754
Executive	-\$ 10,548	-\$ 11,695	\$ 1,148	-\$ 19,164	\$ 8,616
Electives/Elections	-\$ 8,752	\$ -	- \$ 8,752	-\$ 186	- \$ 8,566
Goorie Berrimpa	-\$ 2,913	\$ 5,860	- \$ 8,773	\$ 3,541	- \$ 6,454
International Students	-\$ 11	-\$ 10	- \$ 1	-\$ 2,544	\$ 2,533
Postgraduate Students	-\$ 279	-\$ 1,857	\$ 1,578	\$ 1,475	- \$ 1,754
Abilities	-\$ 23	-\$ 225	\$ 202	-\$ 2,605	\$ 2,582
Semper	-\$ 3,379	-\$ 7,536	\$ 4,157	-\$ 4,342	\$ 963
Building Expenses	-\$ 71,147	-\$ 70,759	- \$ 388	-\$ 71,132	- \$ 15
Professional Services	-\$ 522	-\$ 525	\$ 3	-\$ 31,122	30,600
eSports gaming	-\$ 201	\$ -	- \$ 201	\$ -	- \$ 201
Student Services OV	-\$ 59,266	-\$ 65,693	\$ 6,427	-\$ 22,587	- \$ 36,679
Gatton Campus	-\$ 2,075	-\$ 5,536	\$ 3,461	-\$ 852	- \$ 1,223
Herston Campus	\$ -	-\$ 1,550	\$ 1,550	-\$ 550	\$ 550
Total	\$ 67,456	-\$ 34,163	\$ 101,619	-\$ 61,390	<pre>\$ 128,846</pre>

- ✓ Majority of the Student Services departments are performing better than their July budget;
- ✓ The Student services department launched the eSports Gaming room in July 2018 for the UQ students;

The following documents are attached for consideration:

- (a) The Consolidated Profit & Loss Summary for July 2018
- (b) The Business Trading Profit & Loss Summary for July 2018
- (c) The Student Services and Support Profit & Loss Summary for July 2018



Please direct all requests for further documentation to the Treasurer - treasurer@uqu.com.au.



	Monthly Profit And	Loss for Que	eensland U	Iniversity U	nion - Depar		Consolidated Business				
Current Period:	25-Jun-2018	29-Jul-2018				Previou	s Period:	26-Jun-2017	30-Jul-2017		
		Current Year Actual Month Jul-18	Current Year Budget Month Jul-18	Current Year Variance Jul-18	Current Year Actual YTD Jul-18	Current Year Budget YTD Jul-18	Current Year Variance Jul-18	Last Year Actual Month Jul-17	Last Year Actual YTD Jul-17	Last Year Var Month Jul-17	Last Year Var YTD Jul-17
Account Number Sales Income	Description										
40310	Sale Retail (GST Inclusive)	\$77,265.57	\$0.00	\$77,265.57	\$549,447.65	\$0.00	\$549,447.65	\$70,022.39	\$572,698.31	\$7,243.18	-\$23,250.66
40320	Sale Retail (GST Free)	\$315.00	\$0.00	\$315.00	\$2,159.00	\$0.00	\$2,159.00	\$375.10	\$2,154.10	-\$60.10	\$4.90
40400	Sale Food (GST Inclusive)	\$507,222.55	\$0.00	\$507,222.55	\$3,855,939.32	\$0.00	\$3,855,939.32	\$528,186.28	\$3,921,512.08	-\$20,963.73	-\$65,572.76
40410	Sale Food (GST Free)	\$10,579.15	\$0.00	\$10,579.15	\$65,756.63	\$0.00	\$65,756.63	\$8,247.70	\$64,929.08	\$2,331.45	\$827.55
40450	Sale Beverage (GST Inclusive)	\$163,908.44	\$0.00	\$163,908.44	\$1,297,272.94	\$0.00	\$1,297,272.94	\$165,213.60	\$1,313,462.59	-\$1,305.16	-\$16,189.65
40460	Sale Beverage (GST free)	\$19,970.77	\$0.00	\$19,970.77	\$170,364.60	\$0.00	\$170,364.60	\$21,716.75	\$186,887.84	-\$1,745.98	-\$16,523.24
40500	Sales Liquor (GST Inclusive)	\$76,116.44	\$0.00	\$76,116.44	\$734,805.47	\$0.00	\$734,805.47	\$71,929.06	\$705,158.12	\$4,187.38	\$29,647.35
40600	Sales Internal Food	\$8,450.31	\$0.00	\$8,450.31	\$30,566.71	\$0.00	\$30,566.71	\$6,905.29	\$26,846.95	\$1,545.02	\$3,719.76
40605	Sales Internal Beverage	\$2,003.72	\$0.00	\$2,003.72	\$4,636.11	\$0.00	\$4,636.11	\$712.70	\$4,718.10	\$1,291.02	-\$81.99
40610	Sales Internal Liquor	\$4,595.19	\$0.00	\$4,595.19	\$18,908.66	\$0.00	\$18,908.66	\$186.28	\$9,010.09	\$4,408.91	\$9,898.57
40620	Sales Internal Retail	\$739.90	\$0.00	\$739.90	\$5,288.67	\$0.00	\$5,288.67	\$651.87	\$5,542.99	\$88.03	-\$254.32
Sales Income Total		\$871,167.04	\$0.00	\$871,167.04	\$6,735,145.76	¢0.00	\$6,735,145.76	\$874,147.02	\$6,812,920.25	-\$2,979.98	-\$77,774.49
Sales Income Total		\$8/1,10/.04	\$0.00	38/1,16/.04	\$6,735,145.76	\$0.00	30,733,143.70	38/4,147.02	\$6,812,920.25	-32,979.98	-\$77,774.49
Cost of Sales											
41310	Purchases Retail GST Inclu	-\$75,683.23	\$0.00	-\$75,683.23	-\$311,616.53	\$0.00	-\$311,616.53	-\$66,470.25	-\$355,953.87	-\$9,212.98	\$44,337.34
41320	Purchases Retail GST Free	-\$535.29	\$0.00	-\$535.29	-\$2,174.61	\$0.00	-\$2,174.61	-\$147.03	-\$1,689.20	-\$388.26	-\$485.41
41330	Opening Stock Retail	-\$100,812.82	\$0.00	-\$100,812.82	-\$857,560.11	\$0.00	-\$857,560.11	-\$133,869.14		\$33,056.32	
41340	Closing Stock Retail	\$126,649.76	\$0.00	\$126,649.76	\$856,125.27	\$0.00	\$856,125.27	\$159,152.73			-\$212,294.69
41400	Purchases Food GST Inclusive	-\$57,956.98	\$0.00	-\$57,956.98	-\$372,246.59	\$0.00	-\$372,246.59	-\$49,399.09	-\$377,372.41	-\$8,557.89	\$5,125.82
41410	Purchases Food GST Free	-\$197,061.75	\$0.00	-\$197,061.75	-\$1,442,617.35	\$0.00	-\$1,442,617.35	-\$194,973.10	-\$1,439,333.65	-\$2,088.65	-\$3,283.70
41420	Opening Stock Food	-\$63,239.13	\$0.00	-\$63,239.13	-\$402,883.53	\$0.00	-\$402,883.53	-\$63,184.29	-\$472,220.69	-\$54.84	\$69,337.16
41430	Closing Stock Food	\$61,885.84	\$0.00	\$61,885.84	\$431,882.57	\$0.00	\$431,882.57	\$73,045.40	\$502,361.03	-\$11,159.56	-\$70,478.46
41450	Purchases Beverage GST Inclus	-\$29,918.85	\$0.00	-\$29,918.85	-\$245,629.03	\$0.00	-\$245,629.03	-\$26,808.86	-\$256,256.01	-\$3,109.99	\$10,626.98
41460	Purchases Beverage GST Free	-\$35,556.81	\$0.00	-\$35,556.81	-\$278,536.74	\$0.00	-\$278,536.74	-\$38,262.12	-\$257,354.49	\$2,705.31	-\$21,182.25
41470	Opening Stock Bevera	-\$32,204.72	\$0.00	-\$32,204.72	-\$221,794.22	\$0.00	-\$221,794.22	-\$29,928.16	-\$233,648.54	-\$2,276.56	\$11,854.32
41480	Closing Stock Bevera	\$36,446.52	\$0.00	\$36,446.52	\$244,645.05	\$0.00	\$244,645.05	\$36,039.06	\$246,776.63	\$407.46	-\$2,131.58
41500	Purchases Liquor	-\$41,722.61	\$0.00	-\$41,722.61	-\$337,341.94	\$0.00	-\$337,341.94	-\$27,077.52	-\$287,778.75	-\$14,645.09	-\$49,563.19
41510	Opening Stock Liquor	-\$53,725.99	\$0.00	-\$53,725.99	-\$338,551.95	\$0.00	-\$338,551.95	-\$40,187.67	-\$290,899.80	-\$13,538.32	-\$47,652.15
41520	Closing Stock Liquor	\$57,199.69	\$0.00	\$57,199.69	\$365,953.48	\$0.00	\$365,953.48	\$41,225.05	\$309,202.67	\$15,974.64	\$56,750.81
41800	Point of Sale Unders/Overs	\$18.31	\$0.00	\$18.31	-\$1,965.01	\$0.00	-\$1,965.01	\$452.97	\$831.16	-\$434.66	-\$2,796.17
41850	Wastage Food	-\$3,639.34	\$0.00	-\$3,639.34	-\$21,842.69	\$0.00	-\$21,842.69	-\$3,075.00	-\$13,888.75	-\$564.34	-\$7,953.94
41855	Wastage Drinks	-\$1,012.34	\$0.00	-\$1,012.34	-\$5,772.18	\$0.00	-\$5,772.18	-\$388.50	-\$3,279.92	-\$623.84	-\$2,492.26
41860	Wastage Alcohol	-\$1,030.23	\$0.00	-\$1,030.23	-\$6,049.48	\$0.00	-\$6,049.48	-\$375.50	-\$4,503.21	-\$654.73	-\$1,546.27
41865	Wastage Retail	-\$144.76	\$0.00	-\$144.76	-\$608.52	\$0.00	-\$608.52	-\$26.30	-\$352.25	-\$118.46	-\$256.27
41880	Freight	-\$647.84	\$0.00	-\$647.84	-\$4,342.61	\$0.00	-\$4,342.61	-\$865.09	-\$4,458.68	\$217.25	\$116.07
41900	Stocktake Variance Food	\$7,185.87	\$0.00	\$7,185.87	\$19,500.38	\$0.00	\$19,500.38	-\$721.38	-\$11,775.81	\$7,907.25	\$31,276.19
41905	Stocktake Variance Drinks	\$965.67	\$0.00	\$965.67	-\$4,164.19	\$0.00	-\$4,164.19	-\$791.01	\$4,299.00	\$1,756.68	-\$8,463.19
41910	Stocktake Variance Alcohol	\$216.94	\$0.00	\$216.94	-\$766.92	\$0.00	-\$766.92	-\$198.25	-\$603.65	\$415.19	-\$163.27
41915	Stocktake Variance Retail	\$261.57	\$0.00	\$261.57	-\$994.77	\$0.00	-\$994.77	-\$64.31	-\$234.37	\$325.88	-\$760.40
Total Cost of Sales		-\$404,062.52	\$0.00	-\$404,062.52	-\$2,939,352.22	\$0.00	-\$2,939,352.22	-\$366,897.36	-\$2,910,186.94	-\$37,165.16	-\$29,165.28
41990	Gross Profit	\$467,483.25	\$0.00	\$467,483.25	\$3,801,957.71	\$0.00	\$3,801,957.71	\$507,249.66	\$3,902,733.31	-\$39,766.41	-\$100,775.60

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Current Period:	25-Jun-2018	29-Jul-2018				Previou	s Period:	26-Jun-2017	30-Jul-2017		
		Current Year Actual Month Jul-18	Current Year Budget Month Jul-18	Current Year Variance Jul-18	Current Year Actual YTD Jul-18	Current Year Budget YTD Jul-18	Current Year Variance Jul-18	Last Year Actual Month Jul-17	Last Year Actual YTD Jul-17	Last Year Var Month Jul-17	Last Year Var YTD Jul-17
Account Number	Description	34. 25	54 . 25	74. 20	54 . 25	20. 20	74. 20	24. 27	74. -		242
	Gross Profit % Total Sales	53.7%	#DIV/0!	#DIV/0!	56.4%	#DIV/0!	#DIV/0!	58.0%	57.3%	-4.4%	-0.8%
	Gross Profit % Total Sales - Books	33.3%	27.5%	5.9%	33.3%	27.5%	5.9%	33.3%	27.5%	0.0%	5.99
	Gross Profit % Total Sales - Food	52.0%	#DIV/0!	#DIV/0!	54.8%	#DIV/0!	#DIV/0!	56.1%	54.8%	-4.2%	-0.19
	Gross Profit % Total Sales - Drinks	67.0%	#DIV/0!	#DIV/0!	65.3%	#DIV/0!	#DIV/0!	68.0%	66.8%	-0.9%	-1.59
	Gross Profit % Total Sales - Liquor	51.6%	#DIV/0!	#DIV/0!	58.0%	#DIV/0!	#DIV/0!	63.1%	61.6%	-11.5%	-3.6%
Sale on Commission											
42600	Sale Cash Books	\$15,340.64	\$0.00	\$15,340.64	\$38,526.85	\$0.00	\$38,526.85	\$10,108.30	\$28,926.77	\$5,232.34	\$9,600.0
42700	Sale Others	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,727.27	\$0.00	-\$17,727.2
Total Sale on Commission		\$15,340.64	\$0.00	\$15,340.64	\$38,526.85	\$0.00	\$38,526.85	\$10,108.30	\$46,654.04	\$5,232.34	-\$8,127.19
Cost of Sale on Commission											
43300	Cost of Sale Online	-\$715.21	\$0.00	-\$715.21	-\$6,746.45	\$0.00	-\$6,746.45	-\$475.74	-\$1,984.33	-\$239.47	-\$4,762.1
43500	Cost of Sale Tickets	-\$168.36	\$0.00	-\$168.36	-\$623.49	\$0.00	-\$623.49	-\$1,740.29	-\$4,617.30	\$1,571.93	\$3,993.8
43600	Cost of Cash Books	-\$9,592.70	\$0.00	-\$9,592.70	-\$24,190.20	\$0.00	-\$24,190.20	-\$1,989.45	-\$14,962.72		-\$9,227.4
43700	Cost of Sale Others	-\$2,385.00	\$0.00	-\$2,385.00	-\$4,770.00	\$0.00	-\$4,770.00	\$0.00	\$0.00	-\$2,385.00	-\$4,770.0
Total Cost of Sale on Commission		-\$12,861.27	\$0.00	-\$12,861.27	-\$36,330.14	\$0.00	-\$36,330.14	-\$4,205.48	-\$21,564.35	-\$8,655.79	-\$14,765.79
Other Income											
47000	Advertising Diary	\$0.00	\$0.00	\$0.00	\$51,100.00	\$0.00	\$51,100.00	\$0.00	\$74,496.00	\$0.00	-\$23,396.0
47010	Advertising - Semper	\$0.00	\$0.00	\$0.00	\$45.45	\$0.00	\$45.45	\$0.00	\$0.00	\$0.00	\$45.4
47020	Advertising - Website	\$480.00	\$0.00	\$480.00	\$5,800.00	\$0.00	\$5,800.00	\$265.00	\$1,675.00	\$215.00	\$4,125.0
47030	Advertising - Other	\$3,162.33	\$0.00	\$3,162.33	\$46,094.00	\$0.00	\$46,094.00	\$1,010.00	\$3,810.00	\$2,152.33	\$42,284.0
47100	Commission-Vending / Others	\$4,682.10	\$0.00	\$4,682.10	\$51,822.93	\$0.00	\$51,822.93	\$10,713.74	\$75,104.78	-\$6,031.64	-\$23,281.8
47110	Commission-Books	\$8,662.33	\$0.00	\$8,662.33	\$39,099.44	\$0.00	\$39,099.44	\$9,637.71	\$46,949.04	-\$975.38	-\$7,849.6
47120	Commission-Pool Table	\$358.19	\$0.00	\$358.19	\$4,793.33	\$0.00	\$4,793.33	\$700.08	\$3,976.40	-\$341.89	\$816.9
47150	Membership - Gatton	\$190.90	\$0.00	\$190.90	\$563.62	\$0.00	\$563.62	\$163.64	\$5,213.63	\$27.26	-\$4,650.0
47190	Grants	\$251,310.19	\$0.00	\$251,310.19	\$1,558,123.17	\$0.00	\$1,558,123.17	\$199,669.91	\$1,397,689.37	\$51,640.28	\$160,433.8
47240	Hire of Venue	\$68,551.49	\$0.00	\$68,551.49	\$218,115.97	\$0.00	\$218,115.97	\$35,239.10	\$196,873.75	\$33,312.39	\$21,242.2
47250	Hire of Equipment	\$9,891.38	\$0.00	\$9,891.38	\$66,410.84	\$0.00	\$66,410.84	\$5,806.99	\$32,116.00		\$34,294.8
47350	Rebates	\$7,519.25	\$0.00	\$7,519.25	\$56,155.61	\$0.00	\$56,155.61	\$4,395.04	\$55,683.84		\$471.7
47360	Rents	\$46,984.82	\$0.00	\$46,984.82	\$291,305.86	\$0.00	\$291,305.86	\$40,720.18	\$285,041.26		\$6,264.6
47370	Revenue	\$152,979.97	\$0.00	\$152,979.97	\$706,341.21	\$0.00	\$706,341.21	\$60,891.80	\$427,677.70		
47550	Sponsorships	\$6,954.55	\$0.00	\$6,954.55	\$71,429.06	\$0.00	\$71,429.06	\$9,863.63	\$36,752.26		\$34,676.8
47570	Sponsorships - Market Day	\$57,910.00	\$0.00	\$57,910.00	\$236,942.34	\$0.00	\$236,942.34	\$36,030.00	\$154,195.40		\$82,746.9
47700	Ticket Sales	\$14,454.99	\$0.00	\$14,454.99	\$96,251.42	\$0.00	\$96,251.42	\$6,212.97	\$87,599.80		\$8,651.6
47900	Interest Received	\$3,171.69	\$0.00	\$3,171.69	\$19,781.98	\$0.00	\$19,781.98	\$3,333.64	\$19,837.41	-\$161.95	-\$55.4
47980	Staff Labour Recoveries	\$3,785.23	\$0.00	\$3,785.23	\$12,802.19	\$0.00	\$12,802.19	\$5,664.54	\$9,442.45		\$3,359.7
47985	Revenue Business Partners	\$0.00	\$0.00	\$0.00	\$18,875.00	\$0.00	\$18,875.00	\$0.00	\$0.00	\$0.00	\$18,875.0
47986	UQU Membership card Sales	\$15,381.88	\$0.00	\$15,381.88	\$124,375.92	\$0.00	\$124,375.92	\$0.00	\$0.00		
Total Other Income		\$656,431.29	\$0.00	\$656,431.29	\$3,676,229.34	\$0.00	\$3,676,229.34	\$430,317.97	\$2,914,134.09	\$226,113.32	\$762,095.2
49500	Sundry Income	\$41.85	\$0.00	\$41.85	\$259.24	\$0.00	\$259.24	\$1,480.47	\$9,009.94	-\$1,438.62	-\$8,750.70
49600	Cost of Sales others	\$459.00	\$0.00	\$459.00	\$1,728.00	\$0.00	\$1,728.00	\$288.00	\$1,413.00	\$171.00	\$315.00
Gross Profit Before Expenses		\$1,126,894.76	\$0.00	\$1,126,894.76	\$7,482,371.00	\$0.00	\$7,482,371.00	\$945,238.92	\$6,852,380.03	\$181,655.84	\$629,990.9
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Consolidated Business

	monthly i font And		Queensiana omversity omon					Consonacted B			
Current Period:	25-Jun-2018	29-Jul-2018				Previou	s Period:	26-Jun-2017	30-Jul-2017		
		Current Year Actual Month Jul-18	Current Year Budget Month Jul-18	Current Year Variance Jul-18	Current Year Actual YTD Jul-18	Current Year Budget YTD Jul-18	Current Year Variance Jul-18	Last Year Actual Month Jul-17	Last Year Actual YTD Jul-17	Last Year Var Month Jul-17	Last Year Var YTD Jul-17
Account Number	Description										
Expenditure											
Wages & Oncosts											
60030	Wages - permanent	-\$331,357.31	\$0.00	-\$331,357.31	-\$2,072,414.91	\$0.00	-\$2,072,414.91	-\$323,005.84		-\$8,351.47	\$50,417.56
60040	Allowance	-\$1,414.31	\$0.00	-\$1,414.31	-\$12,912.64	\$0.00	-\$12,912.64	-\$126.06	-\$2,323.88	-\$1,288.25	-\$10,588.76
60070	Annual Leave Provision	-\$35,140.22	\$0.00	-\$35,140.22	-\$224,102.31	\$0.00	-\$224,102.31	-\$31,285.52		-\$3,854.70	\$3,237.23
60090	Long Service Leave Provision	-\$9,798.23	\$0.00	-\$9,798.23	-\$44,409.38	\$0.00	-\$44,409.38	-\$10,171.60	-\$55,608.98	\$373.37	\$11,199.60
60100	Income Protection Insurance	-\$5,581.73	\$0.00	-\$5,581.73	-\$40,739.37	\$0.00	-\$40,739.37	-\$4,561.20		-\$1,020.53	-\$6,530.37
60110	Paid Trial	\$0.00	\$0.00	\$0.00	-\$97.21	\$0.00	-\$97.21	\$0.00	\$0.00	\$0.00	-\$97.21
60130	Wages - casual	-\$225,847.46	\$0.00	-\$225,847.46	-\$1,595,074.74	\$0.00		-\$210,625.68			
60140 60150	Superannuation Guarantee Other Leave	-\$75,400.26	\$0.00	-\$75,400.26	-\$489,723.52 -\$96,940.01	\$0.00 \$0.00	-\$489,723.52 -\$96,940.01	-\$71,299.58	-\$499,084.39	-\$4,100.68 -\$11,323.34	\$9,360.87 - \$ 6,936.86
60155	TOIL	-\$18,996.16 -\$5,725.46	\$0.00 \$0.00	-\$18,996.16 -\$5,725.46	-\$34,523.13	\$0.00	-\$34,523.13	-\$7,672.82 -\$4,724.65		-\$11,323.34 -\$1,000.81	\$1,715.37
60160	Workers Compensation	-\$4,709.96	\$0.00	-\$4,709.96	-\$30,430.64	\$0.00	-\$30,430.64	-\$4,724.65 -\$4,483.56		-\$1,000.81	\$663.08
60170	Wages & Oncosts - Agency Staff	-\$1,001.47	\$0.00	-\$1,001.47	-\$42,114.85	\$0.00	-\$42,114.85	-\$4,463.30	-\$4,615.16	-\$798.34	-\$37,499.69
60180	Wages & Officers - Agency Staff Wages - Redundancy	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$4,828.24	-\$14,484.74	\$4,828.24	\$14,484.74
00100	Total Wages	-\$714,972.57	\$0.00	-\$714,972.57	-\$4.683.482.71	\$0.00	-\$4,683,482.71	-\$672,987.88		-\$41.984.69	-\$101.425.17
	Wages % of Sales	82.07%	#DIV/0!	#DIV/0!	69.54%	#DIV/0!	#DIV/0!	76.99%	67.26%	-1408.89%	-130.41%
	trages /s or oures	02.0770			03.5 170			70.3370	07.12070	110010370	1001.11/0
	Other Labour Cost										
60510	Staff Rewards & Recognition	-\$338.00	\$0.00	-\$338.00	-\$1,803.09	\$0.00	-\$1,803.09	-\$677.00	-\$6,495.60	\$339.00	\$4,692.51
60520	Staff Gifts	-\$77.90	\$0.00	-\$77.90	-\$545.47	\$0.00	-\$545.47	-\$101.18	-\$1,049.71	\$23.28	\$504.24
60550	Recruitment	\$0.00	\$0.00	\$0.00	-\$15,149.19	\$0.00	-\$15,149.19	\$0.00	-\$2,720.91	\$0.00	-\$12,428.28
60600	Staff Amenities	-\$687.14	\$0.00	-\$687.14	-\$5,218.60	\$0.00	-\$5,218.60	-\$654.68	-\$6,182.73	-\$32.46	\$964.13
60630	First Aid	\$0.00	\$0.00	\$0.00	-\$1,320.54	\$0.00	-\$1,320.54	-\$856.13	-\$1,783.51	\$856.13	\$462.97
60750	Staff Training - External	-\$1,360.26	\$0.00	-\$1,360.26	-\$17,377.51	\$0.00	-\$17,377.51	-\$106.50	-\$36,697.56	-\$1,253.76	\$19,320.05
60760	Staff Training - Internal	-\$3,417.97	\$0.00	-\$3,417.97	-\$27,813.19	\$0.00	-\$27,813.19	-\$1,455.27	-\$12,377.94	-\$1,962.70	-\$15,435.25
60780	FBT Expense	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$272.73	\$0.00	\$272.73
60800	Staff Uniforms	-\$1,187.80	\$0.00	-\$1,187.80	-\$8,556.32	\$0.00	-\$8,556.32	-\$1,990.01	-\$9,028.22	\$802.21	\$471.90
	Other Labour Cost Total	-\$7,069.07	\$0.00	-\$7,069.07	-\$77,783.91	\$0.00	-\$77,783.91	-\$5,840.77	-\$76,608.91	-\$1,228.30	-\$1,175.00
Operating Expenses											
54040	Advertising	44.550.50	40.00	44.000	440 400 ==	40.00	440 400 ==	40 500 50	4400 =0044	44.0==.00	450 500 00
61010	Advertising / Publicity	-\$4,650.70	\$0.00	-\$4,650.70	-\$40,190.75	\$0.00	-\$40,190.75	-\$9,508.50	-\$103,730.14	\$4,857.80	\$63,539.39
61050	Graphic Designing Costs	\$0.00 -\$3,391.00	\$0.00 \$0.00	\$0.00 -\$3,391.00	\$0.00 -\$79,965.43	\$0.00 \$0.00	\$0.00	\$0.00 -\$19,100.00	-\$5,512.50 -\$73,862.37	\$0.00 \$15,709.00	\$5,512.50
61100	Promotional Merchandise Advertising-Total	-\$8,041.70	\$0.00	-\$8,041.70	-\$79,965.43 - \$120,156.18	\$0.00 \$ 0.00	-\$79,965.43 - \$120,156.18	-\$19,100.00	-\$75,602.57 - \$183,105.01	\$15,709.00	-\$6,103.06 \$62,948.83
	Auvertising-rotal	-38,041.70	Ş0.00	-30,041.70	-3120,130.18	ŞU.UU	-3120,130.18	-328,008.30	-5165,105.01	320,300.80	302,340.03
	Events & Projects										
61510	Campaigns	-\$2.00	\$0.00	-\$2.00	-\$7.00	\$0.00	-\$7.00	\$290.91	-\$6,144.18	-\$292.91	\$6,137.18
61600	Concerts/Performances	-\$5,593.79	\$0.00	-\$5,593.79	-\$22,947.21	\$0.00	-\$22,947.21	-\$880.00	-\$23,199.55	-\$4,713.79	\$252.34
61700	Grants	-\$12,320.10	\$0.00	-\$12,320.10	-\$71,294.32	\$0.00	-\$71,294.32	-\$38,250.75	-\$88,991.45	\$25,930.65	\$17,697.13
61800	Special Projects	\$0.00	\$0.00	\$0.00	-\$6,058.21	\$0.00	-\$6,058.21	\$0.00	-\$11,475.96	\$0.00	\$5,417.75
61900	Student Promotions	-\$72,405.05	\$0.00	-\$72,405.05	-\$429,772.33	\$0.00	-\$429,772.33	-\$36,977.67	-\$212,023.04		-\$217,749.29
	Events & Projects - Total	-\$90,320.94	\$0.00	-\$90,320.94	-\$530,079.07	\$0.00	-\$530,079.07	-\$75,817.51	-\$341,834.18	-\$14,503.43	-\$188,244.89
	Property										
62710	Cleaning Materials	-\$5,580.79	\$0.00	-\$5,580.79	-\$52,788.05	\$0.00	-\$52,788.05	-\$6,252.97	-\$39,476.06	\$672.18	-\$13,311.99
62720	Cleaning Charges	-\$54,159.16	\$0.00	-\$54,159.16	-\$318,717.86	\$0.00	-\$318,717.86	-\$51,760.64			-\$1,709.52
	<u> </u>										

Consolidated Business

Current Period:	25-Jun-2018	29-Jul-2018		•	·	Previous	s Period:	26-Jun-2017	30-Jul-2017		
		Current Year Actual Month Jul-18	Current Year Budget Month Jul-18	Current Year Variance Jul-18	Current Year Actual YTD Jul-18	Current Year Budget YTD Jul-18	Current Year Variance Jul-18	Last Year Actual Month Jul-17	Last Year Actual YTD Jul-17	Last Year Var Month Jul-17	Last Year Var YTD Jul-17
Account Number	Description										
62730	Cleaning Garbage Disposal	-\$716.91	\$0.00	-\$716.91	-\$40,285.39	\$0.00	-\$40,285.39	-\$11,522.33	-\$42,004.72	\$10,805.42	\$1,719.33
62740	Cleaning Equipment	-\$2,983.50	\$0.00	-\$2,983.50	-\$14,398.15	\$0.00	-\$14,398.15	-\$4,120.00	-\$28,541.38	\$1,136.50	\$14,143.23
62850	Pest Control	-\$916.65	\$0.00	-\$916.65	-\$6,428.52	\$0.00	-\$6,428.52	-\$934.74	-\$5,606.62	\$18.09	-\$821.90
62900	Security	-\$1,764.68	\$0.00	-\$1,764.68	-\$12,588.74	\$0.00	-\$12,588.74	-\$1,905.55	-\$11,090.26	\$140.87	-\$1,498.48
62910	Security - Providers	-\$3,278.56	\$0.00	-\$3,278.56	-\$51,219.48	\$0.00	-\$51,219.48	-\$8,537.92	-\$59,620.57	\$5,259.36	\$8,401.09
62920	Security - Property	-\$18.75	\$0.00	-\$18.75	-\$602.72	\$0.00	-\$602.72	-\$735.61	-\$1,744.35	\$716.86	\$1,141.63
	Property-Total	-\$69,419.00	\$0.00	-\$69,419.00	-\$497,028.91	\$0.00	-\$497,028.91	-\$85,769.76	-\$505,092.30	\$16,350.76	\$8,063.39
	Utilities										
63010	Electricity	-\$26,166.16	\$0.00	-\$26,166.16	-\$191,947.46	\$0.00	-\$191,947.46	-\$27,879.57	-\$171,156.77	\$1,713.41	-\$20,790.69
63050	Gas	-\$8,925.14	\$0.00	-\$8,925.14	-\$58,379.93	\$0.00	-\$58,379.93	-\$8,168.54	-\$53,808.59	-\$756.60	-\$4,571.34
63100	Water	-\$7,790.00	\$0.00	-\$7,790.00	-\$52,310.00	\$0.00	-\$52,310.00	-\$7,790.00	-\$52,310.00	\$0.00	\$0.00
63150	Telephone	-\$1,034.21	\$0.00	-\$1,034.21	-\$17,492.15	\$0.00	-\$17,492.15	-\$3,577.62	-\$26,621.04	\$2,543.41	\$9,128.89
	Utilities-Total	-\$43,915.51	\$0.00	-\$43,915.51	-\$320,129.54	\$0.00	-\$320,129.54	-\$47,415.73	-\$303,896.40	\$3,500.22	-\$16,233.14
	Motor Vehicles										
64010	Motor Vehicles R&M	\$0.00		\$0.00	-\$592.85	\$0.00	-\$592.85	\$0.00	-\$1,072.12	\$0.00	\$479.27
64050	Motor Vehicle Rego & Ins	\$0.00	\$0.00	\$0.00	-\$978.26	\$0.00	-\$978.26	\$0.00	-\$975.05	\$0.00	-\$3.21
64100	Motor Vehicle Fuel and Oil	-\$1,114.67	\$0.00	-\$1,114.67	-\$4,429.70	\$0.00	-\$4,429.70	-\$985.04	-\$4,164.55	-\$129.63	-\$265.15
64150	Motor Vehicle Parking & Tolls	\$253.29	\$0.00	\$253.29	-\$1,702.43	\$0.00	-\$1,702.43	-\$376.20	-\$3,175.16	\$629.49	\$1,472.73
	Motor Vehices - Total	-\$861.38	\$0.00	-\$861.38	-\$7,703.24	\$0.00	-\$7,703.24	-\$1,361.24	-\$9,386.88	\$499.86	\$1,683.64
	Maintenance										
65050	R&M - Building	-\$16,762.68	\$0.00	-\$16,762.68	-\$113,081.92	\$0.00	-\$113,081.92	-\$16,083.24	-\$114,115.87	-\$679.44	\$1,033.95
65100	R&M - Furniture	-\$31.34	\$0.00	-\$31.34	-\$351.34	\$0.00	-\$351.34	\$0.00	-\$4.14	-\$31.34	-\$347.20
65150	R&M - Equipment	-\$5,454.55	\$0.00	-\$5,454.55	-\$34,472.22	\$0.00	-\$34,472.22	-\$1,225.21	-\$15,676.32	-\$4,229.34	-\$18,795.90
65200	R&M - Point of Sale	\$0.00	\$0.00	\$0.00	-\$165.00	\$0.00	-\$165.00	\$0.00	\$0.00	\$0.00	-\$165.00
65250	R&M - Refrigeration	-\$426.69	\$0.00	-\$426.69	-\$22,701.69	\$0.00	-\$22,701.69	-\$500.00	-\$17,148.00	\$73.31	-\$5,553.69
65300	Replacements / Minor capital	-\$5,849.56	\$0.00	-\$5,849.56	-\$47,296.73	\$0.00	-\$47,296.73	-\$8,517.02	-\$48,043.71	\$2,667.46	\$746.98
	Maintenance-Total	-\$28,524.82	\$0.00	-\$28,524.82	-\$218,068.90	\$0.00	-\$218,068.90	-\$26,325.47	-\$194,988.04	-\$2,199.35	-\$23,080.86
	Other Operating Costs										
66010	Consumables	-\$4,416.78	\$0.00	-\$4,416.78	-\$23,787.71	\$0.00	-\$23,787.71	-\$3,089.06	-\$24,150.05		\$362.34
66050	Conf & Seminar Registration	\$0.00	\$0.00	\$0.00	-\$2,051.37	\$0.00	-\$2,051.37	-\$380.00	-\$22,221.66	\$380.00	\$20,170.29
66100	Conf & Seminar Travel & Accom	-\$1,322.57	\$0.00	-\$1,322.57	-\$79,493.02	\$0.00	-\$79,493.02	-\$496.09	-\$16,629.10	-\$826.48	-\$62,863.92
66150	Depreciation	-\$83,615.71	\$0.00	-\$83,615.71	-\$516,164.62	\$0.00	-\$516,164.62	-\$82,837.87	-\$517,186.70	-\$777.84	\$1,022.08
66160	Gains / Losses on Disposal	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22.73	\$0.00	-\$22.73
66220	Entertainment FBT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$1,240.77	-\$1,240.77	\$1,240.77	\$1,240.77
66300	Equipment Leases	-\$536.50	\$0.00	-\$536.50	-\$1,866.85	\$0.00	-\$1,866.85	\$0.00	\$0.00	-\$536.50	-\$1,866.85
66350	Equipment Rent	-\$6,276.00	\$0.00	-\$6,276.00	-\$40,472.84	\$0.00	-\$40,472.84	-\$2,738.23	-\$14,984.63	-\$3,537.77	-\$25,488.21
66400	Film Hire	\$0.00	\$0.00	\$0.00	-\$2,174.78	\$0.00	-\$2,174.78	-\$1,008.54	-\$12,239.79	\$1,008.54	\$10,065.01
66450	Insurance	-\$7,607.38	\$0.00	-\$7,607.38	-\$53,251.66	\$0.00	-\$53,251.66	-\$6,261.76	-\$43,832.32	-\$1,345.62	-\$9,419.34
66500	Library / Posseurces	-\$1,145.94	\$0.00	-\$1,145.94	-\$8,406.66	\$0.00	-\$8,406.66	-\$1,375.43	-\$6,516.80	\$229.49	-\$1,889.86
66550 66600	Library / Resources Licence Fees / Certificates	\$0.00 -\$8,277.57	\$0.00	\$0.00 -\$8,277.57	-\$794.54 -\$71,073.30	\$0.00 \$0.00	-\$794.54 -\$71,073.30	-\$64.43 -\$8,935.31	-\$64.43 -\$63,588.81	\$64.43 \$657.74	-\$730.11 -\$7,484.49
66700	·	-\$8,277.57 -\$446.20	\$0.00 \$0.00	-\$8,277.57 -\$446.20	-\$71,073.30 -\$3,661.60	\$0.00	-\$71,073.30 -\$3,661.60	-\$8,935.31 -\$432.76	-\$63,588.81	\$657.74 -\$13.44	-\$7,484.49 -\$1,507.71
66750	Meetings Newspapers & Periodicals	-\$446.20 -\$8.33	\$0.00	-\$446.20 -\$8.33	-\$3,661.60 -\$58.31	\$0.00	-\$3,661.60 -\$58.31	-\$432.76 \$13.64	-\$2,153.89 \$0.01	-\$13.44 -\$21.97	-\$1,507.71 -\$58.32
66800	Packaging	-\$6.33 -\$16,434.86	\$0.00	-\$6.33 -\$16,434.86	-\$58.31 -\$152,477.75	\$0.00	-\$36.31 -\$152,477.75	-\$14,748.99	-\$112,416.99	-\$21.97	-\$38.32 -\$40,060.76
00000	rackagilig	-\$10,454.80	ŞU.UU	-\$10,454.60	-\$152,477.75	\$0.00	-9102,477.70	-914,746.99	-9112,410.99	7۵.560,⊥ç-	-340,000.76

Consolidated Business

	Monthly Profit And	Loss for Qu	eensland L	Iniversity U	nion - Depai	rtment		Consolidated Business			
Current Period:	25-Jun-2018	29-Jul-2018				Previou	s Period:	26-Jun-2017	30-Jul-2017		
		Current Year Actual Month Jul-18	Current Year Budget Month Jul-18	Current Year Variance Jul-18	Current Year Actual YTD Jul-18	Current Year Budget YTD Jul-18	Current Year Variance Jul-18	Last Year Actual Month Jul-17	Last Year Actual YTD Jul-17	Last Year Var Month Jul-17	Last Year Var YTD Jul-17
Account Number	Description										
66850	Subscriptions	-\$3,318.58		-\$3,318.58	-\$29,121.05	\$0.00	-\$29,121.05	-\$3,225.86	-\$26,462.92	-\$92.72	-\$2,658.13
66900	Travel (local)	-\$382.86		-\$382.86	-\$1,678.46		-\$1,678.46	-\$6.00	-\$1,057.39	-\$376.86	-\$621.07
66950	Workplace Health & Safety	-\$557.05	\$0.00	-\$557.05	-\$4,909.55	\$0.00	-\$4,909.55	-\$861.03	-\$3,662.04	\$303.98	-\$1,247.51
	Other Operating Costs-Total	-\$134,346.33	\$0.00	-\$134,346.33	-\$991,444.07	\$0.00	-\$991,444.07	-\$127,688.49	-\$868,385.55	-\$6,657.84	-\$123,058.52
	Administration Expenses										
67010	Bad Debts	\$0.00	\$0.00	\$0.00	-\$236.36	\$0.00	-\$236.36	\$0.00	\$250.00	\$0.00	-\$486.36
67060	Donations	-\$5.00	\$0.00	-\$5.00	-\$24.00	\$0.00	-\$24.00	\$0.00	\$0.00	-\$5.00	-\$24.00
67100	Photocopying	-\$763.54	\$0.00	-\$763.54	-\$19,239.47	\$0.00	-\$19,239.47	-\$3,264.56	-\$22,592.88	\$2,501.02	\$3,353.41
67300	Plants - Hire	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$775.00	\$0.00	\$775.00
67400	Postage & Freight	-\$10.32	\$0.00	-\$10.32	-\$160.19	\$0.00	-\$160.19	-\$19.78	-\$230.68	\$9.46	\$70.49
67500	Printing	-\$1,711.64	\$0.00	-\$1,711.64	-\$17,952.17	\$0.00	-\$17,952.17	-\$3,204.52	-\$11,494.14	\$1,492.88	-\$6,458.03
67600	Stationery	-\$2,081.17	\$0.00	-\$2,081.17	-\$13,986.44	\$0.00	-\$13,986.44	-\$1,897.09	-\$12,744.01	-\$184.08	-\$1,242.43
67700	Audit Fees	-\$2,250.00	\$0.00	-\$2,250.00	-\$15,750.00	\$0.00	-\$15,750.00	-\$2,250.00	-\$15,750.00	\$0.00	\$0.00
67800	Debt Collection	-\$100.00	\$0.00	-\$100.00	-\$493.00	\$0.00	-\$493.00	\$0.00	\$0.00	-\$100.00	-\$493.00
67900	Legal Fees	\$0.00		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$5,036.02	\$0.00	\$5,036.02
68050	Penalties And Fines	-\$62.55	\$0.00	-\$62.55	-\$62.55	\$0.00	-\$62.55	\$0.00	\$0.00	-\$62.55	-\$62.55
68100	Professional Fees	-\$23,544.76	\$0.00	-\$23,544.76	-\$151,456.97	\$0.00	-\$151,456.97	-\$28,449.91	-\$157,398.88	\$4,905.15	\$5,941.91
68200	Bank Charges	-\$21,169.76	\$0.00	-\$21,169.76	-\$172,435.91	\$0.00	-\$172,435.91	-\$15,415.83	-\$141,645.53	-\$5,753.93	-\$30,790.38
68300	Interest	\$0.00	\$0.00	\$0.00	\$152.26	\$0.00	\$152.26	\$0.00	\$0.00	\$0.00	\$152.26
	Administration Expenses Total	-\$51,698.74	\$0.00	-\$51,698.74	-\$391,644.80	\$0.00	-\$391,644.80	-\$54,501.69	-\$367,417.14	\$2,802.95	-\$24,227.66
	Recharges										
68990	Re-charge	\$107,896.52	\$0.00	\$107,896.52	\$658,529.06	\$0.00	\$658,529.06	\$100,918.77	\$617,811.40	\$6,977.75	\$40,717.66
69020	BTOH Recharge	-\$11,625.00	\$0.00	-\$11,625.00	-\$60,450.00	\$0.00	-\$60,450.00	-\$11,625.00	-\$60,450.00	\$0.00	\$0.00
69030	Human Resources Recharge	-\$4,636.82	\$0.00	-\$4,636.82	-\$25,181.26		-\$25,181.26	-\$5,756.95	-\$34,191.26	\$1,120.13	\$9,010.00
69040	IT Recharge	-\$3,195.04	\$0.00	-\$3,195.04	-\$19,367.72	\$0.00	-\$19,367.72	-\$2,858.08	-\$17,561.58	-\$336.96	-\$1,806.14
69050	Financial Services Recharge	-\$10,378.00	\$0.00	-\$10,378.00	-\$65,243.14	\$0.00	-\$65,243.14	-\$10,496.87	-\$66,153.73	\$118.87	\$910.59
69060	Marketing Recharge	-\$28,843.22	\$0.00	-\$28,843.22	-\$183,331.50	\$0.00	-\$183,331.50	-\$20,963.42	-\$134,499.39	-\$7,879.80	-\$48,832.11
	Recharges-Total	\$49,218.44	\$0.00	\$49,218.44	\$304,955.44	\$0.00	\$304,955.44	\$49,218.45	\$304,955.44	-\$0.01	\$0.00
Total Operating Expenses		-\$377,909.98	\$0.00	-\$377,909.98	-\$2,771,299.27	\$0.00	-\$2,771,299.27	-\$398,269.94	-\$2,469,150.06	\$20,359.96	-\$302,149.21
Total Expenses		-\$1,099,951.62	\$0.00	-\$1,099,951.62	-\$7,532,565.89	\$0.00	-\$7,532,565.89	-\$1,077,098.59	-\$7,127,816.51	-\$22,853.03	-\$404,749.38
99999	Net Profit	\$26,943.14	\$0.00	\$26,943.14	-\$50,194.89	\$0.00	-\$50,194.89	-\$131,859.67	-\$275,436.48	\$158,802.81	\$225,241.59

Current Pariod			or Queenslan	d University L	Jnion - Departi		Pariod	26 Jun 2017	Business Trading		
Current Period:	25-Jun-2018	29-Jul-2018				Previous I	Perioa:	26-Jun-2017	30-Jul-2017		
		Current Year Actual Month Jul-18	Current Year Budget Month Jul-18	Current Year Variance Jul-18	Current Year Actual YTD Jul-18	Current Year Budget YTD Jul-18	Current Year Variance Jul-18	Last Year Actual Month Jul-17	Last Year Actual YTD Jul-17	Last Year Var Month Jul-17	Last Year Var YTD Jul-17
Account Number	Description										
ales Income	Cally Barrell (CCT Land et al.)	ć77.265.57	¢0.00	677.265.57	Ć540.447.65	¢0.00	Ć540 447 65	ć70 022 20	ć=72 coo 24	ć . 242.40	ć22.250.64
0310	Sale Retail (GST Inclusive)	\$77,265.57	\$0.00 \$0.00	\$77,265.57	\$549,447.65	\$0.00	\$549,447.65	\$70,022.39	\$572,698.31	\$7,243.18 -\$60.10	-\$23,250.6
.0320 .0400	Sale Retail (GST Free) Sale Food (GST Inclusive)	\$315.00 \$507,222.55	\$0.00	\$315.00 \$507,222.55	\$2,159.00 \$3,855,939.32	\$0.00 \$0.00	\$2,159.00 \$3,855,939.32	\$375.10 \$528,186.28	\$2,154.10 \$3,921,512.08	-\$20,963.73	\$4.90 \$65,572.70-
0410	Sale Food (GST Free)	\$10,579.15	\$0.00	\$10,579.15	\$65,756.63	\$0.00	\$65,756.63	\$8,247.70	\$64,929.08	\$2,331.45	\$827.5
0450	Sale Beverage (GST Inclusive)	\$163,770.26	\$0.00	\$163,770.26	\$1,295,773.31	\$0.00	\$1,295,773.31	\$165,213.60	\$1,313,355.32	-\$1,443.34	-\$17,582.0
0460	Sale Beverage (GST free)	\$19,970.77	\$0.00	\$19,970.77	\$170,364.60	\$0.00	\$170,364.60	\$21,716.75	\$186,887.84	-\$1,745.98	-\$16,523.2
0500	Sales Liquor (GST Inclusive)	\$69,897.35	\$0.00	\$69,897.35	\$716,688.20	\$0.00	\$716,688.20	\$71,929.06	\$695,823.58	-\$2,031.71	\$20,864.6
10600	Sales Internal Food	\$8,450.31	\$0.00	\$8,450.31	\$30,566.71	\$0.00	\$30,566.71	\$6,905.29	\$26,846.95	\$1,545.02	\$3,719.76
10605	Sales Internal Beverage	\$1,966.45	\$0.00	\$1,966.45	\$4,542.47	\$0.00	\$4,542.47	\$712.70	\$4,718.10	\$1,253.75	-\$175.6
40610	Sales Internal Liquor	\$1,637.00	\$0.00	\$1,637.00	\$8,807.71	\$0.00	\$8,807.71	\$186.28	\$9,010.09	\$1,450.72	-\$202.38
40620	Sales Internal Retail	\$739.90	\$0.00	\$739.90	\$5,288.67	\$0.00	\$5,288.67	\$651.87	\$5,542.99	\$88.03	-\$254.32
Sales Income Total		\$861,814.31	\$0.00	\$861,814.31	\$6,705,334.27	\$0.00	\$6,705,334.27	\$874,147.02	\$6,803,478.44	-\$12,332.71	-\$98,144.17
and medical rotal			70.00	7001,014.31	40,703,334.27	γο.σσ	40,703,334.27	4074,147.02	40,003,470.44	V12,332.71	\$30,144.1
Cost of Sales											
1310	Purchases Retail GST Inclu	-\$75,683.23	\$0.00	-\$75,683.23	-\$311,616.53	\$0.00	-\$311,616.53	-\$66,470.25	-\$355,953.87	-\$9,212.98	\$44,337.34
1320	Purchases Retail GST Free	-\$535.29	\$0.00	-\$535.29	-\$2,174.61	\$0.00	-\$2,174.61	-\$147.03	-\$1,689.20	-\$388.26	-\$485.41
1330	Opening Stock Retail	-\$100,812.82	\$0.00	-\$100,812.82	-\$857,560.11	\$0.00	-\$857,560.11	-\$133,869.14	-\$1,030,473.34	\$33,056.32	\$172,913.23
11340	Closing Stock Retail	\$126,649.76	\$0.00	\$126,649.76	\$856,125.27	\$0.00	\$856,125.27	\$159,152.73	\$1,068,419.96	-\$32,502.97	-\$212,294.69
11400	Purchases Food GST Inclusive	-\$57,956.98	\$0.00	-\$57,956.98	-\$372,246.59	\$0.00	-\$372,246.59	-\$49,399.09	-\$377,372.41	-\$8,557.89	\$5,125.82
11410	Purchases Food GST Free	-\$197,061.75	\$0.00	-\$197,061.75	-\$1,442,617.35	\$0.00	-\$1,442,617.35	-\$194,973.10	-\$1,439,333.65	-\$2,088.65	-\$3,283.70
11420	Opening Stock Food	-\$63,239.13	\$0.00	-\$63,239.13	-\$402,883.53	\$0.00	-\$402,883.53	-\$63,184.29	-\$472,220.69	-\$54.84	\$69,337.16
11430	Closing Stock Food	\$61,885.84	\$0.00 \$0.00	\$61,885.84	\$431,882.57	\$0.00	\$431,882.57	\$73,045.40	\$502,361.03	-\$11,159.56	-\$70,478.46
11450 11460	Purchases Beverage GST Inclus Purchases Beverage GST Free	-\$27,689.58 -\$35,556.81	\$0.00	-\$27,689.58 -\$35,556.81	-\$243,399.76 -\$278,536.74	\$0.00 \$0.00	-\$243,399.76 -\$278,536.74	-\$26,808.86 -\$38,262.12	-\$255,661.48 -\$257,347.33	-\$880.72 \$2,705.31	\$12,261.72 -\$21,189.41
11470	Opening Stock Bevera	-\$32,204.72	\$0.00	-\$32,204.72	-\$221,794.22	\$0.00	-\$221,794.22	-\$29,928.16	-\$233,648.54	-\$2,276.56	\$11,854.32
1480	Closing Stock Bevera	\$36,446.52	\$0.00	\$36,446.52	\$244,645.05	\$0.00	\$244,645.05	\$36,039.06	\$246,776.63	\$407.46	-\$2,131.58
11500	Purchases Liquor	-\$32,645.91	\$0.00	-\$32,645.91	-\$318,065.27	\$0.00	-\$318,065.27	-\$27,077.52	-\$285,448.42	-\$5,568.39	-\$32,616.8
11510	Opening Stock Liquor	-\$53,725.99	\$0.00	-\$53,725.99	-\$338,551.95	\$0.00	-\$338,551.95	-\$40,187.67	-\$290,899.80	-\$13,538.32	-\$47,652.1
11520	Closing Stock Liquor	\$57,199.69	\$0.00	\$57,199.69	\$365,953.48	\$0.00	\$365,953.48	\$41,225.05	\$309,202.67	\$15,974.64	\$56,750.83
11800	Point of Sale Unders/Overs	-\$139.69	\$0.00	-\$139.69	-\$2,145.21	\$0.00	-\$2,145.21	\$452.97	\$831.16	-\$592.66	-\$2,976.3
1850	Wastage Food	-\$3,639.34	\$0.00	-\$3,639.34	-\$21,842.69	\$0.00	-\$21,842.69	-\$3,075.00	-\$13,888.75	-\$564.34	-\$7,953.94
1855	Wastage Drinks	-\$1,012.34	\$0.00	-\$1,012.34	-\$5,772.18	\$0.00	-\$5,772.18	-\$388.50	-\$3,279.92	-\$623.84	-\$2,492.20
1860	Wastage Alcohol	-\$1,030.23	\$0.00	-\$1,030.23	-\$6,049.48	\$0.00	-\$6,049.48	-\$375.50	-\$4,503.21	-\$654.73	-\$1,546.2
1865	Wastage Retail	-\$144.76	\$0.00	-\$144.76	-\$608.52	\$0.00	-\$608.52	-\$26.30	-\$352.25	-\$118.46	-\$256.2
1880	Freight	-\$647.84	\$0.00	-\$647.84	-\$4,327.11	\$0.00	-\$4,327.11	-\$865.09	-\$4,393.89	\$217.25	\$66.78
11900	Stocktake Variance Food	\$7,185.87	\$0.00	\$7,185.87	\$19,500.38	\$0.00	\$19,500.38	-\$721.38	-\$11,775.81	\$7,907.25	\$31,276.19
11905 11910	Stocktake Variance Drinks Stocktake Variance Alcohol	\$965.67 \$216.94	\$0.00 \$0.00	\$965.67 \$216.94	-\$4,164.19 -\$766.92	\$0.00 \$0.00	-\$4,164.19 -\$766.92	-\$791.01 -\$198.25	\$4,299.00 -\$603.65	\$1,756.68 \$415.19	-\$8,463.19 -\$163.27
11915	Stocktake Variance Retail	\$261.57	\$0.00	\$261.57	-\$994.77	\$0.00	-\$994.77	-\$64.31	-\$234.37	\$325.88	-\$760.40
Total Cost of Sales		-\$392,914.55	\$0.00	-\$392,914.55	-\$2,918,010.98	\$0.00	-\$2,918,010.98	-\$366,897.36	-\$2,907,190.13	-\$26,017.19	-\$10,820.85
11990	Gross Profit	\$469,278.49	\$0.00	\$469,278.49	\$3,793,487.46	\$0.00	\$3,793,487.46	\$507,249.66	\$3,896,288.31	-\$37,971.17	-\$102,800.85
	Gross Profit % Total Sales	54.5%	#DIV/0!	#DIV/0!	56.6%	#DIV/0!	#DIV/0!	58.0%	57.3%	-3.6%	-0.7%
	Gross Profit % Total Sales - Books	33.3%	27.5%	5.9%	33.3%	27.5%	5.9%	33.3%	27.5%	0.0%	5.9%
	Gross Profit % Total Sales - Food	52.0%	#DIV/0!	#DIV/0!	54.8%	#DIV/0!	#DIV/0!	56.1%	54.8%	-4.2%	-0.19
	Gross Profit % Total Sales - Drinks	68.2%	#DIV/0!	#DIV/0!	65.4%	#DIV/0!	#DIV/0!	68.0%	66.9%	0.3%	-1.5%
	Gross Profit % Total Sales - Liquor	58.1%	#DIV/0!	#DIV/0!	59.0%	#DIV/0!	#DIV/0!	63.1%	61.4%	-5.0%	-2.4%

Current Period:	25-Jun-2018	29-Jul-2018			omon - Depart	Previous	Period:	26-Jun-2017	30-Jul-2017	siness madin	
		Current Year Actual Month Jul-18	Current Year Budget Month Jul-18	Current Year Variance Jul-18	Current Year Actual YTD Jul-18	Current Year Budget YTD Jul-18	Current Year Variance Jul-18	Last Year Actual Month Jul-17	Last Year Actual YTD Jul-17	Last Year Var Month Jul-17	Last Year Var YTD Jul-17
Account Number	Description										
Sale on Commission 42600	Sale Cash Books	\$15,340.64	\$0.00	\$15,340.64	\$38,526.85	\$0.00	\$38,526.85	\$10,108.30	\$28,926.77	\$5,232.34	\$9,600.08
Total Sale on Commission	Suic Sush Books	\$15,340.64	\$0.00	\$15,340.64	\$38,526.85	\$0.00	\$38,526.85	\$10,108.30	\$28,926.77	\$5,232.34	\$9,600.08
Cost of Sale on Commission											
43300	Cost of Sale Online	-\$715.21	\$0.00	-\$715.21	-\$4,800.10	\$0.00	-\$4,800.10	-\$475.74	-\$1,984.33	-\$239.47	-\$2,815.77
43500	Cost of Sale Tickets	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$1,556.82	-\$3,304.18	\$1,556.82	\$3,304.18
43600	Cost of Cash Books	-\$9,592.70	\$0.00	-\$9,592.70	-\$24,190.20	\$0.00	-\$24,190.20	-\$1,989.45	-\$14,962.72	-\$7,603.25	-\$9,227.4
43700	Cost of Sale Others	-\$2,385.00	\$0.00	-\$2,385.00	-\$4,770.00	\$0.00	-\$4,770.00	\$0.00	\$0.00	-\$2,385.00	-\$4,770.00
Total Cost of Sale on Commission		-\$12,692.91	\$0.00	-\$12,692.91	-\$33,760.30	\$0.00	-\$33,760.30	-\$4,022.01	-\$20,251.23	-\$8,670.90	-\$13,509.07
Other Income 47000	Advertising Diany	\$0.00	\$0.00	\$0.00	\$51,100.00	\$0.00	\$51,100.00	\$0.00	\$74,496.00	\$0.00	-\$23,396.00
47020	Advertising Diary Advertising - Website	\$480.00	\$0.00	\$480.00	\$5,800.00	\$0.00	\$5,800.00	\$265.00	\$1,675.00	\$215.00	\$4,125.00
47030	Advertising - Other	\$3,162.33	\$0.00	\$3,162.33	\$46,094.00	\$0.00	\$46,094.00	\$1,010.00	\$3,810.00	\$2,152.33	\$42,284.00
47100	Commission-Vending / Others	\$4,682.10	\$0.00	\$4,682.10	\$51,822.93	\$0.00	\$51,822.93	\$10,713.74	\$75,104.78	-\$6,031.64	-\$23,281.85
47110	Commission-Books	\$8,662.33	\$0.00	\$8,662.33	\$39,099.44	\$0.00	\$39,099.44	\$9,637.71	\$46,949.04	-\$975.38	-\$7,849.60
47120	Commission-Pool Table	\$358.19	\$0.00	\$358.19	\$4,793.33	\$0.00	\$4,793.33	\$700.08	\$3,976.40	-\$341.89	\$816.93
47150	Membership - Gatton	\$190.90	\$0.00	\$190.90	\$563.62	\$0.00	\$563.62	\$163.64	\$5,213.63	\$27.26	-\$4,650.01
47240	Hire of Venue	\$68,551.49	\$0.00	\$68,551.49	\$216,888.73	\$0.00	\$216,888.73	\$35,239.10	\$196,237.38	\$33,312.39	\$20,651.35
47250	Hire of Equipment	\$9,891.38	\$0.00	\$9,891.38	\$55,363.75	\$0.00	\$55,363.75	\$5,806.99	\$32,116.00	\$4,084.39	\$23,247.75
47350	Rebates	\$7,519.25	\$0.00	\$7,519.25	\$56,155.61	\$0.00	\$56,155.61	\$4,395.04	\$55,683.84	\$3,124.21	\$471.77
47370	Revenue	\$55,042.42	\$0.00	\$55,042.42	\$393,726.87	\$0.00	\$393,726.87	\$47,964.38	\$392,042.73	\$7,078.04	\$1,684.14
47550	Sponsorships	\$1,000.00	\$0.00	\$1,000.00	\$41,747.25	\$0.00	\$41,747.25	\$3,500.00	\$19,025.00	-\$2,500.00	\$22,722.25
47570	Sponsorships - Market Day	\$57,910.00	\$0.00	\$57,910.00	\$230,384.12	\$0.00	\$230,384.12	\$36,030.00	\$154,195.40	\$21,880.00	\$76,188.72
47700	Ticket Sales	\$0.00	\$0.00	\$0.00	\$2,001.36	\$0.00	\$2,001.36	\$295.45	\$29,980.28	-\$295.45	-\$27,978.9
47900	Interest Received	\$3,171.69	\$0.00	\$3,171.69	\$19,781.98	\$0.00	\$19,781.98	\$3,333.64	\$19,837.41	-\$161.95	-\$55.43
47980	Staff Labour Recoveries	\$3,785.23	\$0.00	\$3,785.23	\$12,000.37	\$0.00	\$12,000.37	\$5,664.54	\$9,442.45	-\$1,879.31	\$2,557.92
47985	Revenue Business Partners	\$0.00	\$0.00	\$0.00	\$18,875.00	\$0.00	\$18,875.00	\$0.00	\$0.00	\$0.00	\$18,875.00
47986 Total Other Income	UQU Membership card Sales	\$15,381.88 \$239,789.19	\$0.00 \$ 0.00	\$15,381.88 \$239,789.19	\$124,403.20 \$1,370,601.56	\$0.00 \$ 0.00	\$124,403.20 \$1,370,601.56	\$0.00 \$164,719.31	\$0.00 \$1,119,785.34	\$15,381.88 \$75,069.88	\$124,403.20 \$250,816.2 2
			·								-
49500	Sundry Income	\$41.85	\$0.00	\$41.85	\$259.24	\$0.00	\$259.24	\$1,186.83	\$6,915.07	-\$1,144.98	-\$6,655.83
49600	Cost of Sales others	\$459.00	\$0.00	\$459.00	\$1,728.00	\$0.00	\$1,728.00	\$288.00	\$1,413.00	\$171.00	\$315.00
Gross Profit Before Expenses		\$712,216.26	\$0.00	\$712,216.26	\$5,170,842.81	\$0.00	\$5,170,842.81	\$679,530.09	\$5,033,077.26	\$32,686.17	\$137,765.55
Expenditure											
Wages & Oncosts											
60030	Wages - permanent	-\$267,286.46	\$0.00	-\$267,286.46	-\$1,685,179.72	\$0.00	-\$1,685,179.72	-\$259,357.78	-\$1,714,774.36	-\$7,928.68	\$29,594.64
60040	Allowance	-\$1,288.25	\$0.00	-\$1,288.25	-\$12,168.16	\$0.00	-\$12,168.16	\$0.00	-\$1,658.55	-\$1,288.25	-\$10,509.61
60070	Annual Leave Provision	-\$28,434.85	\$0.00	-\$28,434.85	-\$183,387.55	\$0.00	-\$183,387.55	-\$25,592.84	-\$186,278.61	-\$2,842.01	\$2,891.06
60090 60100	Long Service Leave Provision	-\$7,748.46	\$0.00	-\$7,748.46	-\$36,102.78	\$0.00	-\$36,102.78 -\$35,980.81	-\$8,320.78 -\$4,028.42	-\$45,565.30 -\$30,213.18	\$572.32	\$9,462.52
60110	Income Protection Insurance Paid Trial	-\$4,929.75 \$0.00	\$0.00 \$0.00	-\$4,929.75 \$0.00	-\$35,980.81 -\$97.21	\$0.00 \$0.00	-\$35,980.81 -\$97.21	-\$4,028.42 \$0.00	-\$30,213.18 \$0.00	-\$901.33 \$0.00	-\$5,767.63 -\$97.21
60130	Wages - casual	-\$216,221.18	\$0.00 \$0.00	\$0.00 -\$216,221.18	-\$97.21 -\$1,517,902.77	\$0.00 \$0.00	-\$97.21 -\$1,517,902.77	\$0.00 -\$204,303.03	\$0.00 -\$1,405,311.21	\$0.00 -\$11,918.15	-\$97.23 -\$112,591.56-
60140	Superannuation Guarantee	-\$64,999.61	\$0.00	-\$64,999.61	-\$427,067.74	\$0.00	-\$427,067.74	-\$62,663.40	-\$439,808.05	-\$2,336.21	\$12,740.31
60150	Other Leave	-\$14,950.65	\$0.00	-\$14,950.65	-\$80,911.50	\$0.00	-\$80,911.50	-\$6,349.18	-\$75,420.56	-\$8,601.47	-\$5,490.94
60155	TOIL	-\$5,556.09	\$0.00	-\$5,556.09	-\$29,535.49	\$0.00	-\$29,535.49	-\$4,476.79	-\$30,471.13	-\$1,079.30	\$935.64
60160	Workers Compensation	-\$4,065.76	\$0.00	-\$4,065.76	-\$26,554.15	\$0.00	-\$26,554.15	-\$3,908.19	-\$27,204.68	-\$157.57	\$650.53
60170	Wages & Oncosts - Agency Staff	-\$1,001.47	\$0.00	-\$1,001.47	-\$42,114.85	\$0.00	-\$42,114.85	-\$203.13	-\$4,615.16	-\$798.34	-\$37,499.69
60180	Wages - Redundancy	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$4,828.24	-\$14,484.74	\$4,828.24	\$14,484.74
	Total Wages	-\$616,482.53	\$0.00	-\$616,482.53	-\$4,077,002.73	\$0.00	-\$4,077,002.73	-\$584,031.78	-\$3,975,805.53	-\$32,450.75	-\$101,197.20
	Wages % of Sales	71.53%	#DIV/0!	#DIV/0!	60.80%	#DIV/0!	#DIV/0!	66.81%	58.44%	-263.13%	-103.11%

Business Trading

Current Period:	Wonthly P	rofit And Loss fo 29-Jul-2018	or Queensiar	ia University C	nion - Depart	ment Previous	Period:	26-Jun-2017	30-Jul-2017	siness Tradin	g
		Current Year Actual Month Jul-18	Current Year Budget Month Jul-18	Current Year Variance Jul-18	Current Year Actual YTD Jul-18	Current Year Budget YTD Jul-18	Current Year Variance Jul-18	Last Year Actual Month Jul-17	Last Year Actual YTD Jul-17	Last Year Var Month Jul-17	Last Year Var YTD Jul-17
Account Number	Description										
COF10	Other Labour Cost	¢220.00	ć0.00	ć220.00	ć1 002 00	¢0.00	¢1 003 00	¢677.00	¢c 405 co	¢220.00	¢4.002
50510	Staff Rewards & Recognition	-\$338.00	\$0.00	-\$338.00 -\$77.90	-\$1,803.09	\$0.00	-\$1,803.09	-\$677.00	-\$6,495.60 -\$952.47	\$339.00	\$4,692. \$407.
50520 50550	Staff Gifts	-\$77.90 \$0.00	\$0.00 \$0.00	\$0.00	-\$545.47 -\$15,149.19	\$0.00 \$0.00	-\$545.47 -\$15,149.19	-\$95.72 \$0.00	-\$952.47 -\$2,720.91	\$17.82 \$0.00	-\$12,428.
50600	Recruitment Staff Amenities	-\$570.84	\$0.00	-\$570.84	-\$4,711.30	\$0.00	-\$15,149.19 -\$4,711.30	-\$516.68	-\$5,504.23	-\$54.16	-\$12,428. \$792.
50630	First Aid	\$0.00	\$0.00	\$0.00	-\$929.00	\$0.00	-\$929.00	-\$856.13	-\$1,783.51	\$856.13	\$752. \$854.
50750	Staff Training - External	-\$1,268.26	\$0.00	-\$1,268.26	-\$13,466.45	\$0.00	-\$13,466.45	-\$106.50	-\$35,327.25	-\$1,161.76	\$21,860.
50760	Staff Training - External	-\$3,417.97	\$0.00	-\$1,208.20	-\$26,243.19	\$0.00	-\$26,243.19	-\$1,455.27	-\$12,053.30	-\$1,962.70	-\$14,189.
50780	FBT Expense	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$12,033.30	\$0.00	\$272.
60800	Staff Uniforms	-\$1,187.80	\$0.00	-\$1,187.80	-\$7,453.62	\$0.00	-\$7,453.62	-\$1,973.41	-\$7,705.55	\$785.61	\$272. \$251.
00000	Other Labour Cost Total	-\$6,860.77	\$0.00	-\$6,860.77	-\$70,301.31	\$0.00	-\$70,301.31	-\$5,680.71	-\$ 72,815.55	-\$1,180.06	\$2,514.
Operating Expenses											
C1010	Advertising	ć2.72F.04	ć0.00	ć2 725 04	ć22 442 40	ć0.00	ć22 442 40	ćr 022.25	Ć40 004 44	¢2 107 21	627.442
61010	Advertising / Publicity Promotional Merchandise	-\$2,725.04	\$0.00	-\$2,725.04	-\$22,442.40	\$0.00	-\$22,442.40	-\$5,832.35	-\$49,884.44	\$3,107.31	\$27,442.
61100	Advertising-Total	-\$1,281.00 - \$4,006.04	\$0.00 \$0.00	-\$1,281.00 - \$4,006.04	-\$7,213.64 - \$29,656.04	\$0.00 \$0.00	-\$7,213.64 - \$29,656.04	-\$2,421.85 - \$8,254.20	-\$10,971.85 -\$60,856.29	\$1,140.85 \$4,248.16	\$3,758. \$31,200.
	Advertising-Total	-94,000.04	30.00	-94,000.04	-925,030.04	30.00	-\$25,030.04	-70,234.20	-300,830.23	34,240.10	331,200
	Events & Projects										
61600	Concerts/Performances	-\$2,530.00	\$0.00	-\$2,530.00	-\$18,253.42	\$0.00	-\$18,253.42	-\$880.00	-\$12,260.00	-\$1,650.00	-\$5,993.
61800	Special Projects	\$0.00	\$0.00	\$0.00	-\$6,033.21	\$0.00	-\$6,033.21	\$0.00	-\$8,604.59	\$0.00	\$2,571.
61900	Student Promotions	-\$2,604.00	\$0.00	-\$2,604.00	-\$5,662.22	\$0.00	-\$5,662.22	-\$2,093.64	-\$6,882.66	-\$510.36	\$1,220.
	Events & Projects - Total	-\$5,134.00	\$0.00	-\$5,134.00	-\$29,948.85	\$0.00	-\$29,948.85	-\$2,973.64	-\$27,747.25	-\$2,160.36	-\$2,201.6
	Property										
62710	Cleaning Materials	-\$4,283.83	\$0.00	-\$4,283.83	-\$45,557.32	\$0.00	-\$45,557.32	-\$5,081.02	-\$32,608.73	\$797.19	-\$12,948.
62720	Cleaning Charges	-\$25,827.52	\$0.00	-\$25,827.52	-\$146,748.66	\$0.00	-\$146,748.66	-\$23,776.79	-\$142,534.45	-\$2,050.73	-\$4,214.
62730	Cleaning Garbage Disposal	-\$122.55	\$0.00	-\$122.55	-\$38,502.33	\$0.00	-\$38,502.33	-\$10,568.68	-\$39,258.77	\$10,446.13	\$756.
62740	Cleaning Equipment	-\$2,983.50	\$0.00	-\$2,983.50	-\$14,034.51	\$0.00	-\$14,034.51	-\$3,956.67	-\$28,195.55	\$973.17	\$14,161.
62850	Pest Control	-\$768.51	\$0.00	-\$768.51	-\$5,390.26	\$0.00	-\$5,390.26	-\$780.74	-\$4,682.62	\$12.23	-\$707.
62900	Security	-\$1,764.68	\$0.00	-\$1,764.68	-\$12,588.74	\$0.00	-\$12,588.74	-\$1,905.55	-\$11,090.26	\$140.87	-\$1,498.
62910	Security - Providers	-\$3,278.56	\$0.00	-\$3,278.56	-\$51,219.48	\$0.00	-\$51,219.48	-\$8,537.92	-\$52,923.32	\$5,259.36	\$1,703.
62920	Security - Property	-\$7.53	\$0.00	-\$7.53	-\$125.73	\$0.00	-\$125.73	-\$735.61	-\$1,438.26	\$728.08	\$1,312.
	Property-Total	-\$39,036.68	\$0.00	-\$39,036.68	-\$314,167.03	\$0.00	-\$314,167.03	-\$55,342.98	-\$312,731.96	\$16,306.30	-\$1,435.
	Heilieine										
63010	Utilities Electricity	-\$19,627.09	\$0.00	-\$19,627.09	-\$146,137.40	\$0.00	-\$146,137.40	-\$21,254.57	-\$131,762.46	\$1,627.48	-\$14,374.
53050	Gas	-\$8,862.70	\$0.00	-\$8,862.70	-\$56,988.20	\$0.00	-\$56,988.20	-\$7,906.88	-\$52,151.89	-\$955.82	-\$4,836.
63100	Water	-\$4,290.00	\$0.00	-\$4,290.00	-\$29,310.00	\$0.00	-\$29,310.00	-\$4,290.00	-\$29,310.00	\$0.00	\$0.0
63150	Telephone	-\$878.73	\$0.00	-\$878.73	-\$15,236.70	\$0.00	-\$15,236.70	-\$3,243.62	-\$23,319.78	\$2,364.89	\$8,083.
	Utilities-Total	-\$33,658.52	\$0.00	-\$33,658.52	-\$247,672.30	\$0.00	-\$247,672.30	-\$36,695.07	-\$236,544.13	\$3,036.55	-\$11,128.
							<u> </u>				
	Motor Vehicles			4		4					4
64010	Motor Vehicles R&M	\$0.00	\$0.00	\$0.00	-\$184.54	\$0.00	-\$184.54	\$0.00	-\$348.18	\$0.00	\$163.
64100	Motor Vehicle Fuel and Oil	-\$314.28	\$0.00	-\$314.28	-\$1,262.47	\$0.00	-\$1,262.47	-\$179.35	-\$1,017.24	-\$134.93	-\$245.
64150	Motor Vehicle Parking & Tolls Motor Vehices - Total	\$253.29 - \$60.99	\$0.00 \$0.00	\$253.29 - \$60.99	-\$1,702.43 - \$3,149.44	\$0.00 \$ 0.00	-\$1,702.43 - \$3,149.44	-\$371.66 - \$551.01	-\$3,124.53 -\$4,489.95	\$624.95 \$490.02	\$1,422. \$1,340.
	Motor venices - Iotai	-500.55	ŞU.UU	-500.55	-33,143.44	ŞU.UU	-93,143,44	-5551.01	- 	Ş 4 30.02	31,34U.
	Maintenance										
55050	R&M - Building	-\$12,089.92	\$0.00	-\$12,089.92	-\$81,638.25	\$0.00	-\$81,638.25	-\$11,579.72	-\$82,629.32	-\$510.20	\$991.
55100	R&M - Furniture	-\$31.34	\$0.00	-\$31.34	-\$351.34	\$0.00	-\$351.34	\$0.00	\$0.00	-\$31.34	-\$351.
55150	R&M - Equipment	-\$5,454.55	\$0.00	-\$5,454.55	-\$34,580.22	\$0.00	-\$34,580.22	-\$1,225.21	-\$15,345.03	-\$4,229.34	-\$19,235.
55200	R&M - Point of Sale	\$0.00	\$0.00	\$0.00	-\$165.00	\$0.00	-\$165.00	\$0.00	\$0.00	\$0.00	-\$165.
65250	R&M - Refrigeration	-\$426.69	\$0.00	-\$426.69	-\$22,701.69	\$0.00	-\$22,701.69	-\$500.00	-\$16,022.00	\$73.31	-\$6,679.
65300	Replacements / Minor capital	-\$5,098.51	\$0.00	-\$5,098.51	-\$39,998.49	\$0.00	-\$39,998.49	-\$8,384.85	-\$39,939.61	\$3,286.34	-\$58.8

	Monthly Pro	ofit And Loss fo	or Queenslan	d University (Jnion - Depart	ment		Bus	Business Trading			
Current Period:	25-Jun-2018	29-Jul-2018				Previous	Period:	26-Jun-2017	30-Jul-2017			
Account Number	Description	Current Year Actual Month Jul-18	Current Year Budget Month Jul-18	Current Year Variance Jul-18	Current Year Actual YTD Jul-18	Current Year Budget YTD Jul-18	Current Year Variance Jul-18	Last Year Actual Month Jul-17	Last Year Actual YTD Jul-17	Last Year Var Month Jul-17	Last Year Var YTD Jul-17	
Account Number	Description Maintenance-Total	-\$23,101.01	\$0.00	-\$23,101.01	-\$179,434.99	\$0.00	-\$179,434.99	-\$21,689.78	-\$153,935.96	-\$1,411.23	-\$25,499.03	
	Other Operating Costs											
66010	Consumables	-\$4,416.78	\$0.00	-\$4,416.78	-\$23,665.65	\$0.00	-\$23,665.65	-\$3,089.06	-\$24,150.05	-\$1,327.72	\$484.40	
66050	Conf & Seminar Registration	\$0.00	\$0.00	\$0.00	-\$426.00	\$0.00	-\$426.00	\$0.00	-\$309.09	\$0.00	-\$116.91	
66100	Conf & Seminar Travel & Accom	-\$267.19	\$0.00	-\$267.19	-\$7,137.08	\$0.00	-\$7,137.08	\$0.00	-\$6,697.84	-\$267.19	-\$439.24	
66150	Depreciation	-\$54,786.71	\$0.00	-\$54,786.71	-\$341,891.24	\$0.00	-\$341,891.24	-\$54,560.47	-\$345,575.76	-\$226.24	\$3,684.52	
66160	Gains / Losses on Disposal	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$22.73	\$0.00	-\$22.73	
66220	Entertainment FBT	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$1,240.77	-\$1,240.77	\$1,240.77	\$1,240.77	
66300	Equipment Leases	-\$536.50	\$0.00	-\$536.50	-\$1,866.85	\$0.00	-\$1,866.85	\$0.00	\$0.00	-\$536.50	-\$1,866.85	
66350	Equipment Rent	-\$5,977.00	\$0.00	-\$5,977.00	-\$38,379.84	\$0.00	-\$38,379.84	-\$2,738.23	-\$14,984.63	-\$3,238.77	-\$23,395.21	
66400	Film Hire	\$0.00	\$0.00	\$0.00	-\$2,174.78	\$0.00	-\$2,174.78	-\$58.54	-\$9,603.72	\$58.54	\$7,428.94	
66450	Insurance	-\$5,496.34	\$0.00	-\$5,496.34	-\$38,474.38	\$0.00	-\$38,474.38	-\$4,221.30	-\$29,549.10	-\$1,275.04	-\$8,925.28	
66500	Laundry	-\$1,145.94	\$0.00	-\$1,145.94	-\$8,406.66	\$0.00	-\$8,406.66	-\$1,375.43	-\$6,516.80	\$229.49	-\$1,889.86	
66550	Library / Resources	\$0.00	\$0.00	\$0.00	-\$794.54	\$0.00	-\$794.54	-\$64.43	-\$64.43	\$64.43	-\$730.11	
66600	Licence Fees / Certificates	-\$6,193.57	\$0.00	-\$6,193.57	-\$49,520.57	\$0.00	-\$49,520.57	-\$8,544.27	-\$49,072.95	\$2,350.70	-\$447.62	
66700	Meetings	-\$336.75	\$0.00	-\$336.75	-\$1,991.98	\$0.00	-\$1,991.98	-\$353.03	-\$1,321.25	\$16.28	-\$670.73	
66750	Newspapers & Periodicals	-\$8.33	\$0.00	-\$8.33	-\$58.31	\$0.00	-\$58.31	\$13.64	\$0.01	-\$21.97	-\$58.32	
66800	Packaging	-\$16,434.86	\$0.00	-\$16,434.86	-\$152,477.75	\$0.00	-\$152,477.75	-\$14,748.99	-\$112,416.99	-\$1,685.87	-\$40,060.76	
66850	Subscriptions	-\$3,236.76	\$0.00	-\$3,236.76	-\$28,717.75	\$0.00	-\$28,717.75	-\$3,189.50	-\$24,019.74	-\$47.26	-\$4,698.01	
66900	Travel (local)	-\$334.32	\$0.00	-\$334.32	-\$1,378.97	\$0.00	-\$1,378.97	-\$6.00	-\$1,023.95	-\$328.32	-\$355.02	
66950	Workplace Health & Safety	-\$557.05	\$0.00	-\$557.05	-\$4,834.96	\$0.00	-\$4,834.96	-\$861.03	-\$3,582.04	\$303.98	-\$1,252.92	
	Other Operating Costs-Total	-\$99,728.10	\$0.00	-\$99,728.10	-\$702,197.31	\$0.00	-\$702,197.31	-\$95,037.41	-\$630,106.37	-\$4,690.69	-\$72,090.94	
	Administration Expenses											
67010	Bad Debts	\$0.00	\$0.00	\$0.00	-\$236.36	\$0.00	-\$236.36	\$0.00	\$0.00	\$0.00	-\$236.36	
67060	Donations	-\$5.00	\$0.00	-\$5.00	-\$24.00	\$0.00	-\$24.00	\$0.00	\$0.00	-\$5.00	-\$24.00	
67100	Photocopying	-\$369.42	\$0.00	-\$369.42	-\$9,561.11	\$0.00	-\$9,561.11	-\$1,803.99	-\$13,386.33	\$1,434.57	\$3,825.22	
67300	Plants - Hire	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$775.00	\$0.00	\$775.00	
67400	Postage & Freight	-\$10.32	\$0.00	-\$10.32	-\$121.45	\$0.00	-\$121.45	-\$19.78	-\$180.77	\$9.46	\$59.32	
67500	Printing	-\$1,711.64	\$0.00	-\$1,711.64	-\$9,117.41	\$0.00	-\$9,117.41	-\$3,204.52	-\$6,094.19	\$1,492.88	-\$3,023.22	
67600	Stationery	-\$1,687.94	\$0.00	-\$1,687.94	-\$11,440.04	\$0.00	-\$11,440.04	-\$1,543.93	-\$10,333.03	-\$144.01	-\$1,107.01	
67700	Audit Fees	-\$2,250.00	\$0.00	-\$2,250.00	-\$15,750.00	\$0.00	-\$15,750.00	-\$2,250.00	-\$15,750.00	\$0.00	\$0.00	
67800	Debt Collection	-\$100.00	\$0.00	-\$100.00	-\$493.00	\$0.00	-\$493.00	\$0.00	\$0.00	-\$100.00	-\$493.00	
68100	Professional Fees	-\$5,925.00	\$0.00	-\$5,925.00	-\$50,258.32	\$0.00	-\$50,258.32	-\$13,883.21	-\$42,232.25	\$7,958.21	-\$8,026.07	
68200	Bank Charges	-\$20,497.75	\$0.00	-\$20,497.75	-\$170,667.69	\$0.00	-\$170,667.69	-\$14,789.05	-\$139,966.72	-\$5,708.70	-\$30,700.97	
68300	Interest	\$0.00	\$0.00	\$0.00	\$152.26	\$0.00	\$152.26	\$0.00	\$0.00	\$0.00	\$152.26	
	Administration Expenses Total	-\$32,557.07	\$0.00	-\$32,557.07	-\$267,517.12	\$0.00	-\$267,517.12	-\$37,494.48	-\$228,718.29	\$4,937.41	-\$38,798.83	
	Recharges	4	4-									
68990	Re-charge	\$107,896.52	\$0.00	\$107,896.52	\$658,529.06	\$0.00	\$658,529.06	\$100,918.77	\$617,811.40	\$6,977.75	\$40,717.66	
	Recharges-Total	\$107,896.52	\$0.00	\$107,896.52	\$658,529.06	\$0.00	\$658,529.06	\$100,918.77	\$617,811.40	\$6,977.75	\$40,717.66	
Total Operating Expenses		-\$129,385.89	\$0.00	-\$129,385.89	-\$1,115,214.02	\$0.00	-\$1,115,214.02	-\$157,119.80	-\$1,037,318.80	\$27,733.91	-\$77,895.22	
Total Expenses		-\$752,729.19	\$0.00	-\$752,729.19	-\$5,262,518.06	\$0.00	-\$5,262,518.06	-\$746,832.29	-\$5,085,939.88	-\$5,896.90	-\$176,578.18	

\$0.00

-\$40,512.93

99999

Net Profit

-\$40,512.93

\$0.00

-\$91,675.25

-\$91,675.25

\$26,789.27

-\$38,812.63

Current Period:	25-Jun-2018	29-Jul-2018		,		Previous Period:			26-Jun-2017 30-Jul-2017				
		Current Year Actual Month Jul-18	Current Year Budget Month Jul-18	Current Year Variance Jul-18	Current Year Actual YTD Jul-18	Current Year Budget YTD Jul-18	Current Year Variance Jul-18	Last Year Actual Month Jul-17	Last Year Actual YTD Jul-17	Last Year Var Month Jul-17	Last Year Var YTD Jul-17		
Account Number Sales Income	Description												
40450	Sale Beverage (GST Inclusive)	\$138.18	\$0.00	\$138.18	\$1,499.63	\$0.00	\$1,499.63	\$0.00	\$107.27	\$138.18	\$1,392.36		
40500	Sales Liquor (GST Inclusive)	\$6,219.09	\$0.00	\$6,219.09	\$18,117.27	\$0.00	\$18,117.27	\$0.00	\$9,334.54	\$6,219.09	\$8,782.73		
40605	Sales Internal Beverage	\$37.27	\$0.00	\$37.27	\$93.64	\$0.00	\$93.64	\$0.00	\$0.00	\$37.27	\$93.64		
40610	Sales Internal Liquor	\$2,958.19	\$0.00	\$2,958.19	\$10,100.95	\$0.00	\$10,100.95	\$0.00	\$0.00	\$2,958.19	\$10,100.95		
Sales Income Total		\$9,352.73	\$0.00	\$9,352.73	\$29,811.49	\$0.00	\$29,811.49	\$0.00	\$9,441.81	\$9,352.73	\$20,369.68		
Cost of Sales													
41450	Purchases Beverage GST Inclus	-\$2,229.27	\$0.00	-\$2,229.27	-\$2,229.27	\$0.00	-\$2,229.27	\$0.00	-\$594.53	-\$2,229.27	-\$1,634.74		
41460	Purchases Beverage GST Free	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$7.16	\$0.00	\$7.16		
41500	Purchases Liquor	-\$9,076.70	\$0.00	-\$9,076.70	-\$19,276.67	\$0.00	-\$19,276.67	\$0.00	-\$2,330.33	-\$9,076.70	-\$16,946.34		
41800	Point of Sale Unders/Overs	\$158.00	\$0.00	\$158.00	\$180.20	\$0.00	\$180.20	\$0.00	\$0.00	\$158.00	\$180.20		
41880	Freight	\$0.00	\$0.00	\$0.00	-\$15.50	\$0.00	-\$15.50	\$0.00	-\$64.79	\$0.00	\$49.29		
Total Cost of Sales		-\$11,147.97	\$0.00	-\$11,147.97	-\$21,341.24	\$0.00	-\$21,341.24	\$0.00	-\$2,996.81	-\$11,147.97	-\$18,344.43		
41990	Gross Profit	-\$1,795.24	\$0.00	-\$1,795.24	\$8,470.25	\$0.00	\$8,470.25	\$0.00	\$6,445.00	-\$1,795.24	\$2,025.25		
	Gross Profit % Total Sales	-19.2%	#DIV/0!	#DIV/0!	28.4%	#DIV/0!	#DIV/0!	#DIV/0!	68.3%	#DIV/0!	-39.8%		
	Gross Profit % Total Sales - Books	33.3%	27.5%	5.9%	33.3%	27.5%	5.9%	33.3%	27.5%	0.0%	5.9%		
	Gross Profit % Total Sales - Food	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!		
	Gross Profit % Total Sales - Drinks	-1170.6%	#DIV/0!	#DIV/0!	-39.9%	#DIV/0!	#DIV/0!	#DIV/0!	-460.9%	#DIV/0!	421.0%		
	Gross Profit % Total Sales - Liquor	1.1%	#DIV/0!	#DIV/0!	31.7%	#DIV/0!	#DIV/0!	#DIV/0!	75.0%	#DIV/0!	-43.3%		
Sale on Commission													
42700	Sale Others	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,727.27	\$0.00	-\$17,727.27		
Total Sale on Commission		\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$17,727.27	\$0.00	-\$17,727.27		
Cost of Sale on Commission													
43300	Cost of Sale Online	\$0.00	\$0.00	\$0.00	-\$1,946.35	\$0.00	-\$1,946.35	\$0.00	\$0.00	\$0.00	-\$1,946.35		
43500	Cost of Sale Tickets	-\$168.36	\$0.00	-\$168.36	-\$623.49	\$0.00	-\$623.49	-\$183.47	-\$1,313.12	\$15.11	\$689.63		
43600	Cost of Cash Books	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
43700	Cost of Sale Others	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		
Total Cost of Sale on Commission		-\$168.36	\$0.00	-\$168.36	-\$2,569.84	\$0.00	-\$2,569.84	-\$183.47	-\$1,313.12	\$15.11	-\$1,256.72		
Other Income													
47190	Grants	\$251,310.19	\$0.00	\$251,310.19	\$1,558,123.17	\$0.00	\$1,558,123.17	\$199,669.91	\$1,397,689.37	\$51,640.28	\$160,433.80		
47240	Hire of Venue	\$0.00	\$0.00	\$0.00	\$1,227.24	\$0.00	\$1,227.24	\$0.00	\$636.37	\$0.00	\$590.87		
47250	Hire of Equipment	\$0.00	\$0.00	\$0.00	\$11,047.09	\$0.00	\$11,047.09	\$0.00	\$0.00	\$0.00	\$11,047.09		
47310	Freight and Delivery	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		

Student Services

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Current Period:	25-Jun-2018	29-Jul-2018				Previou	s Period:	26-Jun-2017	30-Jul-2017		
		Current Year Actual Month	Current Year Budget Month	Current Year Variance	Current Year Actual YTD	Current Year Budget YTD	Current Year Variance	Last Year Actual Month	Last Year Actual YTD	Last Year Var Month	Last Year Var YTD
		Jul-18	Jul-18	Jul-18	Jul-18	Jul-18	Jul-18	Jul-17	Jul-17	Jul-17	Jul-17
Account Number	Description			4		4	4				
47350	Rebates	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
47360	Rents	\$46,984.82	\$0.00	\$46,984.82	\$291,305.86	\$0.00	\$291,305.86	\$40,720.18	\$285,041.26		\$6,264.60
47370	Revenue	\$97,937.55	\$0.00	\$97,937.55	\$312,614.34	\$0.00	\$312,614.34	\$12,927.42	\$35,634.97		
47380	Coupons	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
47550	Sponsorships	\$5,954.55	\$0.00	\$5,954.55	\$29,681.81	\$0.00	\$29,681.81	\$6,363.63	\$17,727.26		\$11,954.55
47570	Sponsorships - Market Day	\$0.00	\$0.00	\$0.00	\$6,558.22	\$0.00	\$6,558.22	\$0.00	\$0.00		\$6,558.22
47700	Ticket Sales	\$14,454.99	\$0.00	\$14,454.99	\$94,250.06	\$0.00	\$94,250.06	\$5,917.52			\$36,630.54
47900	Interest Received	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00			\$0.00
47980	Staff Labour Recoveries	\$0.00	\$0.00	\$0.00	\$801.82	\$0.00	\$801.82	\$0.00	\$0.00		\$801.82
47985	Revenue Business Partners	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00
47986	UQU Membership card Sales	\$0.00	\$0.00	\$0.00	-\$27.28	\$0.00	-\$27.28	\$0.00	\$0.00	\$0.00	-\$27.28
Total Other Income		\$416,642.10	\$0.00	\$416,642.10	\$2,305,627.78	\$0.00	\$2,305,627.78	\$265,598.66	\$1,794,348.75	\$151,043.44	\$511,279.03
49500	Sundry Income	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$293.64	\$2,094.87	-\$293.64	-\$2,094.87
Gross Profit Before Expenses		\$414,678.50	\$0.00	\$414,678.50	\$2,311,528.19	\$0.00	\$2,311,528.19	\$265,708.83	\$1,819,302.77	\$148,969.67	\$492,225.42
Expenditure Wages & Oncosts											
60030	Wages - permanent	-\$64,070.85	\$0.00	-\$64,070.85	-\$387,235.19	\$0.00	-\$387,235.19	-\$63,648.06	-\$408,058.11	-\$422.79	\$20,822.92
60040	Allowance	-\$126.06	\$0.00	-\$126.06	-\$744.48	\$0.00	-\$744.48	-\$126.06	-\$665.33	\$0.00	-\$79.15
60070	Annual Leave Provision	-\$6,705.37	\$0.00	-\$6,705.37	-\$40,714.76	\$0.00	-\$40,714.76	-\$5,692.68	-\$41,060.93	-\$1,012.69	\$346.17
60090	Long Service Leave Provision	-\$2,049.77	\$0.00	-\$2,049.77	-\$8,306.60	\$0.00	-\$8,306.60	-\$1,850.82	-\$10,043.68		\$1,737.08
60100	Income Protection Insurance	-\$651.98	\$0.00	-\$651.98	-\$4,758.56	\$0.00	-\$4,758.56	-\$532.78	-\$3,995.82		-\$762.74
60130	Wages - casual	-\$9,626.28	\$0.00	-\$9,626.28	-\$77,171.97	\$0.00	-\$77,171.97	-\$6,322.65	-\$58,912.80		-\$18,259.17
60140	Superannuation Guarantee	-\$10,400.65	\$0.00	-\$10,400.65	-\$62,655.78	\$0.00	-\$62,655.78	-\$8,636.18	-\$59,276.34		-\$3,379.44
60150	Other Leave	-\$4,045.51	\$0.00	-\$4,045.51	-\$16,028.51	\$0.00	-\$16,028.51	-\$1,323.64	-\$14,582.59		-\$1,445.92
60155	TOIL	-\$169.37	\$0.00	-\$169.37	-\$4,987.64	\$0.00	-\$4,987.64	-\$247.86	-\$5,767.37	\$78.49	\$779.73
60160	Workers Compensation	-\$644.20	\$0.00	-\$644.20	-\$3,876.49	\$0.00	-\$3,876.49	-\$575.37	-\$3,889.04	-\$68.83	\$12.55
	Total Wages	-\$98,490.04	\$0.00	-\$98,490.04	-\$606,479.98	\$0.00	-\$606,479.98	-\$88,956.10	-\$606,252.01	-\$9,533.94	-\$227.97
	Wages % of Sales	1053.06%	#DIV/0!	#DIV/0!	2034.38%	#DIV/0!	#DIV/0!	#DIV/0!	6420.93%		1.12%
	Other Labour Cost										
60520	Staff Gifts	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$5.46	-\$97.24	\$5.46	\$97.24
60600	Staff Amenities	-\$116.30	\$0.00	-\$116.30	-\$507.30	\$0.00	-\$507.30	-\$138.00	•		\$171.20
60630	First Aid	\$0.00	\$0.00	\$0.00	-\$391.54	\$0.00	-\$391.54	\$0.00	\$0.00		-\$391.54
60750	Staff Training - External	-\$92.00	\$0.00	-\$92.00	-\$3,911.06	\$0.00	-\$3,911.06	\$0.00	-\$1,370.31		-\$2,540.75
60760	Staff Training - Internal	\$0.00	\$0.00	\$0.00	-\$1,570.00	\$0.00	-\$1,570.00	\$0.00	-\$324.64	\$0.00	-\$1,245.36
60800	Staff Uniforms	\$0.00	\$0.00	\$0.00	-\$1,102.70	\$0.00	-\$1,102.70	-\$16.60	-\$1,322.67		\$219.97
-	Other Labour Cost Total	-\$208.30	\$0.00	-\$208.30	-\$7,482.60	\$0.00	-\$7,482.60	-\$160.06	-\$3,793.36		-\$3,689.24
Operating Expenses											
, ,	Advertising										
61010	Advertising / Publicity	-\$1,925.66	\$0.00	-\$1,925.66	-\$17,748.35	\$0.00	-\$17,748.35	-\$3,676.15	-\$53,845.70	\$1,750.49	\$36,097.35

Student Services

	Wonting Front And	2033 101 Qu	.c.iisiaiia O	mversity c	лион Вери	·····			Juan	Citt SCI V	.003		
Current Period:	25-Jun-2018	29-Jul-2018				Previou	s Period:	26-Jun-2017 30-Jul-2017					
		Current Year Actual Month Jul-18	Current Year Budget Month Jul-18	Current Year Variance Jul-18	Current Year Actual YTD Jul-18	Current Year Budget YTD Jul-18	Current Year Variance Jul-18	Last Year Actual Month Jul-17	Last Year Actual YTD Jul-17	Last Year Var Month Jul-17	Last Year Var YTD Jul-17		
Account Number	Description			4		4	4	4	4				
61050	Graphic Designing Costs	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	-\$5,512.50				
61100	Promotional Merchandise	-\$2,110.00	\$0.00	-\$2,110.00	-\$72,751.79	\$0.00	-\$72,751.79	-\$16,678.15	-\$62,890.52				
	Advertising-Total	-\$4,035.66	\$0.00	-\$4,035.66	-\$90,500.14	\$0.00	-\$90,500.14	-\$20,354.30	-\$122,248.72	\$16,318.64	\$31,748.58		
	Events & Projects												
61510	Campaigns	-\$2.00	\$0.00	-\$2.00	-\$7.00	\$0.00	-\$7.00	\$290.91	-\$6,144.18	-\$292.91	\$6,137.18		
61600	Concerts/Performances	-\$3,063.79	\$0.00	-\$3,063.79	-\$4,693.79	\$0.00	-\$4,693.79	\$0.00	-\$10,939.55	-\$3,063.79	\$6,245.76		
61700	Grants	-\$12,320.10	\$0.00	-\$12,320.10	-\$71,294.32	\$0.00	-\$71,294.32	-\$38,250.75	-\$88,991.45	\$25,930.65	\$17,697.13		
61800	Special Projects	\$0.00	\$0.00	\$0.00	-\$25.00	\$0.00	-\$25.00	\$0.00	-\$2,871.37	\$0.00	\$2,846.37		
61900	Student Promotions	-\$69,801.05	\$0.00	-\$69,801.05	-\$424,110.11	\$0.00	-\$424,110.11	-\$34,884.03	-\$205,140.38	-\$34,917.02	-\$218,969.73		
	Events & Projects - Total	-\$85,186.94	\$0.00	-\$85,186.94	-\$500,130.22	\$0.00	-\$500,130.22	-\$72,843.87	-\$314,086.93	-\$12,343.07	-\$186,043.29		
	Property												
62710	Cleaning Materials	-\$1,296.96	\$0.00	-\$1,296.96	-\$7,230.73	\$0.00	-\$7,230.73	-\$1,171.95	-\$6,867.33	-\$125.01	-\$363.40		
62720	Cleaning Charges	-\$28,331.64	\$0.00	-\$28,331.64	-\$171,969.20	\$0.00	-\$171,969.20	-\$27,983.85	-\$174,473.89				
62730	Cleaning Garbage Disposal	-\$594.36	\$0.00	-\$594.36	-\$1,783.06		-\$1,783.06	-\$953.65	-\$2,745.95				
62740	Cleaning Equipment	\$0.00	\$0.00	\$0.00	-\$363.64	\$0.00	-\$363.64	-\$163.33	-\$345.83				
62850	Pest Control	-\$148.14	\$0.00	-\$148.14	-\$1,038.26		-\$1,038.26	-\$154.00	-\$924.00				
62910	Security - Providers	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$6,697.25		•		
62920	Security - Property	-\$11.22	\$0.00	-\$11.22	-\$476.99	\$0.00	-\$476.99	\$0.00	-\$306.09	-\$11.22			
	Property-Total	-\$30,382.32	\$0.00	-\$30,382.32	-\$182,861.88	\$0.00	-\$182,861.88	-\$30,426.78	-\$192,360.34	\$44.46	•		
	Utilities												
63010	Electricity	-\$6,539.07	\$0.00	-\$6,539.07	-\$45,810.06	\$0.00	-\$45,810.06	-\$6,625.00	-\$39,394.31	\$85.93	-\$6,415.75		
63050	, , , , , , , , , , , , , , , , , , ,	-\$6,559.07 -\$62.44		-\$6,559.07 -\$62.44			-\$45,810.06 -\$1,391.73	-\$0,625.00 -\$261.66	-\$39,594.51 -\$1,656.70				
63100	Gas Water	-\$62.44 -\$3,500.00	\$0.00 \$0.00	-\$62.44 -\$3,500.00	-\$1,391.73 -\$23,000.00	\$0.00 \$0.00	-\$1,391.73 -\$23,000.00	-\$3,500.00	-\$1,656.70 -\$23,000.00				
		-\$3,500.00 -\$155.48											
63150	Telephone Utilities-Total	-\$155.48 - \$10,256.99	\$0.00 \$0.00	-\$155.48 - \$10,256.99	-\$2,255.45 -\$72,457.24	\$0.00 \$0.00	-\$2,255.45 -\$72,457.24	-\$334.00 - \$10,720.66	-\$3,301.26 -\$67,352.27	\$178.52 \$463.67	\$1,045.81 - \$5,104.97		
			,			,	, , -		7.2 7.2				
	Motor Vehicles												
64010	Motor Vehicles R&M	\$0.00	\$0.00	\$0.00	-\$408.31	\$0.00	-\$408.31	\$0.00	-\$723.94	\$0.00	\$315.63		
64050	Motor Vehicle Rego & Ins	\$0.00	\$0.00	\$0.00	-\$978.26	\$0.00	-\$978.26	\$0.00	-\$975.05	\$0.00	-\$3.21		
64100	Motor Vehicle Fuel and Oil	-\$800.39	\$0.00	-\$800.39	-\$3,167.23	\$0.00	-\$3,167.23	-\$805.69	-\$3,147.31	\$5.30	-\$19.92		
64150	Motor Vehicle Parking & Tolls	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$4.54	-\$50.63	\$4.54	\$50.63		
	Motor Vehices - Total	-\$800.39	\$0.00	-\$800.39	-\$4,553.80	\$0.00	-\$4,553.80	-\$810.23	-\$4,896.93	\$9.84	\$343.13		
	Maintenance												
65050	R&M - Building	-\$4,672.76	\$0.00	-\$4,672.76	-\$31,443.67	\$0.00	-\$31,443.67	-\$4,503.52	-\$31,486.55	-\$169.24	\$42.88		
65100	R&M - Furniture	\$0.00	\$0.00	\$0.00	\$0.00		\$0.00	\$0.00	-\$4.14				
65150	R&M - Equipment	\$0.00	\$0.00	\$0.00	\$108.00		\$108.00	\$0.00	-\$331.29				
65250	R&M - Refrigeration	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$1,126.00				
65300	Replacements / Minor capital	-\$751.05	\$0.00	-\$751.05	-\$7,298.24	\$0.00	-\$7,298.24	-\$132.17	-\$8,104.10		\$805.86		
	Maintenance-Total	-\$5,423.81	\$0.00	-\$5,423.81	-\$38,633.91	\$0.00	-\$38,633.91	-\$4,635.69	-\$41,052.08	-\$788.12			
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Student Services

Monthly Profit And Loss for Queensland University Union - Department **Student Services Current Period:** 25-Jun-2018 29-Jul-2018 **Previous Period:** 26-Jun-2017 30-Jul-2017 **Current Year Current Year Current Year** Current Year Current Year **Current Year Last Year Last Year** Last Year **Last Year** Actual Month Budget Month Variance **Actual YTD Budget YTD** Variance **Actual Month Actual YTD** Var Month Var YTD Jul-18 Jul-18 Jul-18 Jul-18 Jul-18 Jul-18 Jul-17 Jul-17 Jul-17 Jul-17 **Account Number** Description 66010 Consumables \$0.00 \$0.00 \$0.00 -\$122.06 \$0.00 -\$122.06 \$0.00 \$0.00 \$0.00 -\$122.06

		1									
66050	Conf & Seminar Registration	\$0.00	\$0.00	\$0.00	-\$1,625.37	\$0.00	-\$1,625.37	-\$380.00	-\$21,912.57	\$380.00	\$20,287.20
66100	Conf & Seminar Travel & Accom	-\$1,055.38	\$0.00	-\$1,055.38	-\$72,355.94	\$0.00	-\$72,355.94	-\$496.09	-\$9,931.26	-\$559.29	-\$62,424.68
66150	Depreciation	-\$28,829.00	\$0.00	-\$28,829.00	-\$174,273.38	\$0.00	-\$174,273.38	-\$28,277.40	-\$171,610.94	-\$551.60	-\$2,662.44
66350	Equipment Rent	-\$299.00	\$0.00	-\$299.00	-\$2,093.00	\$0.00	-\$2,093.00	\$0.00	\$0.00	-\$299.00	-\$2,093.00
66400	Film Hire	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$950.00	-\$2,636.07	\$950.00	\$2,636.07
66450	Insurance	-\$2,111.04	\$0.00	-\$2,111.04	-\$14,777.28	\$0.00	-\$14,777.28	-\$2,040.46	-\$14,283.22	-\$70.58	-\$494.06
66600	Licence Fees / Certificates	-\$2,084.00	\$0.00	-\$2,084.00	-\$21,552.73	\$0.00	-\$21,552.73	-\$391.04	-\$14,515.86	-\$1,692.96	-\$7,036.87
66700	Meetings	-\$109.45	\$0.00	-\$109.45	-\$1,669.62	\$0.00	-\$1,669.62	-\$79.73	-\$832.64	-\$29.72	-\$836.98
66850	Subscriptions	-\$81.82	\$0.00	-\$81.82	-\$403.30	\$0.00	-\$403.30	-\$36.36	-\$2,443.18	-\$45.46	\$2,039.88
66900	Travel (local)	-\$48.54	\$0.00	-\$48.54	-\$299.49	\$0.00	-\$299.49	\$0.00	-\$33.44	-\$48.54	-\$266.05
66950	Workplace Health & Safety	\$0.00	\$0.00	\$0.00	-\$74.59	\$0.00	-\$74.59	\$0.00	-\$80.00	\$0.00	\$5.41
	Other Operating Costs-Total	-\$34,618.23	\$0.00	-\$34,618.23	-\$289,246.76	\$0.00	-\$289,246.76	-\$32,651.08	-\$238,279.18	-\$1,967.15	-\$50,967.58
	Administration Expenses										
67010	Bad Debts	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$250.00	\$0.00	-\$250.00
67100	Photocopying	-\$394.12	\$0.00	-\$394.12	-\$9,678.36	\$0.00	-\$9,678.36	-\$1,460.57	-\$9,206.55	\$1,066.45	-\$471.81
67400	Postage & Freight	\$0.00	\$0.00	\$0.00	-\$38.74	\$0.00	-\$38.74	\$0.00	-\$49.91	\$0.00	\$11.17
67500	Printing	\$0.00	\$0.00	\$0.00	-\$8,834.76	\$0.00	-\$8,834.76	\$0.00	-\$5,399.95	\$0.00	-\$3,434.81
67600	Stationery	-\$393.23	\$0.00	-\$393.23	-\$2,546.40	\$0.00	-\$2,546.40	-\$353.16	-\$2,410.98	-\$40.07	-\$135.42
67900	Legal Fees	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	-\$5,036.02	\$0.00	\$5,036.02
68050	Penalties And Fines	-\$62.55	\$0.00	-\$62.55	-\$62.55	\$0.00	-\$62.55	\$0.00	\$0.00	-\$62.55	-\$62.55
68100	Professional Fees	-\$17,619.76	\$0.00	-\$17,619.76	-\$101,198.65	\$0.00	-\$101,198.65	-\$14,566.70	-\$115,166.63	-\$3,053.06	\$13,967.98
68200	Bank Charges	-\$672.01	\$0.00	-\$672.01	-\$1,768.22	\$0.00	-\$1,768.22	-\$626.78	-\$1,678.81	-\$45.23	-\$89.41
	Administration Expenses Total	-\$19,141.67	\$0.00	-\$19,141.67	-\$124,127.68	\$0.00	-\$124,127.68	-\$17,007.21	-\$138,698.85	-\$2,134.46	\$14,571.17
	Recharges										
69020	BTOH Recharge	-\$11,625.00	\$0.00	-\$11,625.00	-\$60,450.00	\$0.00	-\$60,450.00	-\$11,625.00	-\$60,450.00	\$0.00	\$0.00
69030	Human Resources Recharge	-\$4,636.82	\$0.00	-\$4,636.82	-\$25,181.26	\$0.00	-\$25,181.26	-\$5,756.95	-\$34,191.26	\$1,120.13	\$9,010.00
69040	IT Recharge	-\$3,195.04	\$0.00	-\$3,195.04	-\$19,367.72	\$0.00	-\$19,367.72	-\$2,858.08	-\$17,561.58	-\$336.96	-\$1,806.14
69050	Financial Services Recharge	-\$10,378.00	\$0.00	-\$10,378.00	-\$65,243.14	\$0.00	-\$65,243.14	-\$10,496.87	-\$66,153.73	\$118.87	\$910.59
69060	Marketing Recharge	-\$28,843.22	\$0.00	-\$28,843.22	-\$183,331.50	\$0.00	-\$183,331.50	-\$20,963.42	-\$134,499.39	-\$7,879.80	-\$48,832.11
	Recharges-Total	-\$58,678.08	\$0.00	-\$58,678.08	-\$353,573.62	\$0.00	-\$353,573.62	-\$51,700.32	-\$312,855.96	-\$6,977.76	-\$40,717.66
Total Operating Expenses		-\$248,524.09	\$0.00	-\$248,524.09	-\$1,656,085.25	\$0.00	-\$1,656,085.25	-\$241,150.14	-\$1,431,831.26	-\$7,373.95	-\$224,253.99
Total Expenses		-\$347,222.43	\$0.00	-\$347,222.43	-\$2,270,047.83	\$0.00	-\$2,270,047.83	-\$330,266.30	-\$2,041,876.63	-\$16,956.13	-\$228,171.20